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Financial Statistics for Lobbyists, 1982

Michael Joseph Connolly,
Secretary of State

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Category, Group

Financial Statistics for Lobbyists, 1982

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
AUTO INDUSTRY	$ 43,705.20	$ 38,658.40	0.8%	0.9%
BANKS, LENDING AND INVESTMENT	$436,912.00	$423,380.00	8.4%	9.6%
CHAMBERS OF COMMERCE	$126,176.00	$124,250.00	2.4%	2.8%
CONSERVATION, RECREATION AND WILDLIFE	$115,719.40	$ 90,613.00	2.2%	2.0%
CONTRACTORS & SUBCONTRACTORS	$142,228.00	$137,594.50	2.7%	3.1%

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
EDUCATIONAL AFFAIRS & SERVICES	$276,812.00	$254,973.50	5.3%	5.8%
THE ELDERLY	$ 35,761.00	$ 33,615.00	0.7%	0.8%
FIREARMS	$ 15,356.75	$ 11,090.35	0.3%	0.2%
FOOD & AGRICULTURE	$191,425.00	$188,779.00	3.7%	4.3%
HEALTH ASSOCIATION	$389,980.64	$366,070.00	7.5%	8.3%

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
HUMANE SOCIETIES	$ 44,025.00	$ 18,847.00	0.8%	0.4%
INDUSTRIES	$343,563.00	$263,494.50	6.6%	6.0%
INSURANCE	$972,910.00	$486,089.00	18.7%	11.0%
LEGAL SERVICES	$328,041.00	$327,421.50	6.3%	7.4%
MEDIA	$ 16,675.00	$ 16,675.00	0.3%	0.4%

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
PUBLIC AGENCIES - QUASI	$ 64,712.00	$ 64,712.00	1.2%	1.5%
PUBLIC INTEREST GROUPS	$143,876.00	$108,662.00	2.8%	2.5%
RACE TRACKS	$118,035.00	$116,200.00	2.3%	2.6%
REAL ESTATE	$ 74,573.00	$ 67,470.00	1.4%	1.5%
SPECIAL INTEREST GROUPS	$ 79,032.00	$ 76,676.00	1.5%	1.7%

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
MISCELLANEOUS	$114,540.40	$113,996.00	2.2%	2.6%
MUNICIPAL GOVERNMENT	$ 63,740.00	$ 61,595.50	1.2%	1.4%
OIL INDUSTRY	$125,078.00	$121,010.00	2.4%	2.7%
POLICE & FIREFIGHTER ASSOC.	$ 48,990.00	$ 29,841.00	0.9%	0.7%
PROFESSIONAL AND/OR SERVICE GROUPS	$202,148.40	$183,134.00	3.9%	4.1%

CATAGORY, GROUP:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF OVERALL $ ($5,210,511.29) SPENT ON LOBBYING IN 1982	% OF OVERALL $ ($4,404,641.35) SPENT ON LEGISLATIVE AGENT SALARIES IN 1982
TOBBACCO & ALCOHOL	$ 89,597.00	$ 88,751.00	1.7%	2.0%
TRANSPORTATION	$ 88,228.00	$ 84,582.00	1.7%	1.9%
UNIONS	$167,467.00	$154,886.00	3.2%	3.5%
UTILITIES	$436,125.00	$434,476.00	8.4%	9.8%

Category, Employer

Financial Statistics for Lobbyists, 1982

CATAGORY, EMPLOYER: AUTO INDUSTRY	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. DIVISION AMERICAN AUTO ASSOCATION	$ 3,853.38	$ 3,500.00	8.8%	9%
AUTO RECYCLERS OF MASS.	$ 463.50	$ 285.00	1.06%	0.7%
CATRALA OF MASSACHUSETTS	$ 5,000.00	$ 5,000.00	11.4%	13%
FORD MOTOR CO.	$ 1,577.47	$ 1,019.76	3.6%	2.6%
GENERAL MOTOR CORP.	$ 637.20	$ 350.00	1.45%	0.9%

CATAGORY, EMPLOYER: AUTO INDUSTRY	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
HAMILTON TEST SYSTEMS	$ 7,416.65	$ 6,216.65	17%	16%
INDEPENDENT GARAGE OWNERS	$ 289.00	$ 289.00	0.66%	0.75%
MASS. MOTOR TRUCK ASSOCIATION	$ 3,700.00	$ 3,700.00	8.5%	9.5%
MASS. STATE AUTO DEALERS	$17,255.00	$16,500.00	39.5%	42%
MOTOR VEHICLE MANUFACTURERS OF U.S.	$ 3,513.00	$ 1,798.00	8%	4.65%

CATAGORY, EMPLOYER: BANKS, LENDING, AND INVESTMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AMERICAN EXPRESS CO.	$16,500.00	$16,500.00	3.7%	3.8%
AUTOMATED CREDIT	$ 8,500.00	$ 8,500.00	1.9%	2%
BAYBANKS	$29,411.00	$29,411.00	6.73%	6.9%
BAY STATE MORTGAGE	$10,000.00	$10,000.00	2.3%	2.36%
BENEFICIAL FINANCE	$32,923.00	$32,923.00	7.5%	7.7%

CATAGORY, EMPLOYER: BANKS, LENDING, AND INVESTMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
CITICORP	$ 2,500.00	$ 2,500.00	0.5%	0.5%
CONNECTICUT BANK & TRUST	$24,000.00	$24,000.00	5.5%	5.6%
CO-OP BANK EMPLOYEES RETIREMENT ASSOCIATION	$ 1,750.00	$ 1,750.00	0.4%	0.4%
CO-OP CENTRAL BANK	0	0	0	0
CREDIT UNION LEAGUE	$25,000.00	$25,000.00	5.7%	5.9%

CATAGORY, EMPLOYER: BANKS, LENDING, AND INVESTMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
FIRST NATIONAL BANK OF BOSTON	$51,344.00	$42,192.00	11.75%	10%
HOUSEHOLD INTERNATIONAL	$14,815.00	$12,868.00	3.4%	3%
LEADER FEDERAL SAVINGS AND LOAN	$ 390.00	$ 390.00	0.08%	0.09%
MASS. ASSOCIATION OF ASSESSING OFFICERS	$ 7,178.25	$ 6,000.00	1.6%	1.4%
MASS. BANKERS ASSOCIATION	$31,225.00	$30,000.00	7.1%	7%

CATAGORY, EMPLOYER:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. CONSUMER FINANCING	$ 7,500.00	$ 7,500.00	1.7%	1.7%
MASS. CO-OP BANK LEAGUE	$57,379.00	$57,379.00	13.1%	13.5%
MASS. CREDIT UNION SHARE INSURANCE CORP.	$ 7,992.00	$ 7,992.00	1.8%	1.9%
MASS. CUNA-CREDIT UNION ASSOCIATION, INC.	$ 8,450.00	$ 8,450.00	1.9%	2%
MASS. FEDERAL SAVINGS COUNCIL	$15,030.00	$15,000.00	3.4%	3.5%

CATAGORY, EMPLOYER: BANKS, LENDING, AND INVESTMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. INVESTMENT ADVISORY GROUP	$ 9,000.00	$ 9,000.00	2%	2.1%
SAVINGS BANK ASSOCIATION OF MASS.	$32,025.00	$32,025.00	7.3%	7.6%
SAVINGS BANK LIFE INSURANCE COUNCIL	$18,000.00	$18,000.00	4.1%	4.2%
SHAWMUT BANK OF BOSTON	$ 4,000.00	$ 4,000.00	0.9%	0.9%
STATE STREET BANK AND TRUST CO.	$ 195.00	$ 195.00	4.5%	4.6%

CATAGORY, EMPLOYER: BANKS, LENDING, AND INVESTMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
STATE STREET BOSTON CORP.	$ 2,500.00	$ 2,500.00	0.5%	0.5%

CATAGORY, EMPLOYER: CHAMBERS OF COMMERCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BROCKTON REGIONAL CHAMBER OF COMMERCE	$20,023.00	$20,000.00	16%	16%
CENTRAL BERKSHIRE CHAMBER OF COMMERCE	0	0	0	0
FALMOUTH CHAMBER OF COMMERCE	$25,000.00	$25,000.00	19.8%	20.1%
GREATER BOSTON CHAMBER OF COMMERCE	$ 9,000.00	$ 9,000.00	7.1%	7.2%
GREATER LAWRENCE CHAMBER OF COMMERCE	$ 1,035.00	$ 1,000.00	0.8%	0.8%

CATAGORY, EMPLOYER: CHAMBERS OF COMMERCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GREATER NEWBURYPORT CHAMBER OF COMMERCE	$55,300.00	$55,300.00	44%	44.5%
NEW BEDFORD AREA CHAMBER OF COMMERCE	0	0	0	0
NORTH SHORE CHAMBER OF COMMERCE	$ 5,117.00	$ 4,950.00	4%	4%
SOUTH SHORE CHAMBER OF COMMERCE	$10,701.00	$ 9,000.00	8.5%	7.2%

CATAGORY, EMPLOYER: CONSERVATION, RECREATION, AND WILDLIFE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
ANIMAL RESCUE LEAGUE - BOSTON	$12,829.00	$ 479.60	11%	0.5%
BERKSHIRE NATURAL RESOURCES COUNCIL	$ 185.56	$ 107.69	0.16%	0.11%
DEFENDERS OF WILDLIFE	$ 1,404.00	$ 777.24	1.2%	0.85%
FRIENDS OF THE EARTH	$ 8,813.50	$ 8,813.50	7.6%	9.7%
MASS. ASSOCIATION OF CONSERVATION COMMISSIONS	$ 1,474.00	$ 217.68	1.3%	0.2%

CATAGORY, EMPLOYER:	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. AUDUBON SOCIETY	$ 6,967.00	$ 6,652.30	11%	0.5%
MASS. BAY YACHT CLUB	$ 2,000.00	$ 2,000.00	0.16%	0.11%
MASS. CAMPING ASSOCIATION	$ 2,500.00	$ 2,500.00	1.2%	0.8%
MASS. FOREST AND PARK ASSOCIATION	$58,547.00	$48,489.00	50.5%	53.5%
MASS. LOBSTERMAN'S ASSOCIATION	$ 2,713.65	$ 2,713.65	2.3%	3%

CATAGORY, EMPLOYER: CONSERVATION, RECREATION, AND WILDLIFE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
NATIONAL ASSOCIATION OF RECYCLING INDUSTRIES	$ 70.00	$ 40.00	0.06%	0.04%
NATIONAL SOLID WASTES MANAGEMENT ASSOCIATION	$13,825.00	$13,720.00	12%	15%
NEW ENGLAND PEST CONTROL ASSOCIATION	$ 3,073.40	$ 3,000.00	2.65%	3.3%
NEW ENGLAND TRAIL RIDER ASSOCIATION	$ 47.79	0	0.04%	0.05%
STOP IT	$ 1,269.50	$ 1,102.00	1.1%	1.2%

CATAGORY, EMPLOYER: CONTRACTORS AND SUB-CONTRACTORS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
ALLIED TUBE AND CONDUIT CORP.	$ 1,500.00	$ 1,500.00	1%	1%
ASSOCIATED BUILDERS AND CONTRACTORS, INC.	$16,792.00	$16,792.00	11.8%	12.2%
ASSOCIATED GENERAL CONTRACTORS OF MASS.	$12,200.00	$12,200.00	8.6%	8.9%
ASSOCIATED SUB-CONTRACTORS OF MASS.	$23,056.71	$18,590.50	16.2%	13.5%
CONSTRUCTION INDUSTRIES OF MASS.	$ 4,410.00	$ 4,405.00	3.1%	3.2%

CATAGORY, EMPLOYER: CONTRACTORS AND SUB-CONTRACTORS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GREATER BOSTON ASSOCIATION OF PLUMBING-HEATING-COOLING CONTRACTORS	$ 3,082.00	$ 3,000.00	2.2%	2.2%
HOME BUILDER ASSOCIATION OF MASS.	$46,150.00	$46,150.00	32.4%	33.5%
MASS. ELECTRICAL CONTRACTOR'S ASSOCIATION	$ 8,334.00	$ 8,334.00	5.8%	6%
MASS. MARINE TRADES ASSOCIATION	$ 3,200.00	$ 3,200.00	2.2%	2.3%
MASS. IRON & METAL PROCESSOR ASSOCIATION	$ 9,000.00	$ 9,000.00	6.3%	6.5%

CATAGORY, EMPLOYER: CONTRACTORS AND SUB-CONTRACTORS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. STATE COUNCIL OF CARPENTERS	0	0	0	0
MASS. STATE ASSOCIATION OF ARCHITECTS	$ 2,000.00	$ 2,000.00	1.4%	1.4%
UTILITY CONTRACTORS ASSOCIATION OF N.E.	$ 4,603.00	$ 4,523.00	3.2%	3.3%
VIRGILIO CONSTRUCTION CO.	$ 7,900.00	$ 7,900.00	3.5%	5.7%

CATAGORY, EMPLOYER: EDUCATIONAL AFFAIRS AND SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AMICUS, INC. AND AICUM	$18,557.88	$ 4,300.00	6.7%	1.7%
BOSTON UNIVERSITY	$29,000.00	$29,000.00	10.5%	11.3%
EDUCATIONAL TESTING SERVICE	$15,000.00	$15,000.00	5.4%	5.8%
PRESIDENT AND FELLOWS OF HARVARD COLLEGE	$ 9,755.00	$ 9,685.00	3.5%	3.8%
MASS. ADVOCACY CENTER	$ 1,220.00	$ 1,220.00	0.4%	0.5%

CATAGORY, EMPLOYER: EDUCATIONAL AFFAIRS AND SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. ASSOCIATION OF NON-PROFIT SCHOOLS AND COLLEGES	$5,000	$5,000	1.8%	2%
MASS. ASSOCIATION OF PRIVATE CAREER SCHOOLS	$4,895	$4,895	1.8%	2%
MASS. ASSOCIATION OF SCHOOL COMMITTEES, INC.	$23,550	$23,550	8.5%	9.2%
MASS. ASSOCIATION OF SCHOOL SUPERINTENDENTS	$13,152	$13,052	5.4%	5.1%
MASS. COMMUNITY COLLEGE COUNCIL	$ 1,366	$ 1,300	0.5%	0.5%

CATAGORY, EMPLOYER: EDUCATIONAL AFFAIRS AND SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. FEDERATION OF TEACHERS	$40,302	$36,310	14.5%	14.2%
MASS. HIGHER EDUCATION ASSISTANCE FUND	$ 5,000	$ 5,000	1.8%	2%
MASS. RETIRED TEACHERS ASSOCIATION	$ 1,225	$ 812.50	0.4%	0.3%
MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOCIATION	$ 2,400	$ 2,400	0.8%	0.9%
MASS. TEACHERS ASSOCIATION	$92,656	$92,656	33.5%	36.3%

CATAGORY, EMPLOYER: EDUCATIONAL AFFAIRS & SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
NORTHESTERN UNIVERSITY	$7,200.00	$6,293.00	2.6%	2.4%
TUFTS UNIVERSITY SCHOOL OF VETERINARY MEDICINE	$4,500.00	$4,500.00	1.6%	1.7%

CATAGORY, EMPLOYER: THE ELDERLY	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
ASSOCIATION OF MASS. HOMES FOR THE AGING	$1,230.00	$1,200.00	3.4%	3.6%
LEGISLATIVE COUNCIL FOR OLDER AMERICANS	$570.00	$500.00	1.5%	1.5%
MASS. ASSOCIATION OF CONTRIBUTORY RETIREMENT SYSTEMS	$3,561.00	$3,000.00	10%	8.9%
MASS. FEDERATION OF NURSING HOMES	$30,400.00	$28,915.00	85%	86%

CATAGORY, EMPLOYER: FIREARMS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GUN OWNERS ACTION LEAGUE	$12,244.00	$10,276.00	79%	92.6%
NATIONAL COALITION TO BAN HANDGUNS	$3112.75	$814.35	20.2%	7.3%

CATAGORY, EMPLOYER: FOOD & AGRICULTURE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AGRI- MARK INC.	$1,466.50	$1,455.00	0.76%	0.8%
ANTHONY ATHANUS	$15,000.00	$15,000.00	7.8%	7.9%
CHRISTY'S MARKET	$6,000.00	$6,000.00	3.1%	3.2%
CUMBERLAND FARMS DAIRY INC.	$6,250.00	$6,250.00	3.7%	3.3%
H.P. HOOD INC.	$70,774.00	$70,372.00	37%	37.2%

CATAGORY, EMPLOYER: FOOD & AGRICULTURE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
INTERNATIONAL BOTTLED WATER	$1192.00	$900.00	0.6%	0.5%
MASS. BEVERAGE ASSOCIATION	$8,000.00	$8,000.00	4.2%	4.2%
MASS. FARM BUREAU FEDERATION	$5,344.00	$5,344.00	2.3%	2.8%
MASS FOOD ASSOCIATION	$17,500.00	$17,500.00	9.1%	9.3%
MASS. FOOD AND AGICULTURE COALITION	$6,092.00	$4,585.00	3.2%	2.4%

CATAGORY, EMPLOYER: FOOD & AGRICULTURE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASSACHUSETTS LOBSTERMENS' ASSOCIATION	$2,713.65	$2,713.65	1.4%	1.4%
MASS. SOFT DRINKS ASSOC.	$33,500.00	$33.500.00	17.5%	17.7%
MASS. STATE GRANGE	$433.40	$0	0.2%	0
N.E. CONVENIENCE STORE ASSOCIATION	$0	$0	0	0
N.E. WHOLESALE MEAT DEALERS	$0	$0	0	0

CATAGORY, EMPLOYER: FOOD & AGRICULTURE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
RETAILERS ASSOCIATION OF MASS.	$15,916.00	$15.916.00	8.3%	8.4%
WESTPORT LOBSTER COMPANY	$1,243.50	$1,243.50	0.6%	0.6%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. CHAPTER, AMERICAN COLLEGE OF EMERGENCY PHYSICIANS	$22,561.00	$22,500.00	5.8%	6.1%
MASS. CHAPTER, AMERICAN PHYSICAL THERAPY ASSOCAITION	$10,117.00	$10,117.00	2.6%	2.8%
ASSOCAIATION OF PHYSICAL FITNESS CENTERS	$13.000.00	$13,000.00	3.3%	3.5%
ATHLETIC TRAINERS OF MASS.	$1,500.00	$1,500.00	0.4%	0.4%
MASS. CHAPTER, AMERICAN ACADEMY OF PEDIATRICS	$5,000.00	$5,000.00	1.3%	1.3%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BETH ISRAEL COMMUNITY FOUNDATION	$6.00	$0	0	0
BOSTON CENTER FOR MODERN PSYCHOANALITIC STUDIES	$0	$0	0	0
BLUE CROSS OF MASS.	$34,567.00	$34,173.00	8.8%	9.3%
BLUE SHIELD OF MASS.	$36,858.00	$36,646.00	9.4%	10%
DENTAL LABROTORY OF MASS.	$600.00	$600.00	0.15%	0.2%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
DEVELOPMENTAL DISABILITIES LAW CENTER OF MASS.	$30,901.00	$30,901.00	7.9%	8.4%
DIPLOMA NURSES ASSOCIATION OF MASS.	$4,250.00	$4,250.00	1.1%	1.2%
HLR SERVICE CORP.	$11,220.00	$9,200.00	2.9%	2.5%
LICENSED PRACTICAL NURSES OF MASS.	$600.00	$600.00	0.15%	0.16%
MASS. ASSOCAIATION FOR OCCUPATIONAL THERAPY	$4,700.00	$4,700.00	1.2%	1.3%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. ASSOCIATION OF HEALTH MAINTENANCE ORGANIZATIONS	$10,500.00	$10,500.00	2.7%	2.9%
MASS. ASSOCIATION OF REGISTERED DISPENSING OPTICIANS	$2,700.00	$2,700.00	0.7%	0.7%
MASS. COUNCIL FOR HOMEMAKERS-HEALTH AID SERVICES	$400.00	$400.00	0.1%	0.1%
MASS. ALCOHOLISM SERVICES ASSOCIATION	$3531.00	$3,000.00	0.9%	0.8%
MASS. DENTAL SOCIETY	$11,705.00	$11,705.00	3.8%	3.2%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. HEALTH & EDUCATIONAL FACILITIES AUTHORITY	$2,564.00	$2,511.25	0.7%	0.7%
MASS. HOSPITAL ASSOCIATION	$23,000.00	$5,036.00	5.9%	1.4%
MASS. MEDICAL SOCIETY	$15,000.00	$14,500.00	3.8%	3.4%
MASS. NURSES ASSOCIATION	$29,554.00	$29,554.00	7.6%	8%
MASS. ORTHOPEDIC ASSOCIATION	$3,300.00	$3,300.00	0.8%	0.9%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$20,000.00	$20,000.00	5.1%	5.5%
MASS. SOCIETY OF OPTOMETRISTS	$105,000.00	$105,000.00	2.7%	2.9%
MASS. SOCIETY OF ORAL & MAX-XIOFACIAL SURGEONS	$2,000.00	$ 2,000.00	0.5%	0.5%
MASS.- SPEECH, LANGUAGE, HEARING ASSOCIATION	$9,000.00	$9,000.00	2.3%	2.5%
MASS. STATE PHARMACEUTICAL ASSOCIATION	$2,500.00	$2,500.00	0.6%	0.7%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$20,000.00	$20,000.00	5.1%	5.5%
MASS. SOCIETY OF OPTOMETRISTS	$105,000.00	$105,000.00	2.7%	2.9%
MASS. SOCIETY OF ORAL & MAX-XIOFACIAL SURGEONS	$2,000.00	$ 2,000.00	0.5%	0.5%
MASS.- SPEECH, LANGUAGE, HEARING ASSOCIATION	$9,000.00	$9,000.00	2.3%	2.5%
MASS. STATE PHARMACEUTICAL ASSOCIATION	$2,500.00	$2,500.00	0.6%	0.7%

CATAGORY, EMPLOYER: HEALTH ASSOCIATIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
McNEIL PHARMACEUTICAL	$2,857.00	$1,580.00	0.7%	0.4%
MERRIL DOW PHARMACEUTICAL	$7,384.46	$7.384.46	1.9%	2%
A.H. ROBINS CO.	$205.68	$16.00	0.05%	0
SEARLE OPTICAL GROUP	$22,500.00	$22,500.00	5.8%	6.1%
THE UPJOHN CO.	$1608.50	$997.50	0.4%	0.3%

CATAGORY, EMPLOYER: HUMANE SOCIETIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
ANIMAL RESCUE LEAGUE OF BOSTON	$12,289.00	$479.60	2.9%	2.5%
MASS. AUDOBON SOCIETY	$6967.00	$6652.30	15.8%	35.3%
M.S.P.C.A.	$12,125.00	$715.00	27.5%	3.8%
N.E. ANTI-VIVISECTION SOCIETY	$12,104.00	$11,000.00	27.5%	58.4%

CATAGORY, EMPLOYER: INDUSTRIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
PEPSICO	$2,700.00	$2,700.00	0.7%	1%
ASSOCIATED INDUSTRIES OF MASS.	$127,815.00	$70,200.00	37.2%	26.6%
ASSOCIATION OF CASINO EQUIPMENT SUPPLIES	$10,000.00	$10,000.00	2.9%	3.8%
CHEMICAL SPECIALTIES MANUFACTURERS ASSOC.	$9,250.00	$9,250.00	2.7%	3.5%
COIN OPERATED INDUSTRIES ASSOCIATION OF N.E.	$12,000.00	$12,000.00	3.5%	4.5%

CATAGORY, EMPLOYER: INDUSTRIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
COMPUTER SCIENCES CORP.	$6,000.00	$6,000.00	1.7%	2.3%
DATA GENERAL CORP.	$6,000.00	$6,000.00	1.7%	2.3%
DIGITAL EQUIPMENT CORP.	$52,000.00	$52,000.00	15.1%	19.7%
GENERAL ELECTRIC CO.	$52,000.00	$52,000.00	3.7%	4.8%
HOLLINGSWORTH AND VOSE CO.	$15,359.00	$3,120.00	4.5%	1.2%

CATAGORY, EMPLOYER: INDUSTRIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
INDUSTRY VOICE	$2,625.00	$2,625.00	0.8%	1%
KERO-SUN	$5,000.00	$5,000.00	1.4%	1.9%
MASS. ACTION COMMITTEE OF N.E. CAST METAL FEDERATION	$1,800.00	$1.800.00	0.5%	0.7%
MASS. GLASS DEALER ASSOC.	$2,948.00	$2,948.00	0.9%	1.1%
MASS. HIGH TECH COUNCIL	$21,016.00	$17,863.00	6.1%	6.8%

CATAGORY, EMPLOYER: INDUSTRIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
J.C. PENNEY INC.	$10,000.00	$10,000.00	2.9%	3.8%
PENWALT CORP.	$6,500.00	$6,500.00	1.9%	2.5%
RAYTHEON CO.	$6750.00	$6,750.00	2%	2.6%
SOCIETY OF THE PLASTICS INDUSTRY	$14,000.00	$6938.50	4%	2.6%
STONE & WEBSTER ENGINEERING	$15,000.00	$15,000.00	1.2%	1.5%

CATAGORY, EMPLOYER: INDUSTRIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
WYMAN & GORDON CO.	$4,000.00	$4,000.00	1.2%	1.5%

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AETNA CASUALITY & SURETY CO.	$8,837.00	$8,350.00	0.9%	1.7%
AETNA LIFE INSURANCE CO.	$6,350.00	$6,350.00	0.6%	1.3%
ALLIANCE OF AMERICAN INSURERS (1)	$3,500.00	$3,500.00	0.3%	0.7%
ALLIANCE OF AMERICAN INSURERS (2)	$18,216.00	$18,000.00	1.9%	3.7%
ALLSTATE INSURANCE CO.	$4,451.00	$1,150.00	0.5%	0.2%

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AMERICAN INSURANCE ASSOC.	$19,140.00	$19,000.00	2%	3.9%
AMERICAN MUTUAL LIABILITY INSURANCE CO.	$42.59	$42.59	0	0
BLUE CROSS OF MASS.	$34,567.00	$34.173.00	3.5%	7%
BLUE SHIELD OF MASS.	$36,858.00	$36,646.00	3.8%	7.5%
BOSTON MUTUAL LIFE INSURANCE COMPANY	$0	$0	0	0

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
COMMERCE INSURANCE CO.	$20,000.00	$12,500.00	2%	2.6%
COMMERCIAL UNION INSURANCE COMPANY	$6,600	$6,600	0.7%	1.4%
CUNA MUTUAL INSURANCE GROUP	$6,000.00	$6,000.00	0.6%	1.2%
THE HANOVER INSURANCE CO.	$1,000.00	$1,000.00	0.1%	0.2%
HANESCO INSURANCE CO.	$0	$0	0	0

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
INDEPENDENT INSURANCE AGENTS OF MASS.	$52,261.00	$39.250.00	5.4%	8%
INSURANCE SERVICES OFFICE	$1035.00	$1,000.00	0.1%	0.2%
SYSTEMS INC.	$0	$0	0	0
JOHN HANCOCK MUTUAL LIFE INSURANCE CO.	$49,572.00	$ 48,103.00	5%	9.9%
KEMPER GROUP	$0	$0	0	0

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
LIBERTY MUTUAL INSURANCE CO.	$15,343.00	$15,000.00	1.6%	3%
LIFE INSURANCE ASSOCIATION OF MASS.	$176.115.00	$21,775.00	18%	4.5%
MASS. ASSOCIATION OF LIFE UNDERWRITERS	$11,875.00	$11,875.00	1.2%	2.4%
MASS. AUTO INSURANCE AGENTS ASSOCIATION	$3090.00	$2787.00	0.3%	0.6%
MASS. AUTO RATING AND ACCIDENT PREVENTION BUREAU	$132,000.00	$0	13.5%	0

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. MUTUAL LIFE INSURANCE COMPANY	$18,410.00	$15,996.00	1.9%	3.3%
MASS. PROPERTY INSURANCE UNDERWRITERS ASSOCIATION	$0	$0	0	0
MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOCIATION OF MASS.	$5697.50	$5697.50	0.6%	1.2%
METROPOLITAN PROPERTY & LIABILITY INSURANCE CO.	$15,000.00	$15,000.00	1.5%	3%
MIDDLESEX INSURANCE CO.	$0	$0	0	0

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MUTUAL FIRE INSURANCE ASSOC. OF N.E.	$0	$0	0	0
NATIONWIDE INSURANCE CO.	$2,189.00	$750.88	0.2%	0.15%
N.E. MUTUAL LIFE INSURANCE COMPANY	$62,881.00	$59,850.00	6.5%	12.3%
PAUL REVERE LIFE INSURANCE ASSOCIATION	$8,717.00	$7,800.00	0.9%	1.6%
PAUL REVERE VARIABLE ANNUITY INSURANCE CO.	$1,720.00	$1,720.00	0.2%	0.3%

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
PROFESSIONAL INSURANCE AGENTS OF N.E.	$7,600.00	$5,000.00	0.8%	1%
PRUDENTAIL INSURANCE CO. OF AMERICA	$3,000.00	$3,000.00	0.3%	0.6%
STATE MUTUAL LIFE INSURANCE OF AMERICA	$860.00	$650.00	0.1%	0.1%
ST. PAUL FIRE & MARINE INSURANCE CO.	$170.00	$170.00	0.02%	0.06%
THE TRAVELLER'S INSURANCE COMPANIES	$813.00	$523.00	0.1%	0.1%

CATAGORY, EMPLOYER: INSURANCE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
UNITED EDUCATORS LIFE INSURANCE CO.	$5,000.00	$5,000.00	0.5%	1%
WORKERS COMPENSATION RATING & INSPECTION BUREAU OF MASS.	$234,000.00	$72,000.00	24%	14.8%

CATAGORY, EMPLOYER: LEGAL SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BOSTON BAR ASSOCIATION	$6,750.00	$6,750.00	2%	2%
CONSERVATION LAW FOUNDATION OF N.E.	$396.50	$396.50	0.1%	0.1%
GREATER BOSTON LEGAL SERV.	$1,275.00	$1,275.00	0.3%	0.4%
MASS. BAR ASSOCIATION	$19,173.00	$19,000.00	5.8%	5.8%
MASS. CORRECTIONAL LEGAL ERVICES	$0	$0	0	0

CATAGORY, EMPLOYER: LEGAL SERVICES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
SMATHERS,SYMINGTON & HERLONG COUSELORS TO SOUTH AFRICAN EMBASSEY	$300,446.67	$300,000.00	24%	14.8%

CATAGORY, EMPLOYER: MEDIA	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
COLONY COMMUNICATIONS INC.	$500.00	$500.00	3%	3%
GLOBE NEWSPAPER CO.	$1175.00	$1175.00	7%	7%
MASS. NEWSPAPER PUBLISHERS ASSOCIATION	$0	$0	0	0
N.E. CABLE TELEVISION ASSOC.	$5,756.00	$5,694.75	90%	90%

CATAGORY, EMPLOYER: MISCELLANEOUS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BARRY BROTHERS INC.	$15,000.00	$15,000.00	13%	13%
BELCHER OF N.E.	$5756.00	$5694.75	5%	5%
CABRAL ENTERPRISES	$1,000.00	$1,000.00	0.9%	0.9%
COLE NATIONAL CO.	$10,000.00	$10,000.00	8.7%	8.8%
E.I. DUPONT DEMOURS &CO.	$15,000.00	$15,000.00	13%	13.1%

CATAGORY, EMPLOYER: MISCELLANEOUS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
C.A, GILBERTI III BAIL BONDS	$3,000.00	$3,000.00	2.6%	2.6%
GREATER BOSTON HOTEL & MOTEL INN ASSOCIATION	$8,000.00	$8,000.00	7%	7%
GREATER FALL RIVER TOURING ASSOCIATION	$0	$0	0	0
HYANNIS HARBOR TOURS INC.	$10,000.00	$10,000.00	8.7%	8.8%
LEACH & GARNER COMPANY	$11,221.50	$11,221.50	9.8%	9.8%

CATAGORY, EMPLOYER: MISCELLANEOUS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. BUSINESS ROUNDTABLE	$0	$0	0	0
MASS. VETERINARY MEDICAL ASSOCIATION	$0	$0	0	0
MGM GRAND HOTELS INC	$18,350.00	$18,350.00	16%	16%
MOTION PICTURE ASSOC. OF AMERICA INC.	$5,000.00	$5,000.00	4.4%	4.4%
N.E. COIN LAUNDRY & DRY CLEANING ASSOCIATION	$11,000.00	$11,000.00	9.6%	9.6%

CATAGORY, EMPLOYER: MISCELLANEOUS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
THE PROPRIETARY ASSOC.	$299.00	$150.00	0.3%	0.1%
TRW INC.	$327.90	$80.00	0.3%	0.07%
ROBERT D. WATT	$586.00	$500.00	0.5%	0.4%

CATAGORY, EMPLOYER: MUNICIPAL GOVERNMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
CITY OF HAVERILL	$1330.00	$1162.50	2%	1.9%
MASS. COLLECTORS & TREASURERS ASSOCIATION	$3852.00	$3300.00	6%	5.3%
MASS. MUNICIPAL ASSOC.	$1425.00	$0	2.2%	0
MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	$46,941.00	$46,941.00	73.6%	76.2%
MASS. VETEREN'S SERVICE AGENTS ASSOCIATION	$600.00	$600.00	0.9%	1%

CATAGORY, EMPLOYER: MUNICIPAL GOVERNMENT	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
NATIONAL ASSOCIATION OF GOVERNMENT EMPLOYEES	$3557.00	$3557.00	5.6%	5.8%
RETIRED STATE,COUNTY & MUNICIPAL EMPLOYEES ASSOC. OF MASS.	$6,000.00	$6,000.00	9.4%	9.7%
SEEKONK WATER DISTRICT	$35.00	$35.00	0.05%	0.06%

CATAGORY, EMPLOYER: OIL INDUSTRY	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AMERICAN PETROLEUM INSTITUTE	$9484.00	$8,000.00	7.6%	6.6%
ATLANTIC RICHFIELD COMPANY	$1618.75	$780.00	1.3%	0.6%
BAY STATE GASOLINE RETAILERS ASSOCIATION	$15,730.00	$15,730.00	12.6%	13%
CITIES SERVICE COMPANY	$36,000.00	$36,000.00	28.8%	29.7%
EXXON COMPANY-USA	$0	$0	0	0

CATAGORY, EMPLOYER: OIL INDUSTRY	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GULF OIL CORP.	$30,000.00	$30,000.00	24%	24.8%
THE INDEPENDENT OIL MEN'S ASSOCIATION OF N.E.	$1375.00	$1200.00	1.1%	1%
MOBIL OIL CORP.	$17,500.00	$17,500.00	14%	14.5%
SHELL OIL CO.	$10,000.00	$10,000.00	8%	8.3%
TEXACO, USA	$3370.00	$1800.00	2.7%	1.5%

CATAGORY, EMPLOYER: POLICE & FIREFIGHTERS ASSOC.	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BOSTON POLICE ASSOC.	$5530.00	$5530.00	11.3%	18.5%
MASS. POLICE ASSOC.	$20,416.00	$12,250.00	41.7%	41%
MASS. RETIRED POLICE & FIREFIGHTER ASSOC.	$1381.00	$60.00	2.8%	0.2%
PROFESSIOANAL FIREFIGHTERS OF MASS.	$6857.00	$4620.00	14%	15.4%
STATE POLICE ASSOC. OF MASS.	$ 14,806.00	$7431.00	30.2%	24.9%

CATAGORY, EMPLOYER: PROFESSIONAL AND/OR SERVICE GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
DEHART ASSOCIATES INC.	$3,500.00	$3,500.00	1.7%	1.9%
DESIGN PROFESSIONALS GOVERNMENT AFFAIRS COUNCIL	$730.00	$550.00	0.4%	0.3%
EXPERT PUBLIC & PRIVATE SERVICES	$20,750.00	$20,750.00	10.3%	11.3%
FAMILY SERVICE ASSOCIATION OF GREATER BOSTON	$68,727.00	$68.727.00	34%	37.5%
HILTON HOTEL CORP.	$45,000.00	$65,000.00	22.3%	24.6%

CATAGORY, EMPLOYER: PROFESSIONAL AND/OR SERVICE GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. ASSOCIATION FOR MARRIAGE & FAMILY THERAPISTS	$900.00	$900.00	0.4%	0.5%
MASS. ASSOCIATION OF PROFESSIONAL DOG GROOMERS	$1436.00	$1420.00	0.7%	0.8%
MASS. ASSOCIATION OF TEMPORARY SERVICES	$7810.00	$7600.00	3.9%	4.1%
MASS. COSMOTOLIGISTS ASSOC.	$2,500.00	$2,500.00	1.2%	1.4%
MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS	$5952.00	$5952.00	2.9%	3.2%

CATAGORY, EMPLOYER: PROFESSIONAL AND/OR SERVICE GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. SOCIETY OF PROFESSIONAL ENGINEERS	$1644.00	$300.00	0.8%	0.16%
MASS. STATE AUCTIONEERS ASSOCIATION	$265.00	$250.00	0.13%	0.14%
MASS. STATE GRANGE INC.	$433.40	$20.00	0.2%	0.01%
MASS. WATER WELLS ASSOC.	$0	$0	0	0
NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$40,654.00	$23,865.00	20.1%	13%

CATAGORY, EMPLOYER: PROFESSIONAL AND/OR SERVICE GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
THEATRE OWNERS IF N.E.	$1847.00	$1800.00	0.9%	1%

CATAGORY, EMPLOYER: PUBLIC AGENCIES -QUASI	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. PORT AUTHORITY	$39.712.00	$39,712.00	61.36%	61.36%
MASS. TURNPIKE AUTHORITY	$25,000.00	$25,000.00	38.6%	38.6%

CATAGORY, EMPLOYER: PUBLIC INTEREST GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
CITIZENS !OR LIMITED TAXATION	$30,995.00	$26,342.00	21.5%	24.2%
CITIZENS FOR PARTICIPATION IN POLITICAL ACTION	$681.00	$360.00	0.5%	0.3%
CIVIL LIBERTIES UNION OF MASS.	$13,941.00	$12,773.00	9.7%	11.7%
COMMITTEE FOR A BETTER ECONOMY	$12,000.00	$10,000.00	8.3%	9.2%
COMMON CAUSE/MASS.	$22,240.00	$16,246.00	13.4%	14.9%

CATAGORY, EMPLOYER: PUBLIC INTEREST GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
JOBS FOR MASS INC	$0	$0	0	0
MASS. FAIR SHARE	$13,700.00	$13,400.00	9.5%	12.3%
MASS. HOUSING FINANCE AUTHORITY	$5000.00	$5,000.00	3.5%	4.6%
MASS. PUBLIC INTEREST RESEARCH GROUP	$4590.00	$2690.00	3.2%	2.5%
MASS. TAXPAYERS FOUNDATION INC.	$13,220.00	$13,083.00	9.2%	12%

CATAGORY, EMPLOYER: PUBLIC INTEREST GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
VOLUNTARY DEFENDERS COMM. d/b/a MASS LAW REFORM INSTITUTE	$27,509.00	$8768.00	19.1%	8%

CATAGORY, EMPLOYER: RACE TRACKS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GREYLOCK ASSOCIATES INC	$75,200.00	$75,200.00	63.7%	64.7%
MASS./N.H. DIVISION OF THE NBPA	$18,000.00	$18,000.00	15.2%	15.5%
MASS. THOROUGHBRED BREEDERS ASSOCIATION	$3,000.00	$3,000.00	2.5%	2.6%
OGDEN SUFFOLK DOWNS	$21,835.00	$20,000	18.5%	17.2%

CATAGORY, EMPLOYER: REAL ESTATE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GREATER BOSTON REAL ESTATE BOARD	$30,666.00	$29,304.00	41.1%	43.4%
MASS. ASSOCIATION OF REALTORS	$28,816.00	$25,800.00	38.6%	38.2%
MASS. CONVEYANCER'S ASSOC.	$2,500.00	$2,500.00	3.3%	3.7%
MASS. TENANTS ORGANIZATION	$8750.00	$6025.00	11.7%	8.9%
MASS. CHAPTER OF THE N.E. MANUFACTURED HOUSING ASSOCIATION	$841.00	$841.00	1.1%	1.2%

CATAGORY, EMPLOYER: REAL ESTATE	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
NORTHEAST CONDOMINIUM CORP.	$3,000.00	$3,000.00	4%	4.4%

CATAGORY, EMPLOYER: SPECIAL INTEREST GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BAY STATE MERCHANTS ASSOC.	$43.00	$0	0.05%	0
FIRE CHIEFS ASSOC. OF MASS. INC.	$3595.00	$2750.00	4.5%	3.6%
MASS ASSOC. OF RETARDED CITIZENS	$12,750.00	$12,750.00	16.1%	16.6%
MASS. CITIZENS FOR LIFE INC	$18,249.00	$18,249.00	2.3%	23.8%
MASS. DISTRICT ATTORNEY'S ASSOCIATION	$909.00	$909.00	1.1%	1.2%

CATAGORY, EMPLOYER: SPECIAL INTEREST GROUPS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS. ORGANIZATION FOR THE REPEAL OF ABORTION LAWS (MORAL)	$12,941.00	$12,941.00	16.4%	16.9%
MASS. SPORTMAN'S COUNCIL	$12,381.00	$11,667.00	15.7%	15.2%
N.E.L.R.A.D. (N.E.NUCLEAR)	$15,000.00	$15,000.00	19%	19.6%
PLANNED PARENTHOOD LEAGUE OF MASS. INC.	$3164.00	$2420.00	4%	3.1%
VIETNAM VETERANS	0	0	0	0

CATAGORY, EMPLOYER: TOBACCO & ALCOHOL	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
(DISCUS) DISTILLED SPIRITS COUNCIL OF THE U.S. INC.	$600.00	$600.00	.6%	.7%
MASS. BEVERAGE ASSOCIATION	$8,000.00	$8,000.00	8.9%	9%
MASS. WHOLESALERS OF MALT BEVERAGES INC	$3750.00	$3750.00	4.2%	4.2%
MILLER BREWING CO.	$21,247.00	$20,401.00	23.7%	23%
THE TOBACCO INSTITUTE	$30,000.00	$30,000.00	33.5%	33.8%

CATAGORY, EMPLOYER: TOBACCO & ALCOHOL	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
U.S. BREWERS ASSOC.	$5,000.00	$5,000.00	5.6%	5.6%
WINE & SPIRIT WHOLESALERS OF MASS.	$12,000.00	$12,000.00	13.4%	13.5%
WORLD WIDE WINE & SPIRITS	$9,000.00	$9,000.00	10%	10.1%

CATAGORY, EMPLOYER: TRANSPORTATION	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
AIR TRANSPORT ASSOC. OF AMERICA	$10,668.00	$9410.00	12%	11.1%
BOSTON & MAINE CO-OP DEBTOR	$31,847.00	$31,250.00	36%	36.9%
CAPE COD & HYANNIS R,R.(STAN-MAR)	$5,000.00	$5,000.00	5.7%	5.9%
EASTERN AIRLINES	$10,668.00	$9,500.00	12%	11.2%
HOLYOKE & WESTFIELD R.R. CO.	$3223.00	$3222.00	3.6%	3.8%

CATAGORY, EMPLOYER: TRANSPORTATION	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MOTORCYCLE INDUSTRY COUNCIL INC.	$6622.00	$6,000.00	7.5%	7.8%
N.E. PARKING ASSOC.	$3,500.00	$3,500.00	3.9%	4.1%
N.E. PASSENGER TRANSPORTATION ASSOC. LEGISLATIVE COMM.	$9,000.00	$9,000.00	10.2%	10.6%
STATEWIDE TOWING ASSOC. OF MASS.	$500.00	$500.00	.6%	.6%
WOOD'S HOLE, MARTHA'S VINEYARD, NANTUCKET STEAMSHIP AUTHORITY	$7,200.00	$7,200.00	8.2%	8.5%

CATAGORY, EMPLOYER: UNIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
COUNCIL 93, AFCME,AFL-CIO	$76,793.00	$69,7;2.00	45%	45.8%
GREATER BOSTON LABOR COUNCIL	$1716.00	$1716.00	1%	1.1%
INTERNATIONAL LADIES GARMENT WORKERS UNION	$1687.00	$1035.00	1%	0.7%
IVE, N.E. DISTRICT COUNCIL TWO,AFL-CIO	$5797.00	$5697.00	3.5%	3.7%
LOCAL 123 ,IBEW	$0	$0	0	0

CATAGORY, EMPLOYER: UNIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
MASS AFL-CIO	$31,860.00	$31,860.00	19%	19%
MASS. STATE BUILDING & CONSTRUCTION TRADES COUNCIL AFL-CIO	$3665.00	$3300.00	2.2%	2.1%
N.E. CAST METALS FEDERATION MASS. COMMITTEE	$1800.00	$1800.00	1%	1.2%
SERVICE EMPLOYEES INTERNAT'L UNION	$21,623.00	$21,480.00	12.9%	13.9%
TEAMSTER's JOINT COUNCIL #10	$4,800.00	$4,800.00	2.9%	3.1%

CATAGORY, EMPLOYER: UNIONS	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
UNITED TRANSPORTATION UNION AFL-CIO	$17,726.00	$13,406.00	10.6%	8.6%

CATAGORY, EMPLOYER: UTILITIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
ALGONQUIN GAS TRANSMISSION CO,	$0	$0	0	0
BAY STATE GAS CO.	$40,866.00	$40,866.00	9.4%	9.4%
BETTER HOME HEATING COUNCIL	$1512.00	$1450.00	0.3%	0.3%
BOSTON EDISON CO.	$201,094.00	$201,014.00	46%	46.3%
BOSTON GAS CO.	$18,240.00	$18,240.00	4.2%	4.2%

CATAGORY, EMPLOYER: UTILITIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
BROTHERHOOD OF UTILITY WORKERS OF N.E. INC.	$0	$0	0	0
COM/ENERGY SERVICES INC.	$7536.00	$7536.00	1.7%	1.7%
EASTERN UTILITIES ASSOC.	$3638.00	$2880.00	0.8%	0.7%
E.G.& G. SYNFUELS INC.	$6,000.00	$6,000.00	1.4%	1.4%
FITCHBURG GAS & ELECTRIC LIGHT CO.	$61.00	$61.00	0	0

CATAGORY, EMPLOYER: UTILITIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
GENERAL ELECTRIC CO.	$12,750.00	$12,750.00	2.9%	2.9%
MASS. ELECTRIC & GAS ASSOC.	$75,136.00	$75,000.00	17.2%	17.2%
MASS. MUNICIPAL WHOLESALE ELECTRIC CO.	$21,809.00	$21,721.00	5%	5%
MUNICIPAL ELECTRIC ASSOC. OF MASS. INC.	$33,780.00	$33,780.00	7.7%	7.8%
N.E. ELECTRIC SYSTEM	$35.00	$0	0	0

CATAGORY, EMPLOYER: UTILITIES	TOTAL SPENT ON LOBBYING IN 1982	TOTAL SPENT ON LEGISLATIVE AGENT SALARIES IN 1982	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER	% OF CATAGORY TOTAL SPENT BY EACH EMPLOYER ON LEGISLATIVE AGENT SALARIES
N.E. TELEPHONE & TELEGRAPH CO.	$8178.00	$8178.00	1.9%	1.9%
NORTHEAST UTILITIES SERVICE CO.	$490.00	$0	0.1%	0
YANKEE ATOMIC ELECTRIC CO.	$5,000.00	$5,000.00	1.1%	1.1%

MASS. SS8.3-3: 983

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Financial Statistics For Lobbyists 1983

Michael J. Connolly
Secretary of State

Government Documents Collection
SS 8.3-3: 983
University of Massachusetts
Depository Copy

Office of the Secretary of State
Division of Public Records
One Ashburton Place, Room 1701
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INTRODUCTION

All registered legislative agents and their employers are required to file itemized statements twice a year disclosing expenditures incurred in the lobbying effort. Such disclosure is required by M.G.L. Chapter 3, sections 43 and 47. Organizations lobbying without employing a legislative agent that spend in excess of two hundred and fifty dollars during the year must also complete a disclosure statement pursuant to Chapter 3, section 44.

Most of the money spent each year on promoting, opposing, or influencing legislation or the decision of a member of the Executive Branch is spent by organizations employing one or more legislative agents. The salaries and retainers of such legislative agents make up a large percentage of the organizations' expenses.

This booklet places each of the organizations in one of 28 categories and compares their expenses in various ways. The total amount spent by each category is listed, as well as the amount spent on salaries. The second part of the booklet lists each of the organizations and the amounts they spent on lobbying in relation to other organizations in their category. Percentages are used for comparative purposes. The figures used in this booklet were obtained from the disclosure statements of **employers of legislative agents** and **organizations lobbying without a legislative agent.**

Another expense appearing on several disclosure statements of lobbying organizations was a listing of contributions and expenditures for testimonials. A total of $34,170.00 was spent by such groups on contributions to campaign committees and testimonials of several state legislators. Of that, $2,270.00 was spent by legislative agents themselves. The majority of the contributions ($26,600.00) were made by employers of legislative agents. Contributions totalling $5,300.00 were made by organizations lobbying without employing a legislative agent(s). Contributions ranged in size from $10.00 to $1,000.00.

PART ONE: BREAKDOWN BY CATEGORY, AS COMPARED TO TOTAL

The following are the expenditures for each of the categories of lobbying organizations in relation to the total amount of money spent by such organizations.

TOP 5 CATEGORIES (in total spending)

Insurance	$548,157.94
Industries & Corporations	$502,103.15
Banks, Lending & Investment	$384,176.50
Professional and/or Service Groups	$361,464.79
Health Associations & Hospitals	$355,651.85

Category	Amt. spent by each category	Amt. spent on salaries	% of total spent by ea. category	% of total salaries spent by ea. category
Auto Industry/ Dealers	227,361.26	221,972.48	5%	5%
Banks, Lending & Investment	384,176.50	370,442.50	8%	8%
Chambers of Commerce	144,181.99	139,650.36	3%	3%
Conservation, Recreation & Wildlife	96,356.80	83,758.55	2%	2%
Contractors & Subcontractors	228,550.10	226,214.55	5%	5%
Educational Affairs & Services	259,165.55	241,346.98	5%	5%
The Elderly	48,206.73	45,435.20	1%	1%
Food/Beverage/Agriculture	125,984.65	124,379.04	3%	2%
Government Associations	112,494.45	111,399.15	2%	2%
Health Associations & Hospitals	355,651.85	347,364.17	7%	8%
Humane Societies	61,825.19	25,288.66	1%	.6%
Industries & Corporations	502,103.15	402,656.88	10%	9%
Insurance	548,157.94	507,650.52	11%	11%
Legal Services	98,539.76	93,339.76	2%	2%
Media	30,000.00	30,000.00	.6%	.7%
Miscellaneous	52,927.18	49,432.98	1%	1%
Oil Industry	62,874.54	61,070.00	1%	1%
Police & Firefighters Associations	77,841.54	52,188.64	2%	1%
Professional and/or Service Groups	361,464.79	352,049.32	7%	8%
Public Interest Groups	125,814.92	101,663.38	3%	2%
Quasi-Public Agencies	61,943.90	61,796.00	1%	1%
Race Tracks	56,367.33	54,600.00	1%	1%
Real Estate	80,812.40	75,599.61	2%	2%
Special Interest Groups	268,824.17	224,760.90	5%	5%
Tobacco & Alcohol	109,521.27	109,000.00	2%	2%
Transportation	31,398.17	30,328.50	.6%	.7%
Unions	161,132.08	149,072.56	3%	3%
Utilities	272,996.32	271,195.76	6%	6%
Section 44 Organizations	14,374.68	----------	.3%	----
TOTAL	4,961,049.21	4,568,306.45	100.5%	99.0%

PART TWO: BREAKDOWN BY ORGANIZATION, AS COMPARED TO CATEGORY

The following are the expenditures for each lobbying organization in relation to the total amount spent by all organizations in its category. The expenditures are based on figures from the disclosure statements of employers of legislative agents and organizations lobbying without a legislative agent (Section 44 organizations). Organizations noted by an asterisk quote the full salary or retainer of the legislative agent as an employee of the organization. This was done pursuant to G.L. Chapter 3, section 47 which requires the full salary to be disclosed in the event that the amount allocable to legislative duties cannot be apportioned.

TOP 10 ORGANIZATIONS (in total amount spent)

Associated Industries of Massachusetts	$187,671.47
Mass. Automobile Rating & Accident Prevention Bureau	$157,000.00
Allied Tube & Conduit Corp.	$103,078.03
Mass. Electric & Gas Co.	$ 87,700.00
Mass. Teachers Association	$ 86,548.98
Home Builders Assoc. of Mass.	$ 77,575.00
Family Services Assoc. of Greater Boston	$ 76,000.00
John Hancock Mutual Life Insurance Co.	$ 66,505.65
Mass. Forest & Park Assoc. a/k/a Environmental Lobby of Mass.	$ 66,391.02
New Eng. Mutual Life Insurance Co.	$ 62,539.62

CATEGORY: AUTO INDUSTRY/ DEALERS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
AAA/ MA Chapter	4530.62	3500.00	2%	2%
Automotive Recyclers of MA	9900.00	9900.00	4%	4%
Catrala of MA, Inc.	5000.00	5000.00	2%	2%
Ford Motor Co.	3714.23	2196.48	2%	1%
General Motors Corp.	685.41	370.00	.3%	.2%
Hamilton Test Systems, Inc.	4800.00	4800.00	2%	2%
MA Automobile Rating & Accident Prevention Bureau	157000.00	157000.00	69%	71%
MA State Auto Dealers Association	35299.00	34500.00	16%	16%
Motor Vehicle Manufacturers Assoc.	3682.00	1956.00	2%	.9%
New England Tire Dealers Assoc.	2250.00	2250.00	1%	1%
Statewide Towing Assoc., Inc.	500.00	500.00	.2%	.2%
TOTAL	227361.26	221972.48	100.5%	100.3%

CATEGORY: BANKS, LENDING & INVESTMENT

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
American Express Co.	41000.00	41000.00	11%	11%
Automated Credit Bureaus of MA	5500.00	5500.00	1%	1%
Bay State Mortgage Assoc., Inc.	10000.00	10000.00	3%	3%
BayBanks, Inc.	16600.00	16600.00	4%	4%
Boston Five Cents Savings Bank	20000.00	20000.00	5%	5%
Citicorp Services, Inc.	5000.00	5000.00	1%	1%
Connecticut Bank & Trust Co.	15000.00	15000.00	4%	4%
Cooperative Bank Employees Retirement Association	5580.00	5580.00	1%	2%
Cooperative Central Bank	0.00	0.00	0	0
Credit Union League of MA, Inc.	11000.00	11000.00	3%	3%
First National Bank of Boston	47323.00	30693.00	12%	8%
Fitchburg Savings Bank	1118.00	1118.00	.3%	.3%
Home Savings Bank	3042.00	3042.00	.8%	.8%
Leader Federal Savings & Loan Assoc.	650.00	650.00	.2%	.2%
Mass. Bankers Association	31204.00	30000.00	8%	8%
Mass. Cooperative Bank League	44881.00	44881.00	12%	12%
Mass. Credit Union Share Insurance Corp.	7992.00	7992.00	2%	2%
Mass. CUNA Credit Union Assoc., Inc.	9100.00	9100.00	2%	2%
Mass. Federal Savings Council, Inc.	22000.00	22000.00	6%	6%
Mass. Investment Advisory Group	11100.00	11100.00	3%	3%
Savings Bank Association of MA	34000.00	34000.00	9%	9%
Savings Bank Life Insurance Council	7000.00	7000.00	2%	2%
Sentry Savings Bank f/k/a Sentry Cooperative Bank	2586.50	2586.50	.7%	.7%
Shawmut Bank of Boston	4500.00	4500.00	1%	1%
State Street Bank & Trust Corp.	22500.00	22500.00	6%	6%
State Street Boston Corp.	5500.00	5500.00	1%	1%
TOTAL	384176.50	370442.50	99%	96%

CATEGORY: CHAMBERS OF COMMERCE

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Central Berkshire Chamber of Commerce	0.00	0.00	0	0
Falmouth Chamber of Commerce*	26500.00	26000.00	20%	19%
Greater Boston Chamber of Commerce	9050.00	9050.00	6%	6%
Greater Lawrence Chamber of Commerce	1242.77	1070.00	.9%	.8%
Greater Newburyport Chamber of Commerce & Industry	60000.00	60000.00	42%	43%
New Bedford Area Chamber of Commerce	0.00	0.00	0	0
North Shore Chamber of Commerce	4708.97	4131.86	3%	3%
Regional Chamber of Commerce (The)*	26660.50	26610.50	18%	19%
South Middlesex Area Chamber of Commerce	3640.00	3640.00	3%	3%
South Shore Chamber of Commerce, Inc.	12379.75	9148.00	9%	7%
TOTAL	144181.99	139650.36	101.9%	100.8%

CATEGORY: CONSERVATION, RECREATION & WILDLIFE

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Berkshire Natural Resource Council, Inc.	567.24	230.76	.6%	.3%
Defenders of Wildlife	1670.00	1202.59	2%	1%
League of Essex County Sportsmen's Clubs	277.22	0.00	.3%	0
Mass. Association of Conservation Commissions	870.30	344.68	.9%	.4%
Mass. Audubon Society	9029.77	8657.52	9%	10%
Mass. Camping Association, Inc.	2500.00	2500.00	3%	3%
Mass. Forest & Park Association a/k/a Environmental Lobby of MA	66391.02	56923.02	69%	68%
Mass. Sportsmen's Council	14129.92	13899.98	15%	17%
Mass. Wildlife Federation	205.97	0.00	.2%	0
Middlesex County League of Sportsmen's Clubs	715.36	0.00	.7%	0
TOTAL	96356.80	83758.55	100.7%	99.7%

*denotes full salary/retainer of legislative agent as employee of organization

CATEGORY: CONTRACTORS & SUBCONTRACTORS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Allied Tube & Conduit Corp.	103078.03	103078.03	45%	46%
Associated Builders & Contractors, Inc.	19472.08	19237.85	9%	9%
Associated Subcontractors of MA	14212.99	12236.67	6%	5%
Greater Boston Assoc. of Plumbing Heating Cooling Contractors, Inc.	2550.00	2500.00	1%	1%
Home Builders Association of MA	77575.00	77500.00	34%	34%
Mass. Electrical Contractors Assoc.	11662.00	11662.00	5%	5%
TOTAL	228550.10	226214.55	99.1%	100%

CATEGORY: EDUCATIONAL AFFAIRS & SERVICES

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
AMICUS, Inc. & AICUM	19605.67	4300.00	8%	2%
Boston University	42334.00	42334.00	16%	18%
DeSisto Schools, Inc.	6710.00	6710.00	3%	3%
Educational Testing Service	15000.00	15000.00	6%	6%
Mass. Assoc. of Non-Profit Schools & Colleges	12000.00	12000.00	5%	5%
Mass. Assoc. of Private Career Schools	10460.00	10460.00	4%	4%
Mass. Assoc. of School Committees	25250.00	25250.00	10%	10%
Mass. Assoc. of School Superintendents	12500.00	10300.00	5%	4%
Mass. Assoc. of 766 Approved Schools	4000.00	4000.00	2%	2%
Mass. Community College Council - MTA	2806.00	2674.00	1%	1%
Mass. Secondary School Administrators Association	2200.00	2200.00	.8%	.9%
Mass. Teachers Association	86548.98	86548.98	33%	36%
Mass. Vocational Ag Teachers Association		No Reports Submitted		
Northeastern University	9025.90	8950.00	3%	4%
Presidents & Fellows of Harvard College	3225.00	3120.00	1%	1%
Tufts University School of Veterinary Medicine	7500.00	7500.00	3%	3%
TOTAL	259165.55	241346.98	100.8%	99.9%

CATEGORY: THE ELDERLY

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Assoc. of Mass. Homes for the Aging	1387.20	1387.20	3%	3%
Legislative Council of Older Americans	335.00	300.00	.7%	.7%
Mass. Association of Contributory Retirement Systems, Inc.	4089.93	3748.00	8%	8%
Mass. Federation of Nursing Homes	42394.60	40000.00	88%	88%
TOTAL	48206.73	45435.20	99.7%	99.7%

CATEGORY: FOOD/ BEVERAGE & AGRICULTURE

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Agri-Mark, Inc.	1676.10	1600.00	1%	1%
Cumberland Farms Dairy, Inc.	6250.00	6250.00	5%	5%
H.P. Hood, Inc.	62270.11	62003.04	49%	50%
International Bottled Water Association	5865.90	5370.00	5%	4%
Mass. Beverage Association	3000.00	3000.00	2%	2%
Mass. Food & Agriculture Coalition, Inc.	1298.59	831.00	1%	.7%
Mass. Food Association, Inc.	17500.00	17500.00	14%	14%
Mass. Soft Drink Association	12000.00	12000.00	10%	10%
Mass. State Grange, Patrons of Husbandry	298.95	0.00	.2%	0
New England Convenience Store Assoc.	10825.00	10825.00	9%	9%
New England Farm Workers' Council	5000.00	5000.00	4%	4%
TOTAL	125984.65	124379.04	100.2%	99.7%

CATEGORY: HEALTH ASSOCIATIONS & HOSPITALS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
A.H. Robins Co.	869.92	17.40	.2%	0
American Academy of Pediatrics, Massachusetts Chapter	7500.00	7500.00	2%	2%

HEALTH ASSOCIATIONS & HOSPITALS continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
American College of Emergency Physicians, Massachusetts Chapter	1364.50	1364.50	.4%	.4%
American Physical Therapy Assoc., Massachusetts Chapter	9000.00	9000.00	3%	3%
Association of Physical Fitness Centers	6633.37	6633.37	2%	2%
Beth Israel Hospital	0.00	0.00	0	0
Braintree Hospital	18000.00	18000.00	5%	5%
Coalition of Mental Health & Human Service Professionals	7344.00	7344.00	2%	2%
Dental Laboratory Assoc. of MA	660.00	660.00	.2%	.2%
Diploma Nurses Assoc. of MA, Inc.	7000.00	7000.00	2%	2%
Harvard Community Health Plan, Inc.	3000.00	3000.00	.8%	.9%
Jewish Memorial Hospital	9000.00	9000.00	3%	3%
Licensed Practical Nurses of MA, Inc.	1885.50	1885.50	.5%	.5%
Mass. Assoc. of Community Health Agencies	7999.96	7999.96	2%	2%
Mass. Assoc. of Health Maintenance Organ.	27610.12	27610.12	8%	8%
Mass. Assoc. for Occupational Therapy	6750.00	6000.00	2%	2%
Mass. Assoc. of Registered Dispensing Opticians	2700.00	2700.00	.8%	.8%
Mass. Chiropractic Society, Inc.	8130.54	8130.54	2%	2%
Mass. Continuing Care Assoc. - Boston Regional Continuing Care Assoc.	2000.00	2000.00	.6%	.6%
Mass. Dental Society	12300.00	12300.00	3%	4%
Mass. Health & Educational Facilities Authority	8912.70	8868.00	3%	3%
Mass. Hospital Assoc.	10344.55	8214.48	3%	2%
Mass. Medical Society	32573.39	28150.00	9%	8%
Mass. Nurses Assoc.	27746.30	27746.30	8%	8%
Mass. Orthopaedic Assoc., Inc.	7500.00	7500.00	2%	2%
Mass. Psychological Assoc.	10377.00	10290.00	3%	3%
Mass. Radiological Society	7650.00	7650.00	2%	2%
Mass. Society of Anesthesiologists	18000.00	18000.00	5%	5%
Mass. Society of Eye Physicians & Surgeons	10000.00	10000.00	3%	3%
Mass. Society of Hospital Pharmacists	1500.00	1500.00	.4%	.4%
Mass. Society of Optometrists	14800.00	14800.00	4%	4%

HEALTH ASSOCIATIONS & HOSPITALS continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Mass. Society of Oral & Maxillofacial Surgeons	11500.00	11500.00	3%	3%
Mass. State Pharmaceutical Assoc.	2500.00	2500.00	.7%	.7%
New England Sinai Hospital	18000.00	18000.00	5%	5%
Pearle Health Services f/k/a Searle Optical Group	13000.00	13000.00	4%	4%
Qualicare, Inc.	7500.00	7500.00	2%	2%
West Suburban Hospital Assoc.	5000.00	5000.00	1%	1%
Youville Hospital	9000.00	9000.00	3%	3%
TOTAL	355651.85	347364.17	100.6%	99.5%

CATEGORY: HUMANE SOCIETIES

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Animal Rescue League of Boston	7788.08	5113.65	13%	20%
Mass. Society for the Prevention of Cruelty to Animals	39537.11	5675.01	64%	22%
Mass. Society for the Prevention of Cruelty to Children		No Reports Submitted		
New England Anti-Vivisection Society	14500.00	14500.00	23%	57%
TOTAL	61825.19	25288.66	100%	99%

CATEGORY: INDUSTRIES & CORPORATIONS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Associated Industries of Mass.	187671.47	91800.00	37%	23%
BCI Geonetics, Inc.	0.00	0.00	0	0
Briggs Engineering & Testing Co.	0.00	0.00	0	0
Chemical Specialties Manufacturers Assoc.	9250.00	9250.00	2%	2%
Coin-Machine Industries Assoc. of New England, Inc.	22500.00	22500.00	4%	6%
Cole National Corp.	12500.00	12500.00	2%	3%

INDUSTRIES & CORPORATIONS continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Construction Industries of MA, Inc.	5024.20	5020.20	1%	1%
Cosmetic, Toiletry & Fragrance, Inc.	683.03	350.00	.1%	0%
Data General Corp.	5000.00	5000.00	1%	1%
Datatron	1224.18	1125.00	.2%	.3%
Digital Equipment Corp.	52000.00	52000.00	10%	13%
E.I. Dupont DeNemours & Co., Inc.	12650.00	12650.00	3%	3%
E.R. Squibb & Sons, Inc.	0.00	0.00	0	0
Faraca Company (The)	0.00	0.00	0	0
General Dynamics Corp.	11250.00	11250.00	2%	3%
Industry Coalition for Fire Safety	15780.00	15780.00	3%	4%
Industry Voice	5000.00	5000.00	1%	1%
J.C. Penney Co.	10000.00	10000.00	2%	2%
McNeil Pharmaceutical	2007.05	1401.00	.4%	.3%
Merrell Dow Pharmaceuticals, Inc.	9704.00	9704.00	2%	2%
Monsanto Co.	21081.71	20000.00	4%	5%
National Assoc. of Recycling Industries, Inc.	85.00	40.00	0%	0%
New England Council, Inc. (The)	500.00	500.00	0%	.1%
Norton Co.	13730.88	13500.00	3%	3%
Pennwalt Corp.	4000.00	4000.00	.8%	1%
Philip Morris USA	724.54	595.68	.1%	.1%
Pitney Bowes, Inc.	14500.00	14500.00	3%	4%
Raytheon Co.	7500.00	7500.00	1%	2%
RESCO (Refuse Energy Systems Co.)*	26100.00	26100.00	5%	6%
Reynolds Metals Co.	6750.00	6750.00	1%	2%
Schneider Parker Jakuc, Inc.	0.00	0.00	0	0
Society of the Plastics Industry, Inc.	7707.50	7707.50	2%	2%
Stone & Webster Engineering Corp.	17000.00	17000.00	3%	4%
Syntex Laboratories, Inc.	905.82	750.00	.2%	.2%
TRW, Inc.	583.15	225.00	.1%	0%
Upjohn Co.	1490.62	958.50	.3%	.2%
Wang Laboratories, Inc.	0.00	0.00	0	0
Whitehall Co., Ltd.	13200.00	13200.00	3%	3%
Wyman-Gordon Co.	4000.00	4000.00	.8%	1%
TOTAL	502103.15	402656.88	98%	98.2%

*denotes full salary/retainer of legislative agent as employee of organization

CATEGORY: INSURANCE

Organization	Amt. spent by by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Aetna Casualty & Surety Co.	27792.86	23625.00	5%	5%
Aetna Life Insurance Co.	10625.00	10625.00	2%	2%
Alliance of American Insurers	21669.90	21500.00	4%	4%
Allstate Insurance Co.	1804.04	900.00	.3%	.2%
American Insurance Assoc.	13570.00	13500.00	2%	3%
American Mutual Insurance Co.	44.63	0.00	0%	0%
Berkshire Life Insurance Co.	1960.00	1960.00	.4%	.4%
Blue Cross of Mass., Inc.	37765.12	37584.95	7%	8%
Blue Shield of Mass., Inc.	40091.08	39955.85	7%	8%
Boston Mutual Life Insurance Co.	0.00	0.00	0%	0%
Commerce Insurance Co.	10000.00	10000.00	2%	2%
Commercial Union Insurance Co.	40500.00	40500.00	7%	8%
Hanseco Insurance Co.	0.00	0.00	0%	0%
Independent Insurance Agents of MA	45885.18	43000.00	8%	9%
Insurance Services Office	29.69	0.00	0%	0%
John Hancock Mutual Life Insurance Co.	66505.65	64699.00	12%	13%
Kemper Group	0.00	0.00	0%	0%
Liberty Mutual Insurance Co.	13308.00	13000.00	2%	3%
Life Insurance Association of MA	57287.00	17450.00	10%	4%
Mass. Mutual Life Insurance Co.	21178.16	17971.34	4%	4%
Mass. Property Insurance Underwriting Association	125.00	125.00	0%	0%
Metropolitan Life Insurance Co.		No Reports Submitted		
Metropolitan Property & Liability Insurance Co.	0.00	0.00	0%	0%
Mutual Fire Insurance Association of New England, Inc.	0.00	0.00	0%	0%
National Assoc. of Independent Insurers	4210.78	2062.50	.8%	.4%
Nationwide Insurance Co.	1205.44	548.85	.2%	.1%
New England Mutual Life Insurance Co.	62539.62	58904.50	11%	12%
Paul Revere Life Insurance Co.	8785.95	8200.00	2%	2%
Paul Revere Variable Annuity Insurance Co.	1800.00	1800.00	.3%	.4%
Professional Insurance Agents of New Eng.	6397.13	6000.00	1%	1%
Prudential Insurance Co. of America	0.00	0.00	0%	0%

INSURANCE continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Safety Insurance Co.	7500.00	7500.00	1%	2%
St. Paul Fire & Marine Insurance Co.	564.39	215.53	.1%	0%
State Mutual Life Assurance Co. of America	1013.32	850.00	.2%	.2%
Workers Compensation Rating & Inspection Bureau of MA	44000.00	44000.00	8%	9%
TOTAL	548157.94	486477.52	97.3%	100.7%

CATEGORY: LEGAL SERVICES

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Conservation Law Foundation	275.00	275.00	.3%	.3%
Developmental Disabilities Law Center of Massachusetts, Inc.	59144.00	59144.00	60%	60%
Greater Boston Legal Services	900.00	900.00	.9%	.9%
Mass. Correctional Legal Services, Inc.	0.00	0.00	0%	0%
Mass. Law Reform Institute, Inc. a/k/a Voluntary Defenders Committee, Mass.	38220.76	38020.76	39%	39%
TOTAL	98539.76	98339.76	100.2%	100.2%

CATEGORY: MEDIA

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Mass. Newspaper Publishers Assoc.	0.00	0.00	0%	0%
New England Cable Television Assoc.	30000.00	30000.00	100%	100%
TOTAL	30000.00	30000.00	100%	100%

CATEGORY: PUBLIC INTEREST GROUPS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Citizens for Limited Taxation	21781.59	17554.00	17%	17%
Citizens for Participation in Political Action	2152.49	1644.00	2%	2%
Civil Liberties Union of Mass.	14917.47	13000.00	12%	13%
Common Cause/ Mass.	18294.80	12125.00	15%	12%
Jobs for Massachusetts	0.00	0.00	0%	0%
Mass. Fair Share	26820.00	23620.00	21%	23%
Mass. Housing Finance Authority	12000.00	12000.00	10%	12%
Mass. Public Interest Research Group	14937.50	8737.50	12%	9%
Mass. Taxpayers Foundation, Inc.	14911.07	12982.88	12%	13%
Small Business Service Bureau, Inc.		No Reports Submitted		
TOTAL	125814.92	101663.38	101%	101%

CATEGORY: GOVERNMENT ASSOCIATIONS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Mass. Municipal Accountants & Auditors Association	1095.30	0.00	1%	0%
Mass. Municipal Association	57691.69	57691.69	51%	52%
Mass. State Employees Assoc., Division of National Assoc. of Government Employees	545.46	545.46	.5%	.5%
National Assoc. of Government Employees	13162.00	13162.00	12%	12%
Retired State, County & Municipal Employees Association	40000.00	40000.00	36%	36%
TOTAL	112494.45	111399.15	100.5%	100%

CATEGORY: OIL INDUSTRY

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
American Petroleum Institute	9629.69	8000.00	15%	13%
Atlantic Richfield Co.	0.00	0.00	0%	0%

OIL INDUSTRY continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Cities Services Co.	10000.00	10000.00	16%	16%
Exxon Co., USA	0.00	0.00	0%	0%
Gulf Oil Corp.	14000.00	14000.00	22%	23%
Independent Oil Men's Assoc. of New Eng.	2224.85	2050.00	4%	3%
Mobil Oil Corp.	17000.00	17000.00	27%	28%
Shell Oil Co.	10020.00	10020.00	16%	16%
Texaco USA	0.00	0.00	0%	0%
TOTAL	62874.54	61070.00	100%	99%

CATEGORY: POLICE & FIREFIGHTERS ASSOCIATIONS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Boston Firefighters	1600.00	1600.00	2%	3%
Boston Police Alliance	12000.00	12000.00	15%	23%
Fire Chief's Assoc. of MA, Inc.	8884.39	6166.64	11%	12%
Mass. Police Association	20873.75	12600.00	27%	24%
Mass. Retired Police & Firefighters Association, Inc.	1481.85	0.00	2%	0%
Professional Firefighters of MA	14278.55	9822.00	18%	19%
State Police Assoc. of MA	18723.00	10000.00	24%	19%
State Police Commissioned Officers Association of MA	0.00	0.00	0%	0%
TOTAL	77841.54	52188.64	99%	100%

CATEGORY: PROFESSIONAL AND/OR SERVICE GROUPS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Boston Children's Service Assoc.	8344.58	6708.33	2%	2%
DeHart & Dorr Association, Inc.	2000.00	2000.00	.6%	.6%
Design Professionals Government Affairs Council (Jan. - June only)	640.00	200.00	.2%	0%
Expert Public & Private Services, Inc.	2000.00	2000.00	.6%	.6%

PROFESSIONAL AND/OR SERVICE GROUPS continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Family Services Assoc. of Greater Boston	76000.00	76000.00	21%	22%
Mass. Alcoholism Services, Inc.	48.09	0.00	0%	0%
Mass. Assessing Association	6126.01	4000.00	2%	1%
Mass. Assoc. of Chief Probation Officers	11000.00	11000.00	3%	3%
Mass. Assoc. of Collectors & Treasurers	2122.25	1800.00	.6%	.5%
Mass. Assoc. of District Attorneys	9999.00	9999.00	3%	3%
Mass. Assoc. of Life Underwriters	14250.00	14250.00	4%	4%
Mass. Assoc. of Temporary Services	14890.98	14849.98	4%	4%
Mass. Bar Association	20930.00	20833.00	6%	6%
Mass. Business Roundtable, Inc.	0.00	0.00	0%	0%
Mass. Chain Drugstore Council, Retailers Association of MA	9000.00	9000.00	2%	3%
Mass. Coalition for Social Worker Vendorship	15000.00	15000.00	4%	4%
Mass. Committee for Children & Youth, Inc.	0.00	0.00	0%	0%
Mass. Community Action Program Directors Association	18333.00	18333.00	5%	5%
Mass. Council of Human Service Providers	7120.00	7120.00	2%	2%
Mass. High Technology Council, Inc.	17582.00	13175.00	5%	4%
Mass. Retired Teachers Association	984.42	750.00	.3%	.2%
Mass. Shorthand Reporters Association	5000.00	5000.00	2%	1%
Mass. Society of Certified Public Accountants, Inc.	5397.40	5397.40	1%	2%
Mass. Society of Professional Engineers*	24800.00	24800.00	7%	7%
Mass. Speech-Language-Hearing Assoc.	11000.00	11000.00	3%	3%
Mass. State Assoc. of Architects	2000.00	2000.00	.6%	.6%
Mass. State Auctioneers Assoc., Inc.	11424.25	11406.25	3%	3%
Mass. Superior Court Reporters Assoc.	2700.00	2700.00	.7%	.8%
Mass. Veterinary Medical Assoc.	0.00	0.00	0%	0%
Medical Malpractice Joint Underwriting Association of MA	59027.36	59027.36	16%	17%
Retailers Association of MA	2000.00	2000.00	.6%	.6%
Theatre Owners of New England	1745.45	1700.00	.5%	.5%
TOTAL	361464.79	352049.32	99.7%	100.4%

*denotes full salary/retainer of legislative agent as employee of organization

CATEGORY: QUASI-PUBLIC AGENCIES

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Mass. Bay Transportation Authority	6955.90	6808.00	11%	11%
Mass. Port Authority	29988.00	29988.00	48%	49%
Mass. Turnpike Authority	25000.00	25000.00	40%	40%
TOTAL	61943.90	61796.00	99%	100%

CATEGORY: RACE TRACKS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Greylocks Associates, Inc.	15600.00	15600.00	28%	29%
Mass./New Hampshire Division of the HPBA	18000.00	18000.00	32%	33%
Mass. Thoroughbred Breeders Assoc.	1000.00	1000.00	2%	2%
Ogden Suffolk Downs, Inc.	21767.33	20000.00	39%	37%
TOTAL	56367.33	54600.00	101%	101%

CATEGORY: REAL ESTATE

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Greater Boston Real Estate Board	36100.42	36000.00	45%	48%
Mass. Association of Realtors	29803.97	26354.67	37%	35%
Mass. Conveyancers Association	10143.91	10000.00	13%	13%
Mass. Tenants Organization	4764.10	3244.94	6%	4%
TOTAL	80812.40	75599.61	101%	100%

CATEGORY: SPECIAL INTEREST GROUPS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Citizens for Handgun Control	3115.49	550.00	1%	.2%
Gun Owners' Action League	34398.17	32210.00	13%	14%
Mass. Assoc. for Retarded Citizens	18750.00	18750.00	7%	8%
Mass. Bay Yacht Club Assoc.	2000.00	2000.00	.7%	.9%
Mass. Catholic Conference	5500.00	5465.00	2%	2%
Mass. Citizens for LIfe, Inc.	12970.58	12970.58	5%	6%
Mass. Consumer Finance Assoc.	5000.00	5000.00	2%	2%
Mass. Farm Bureau Federation	6359.00	3000.00	2%	1%
Mass. Gay Political Caucus	7575.16	1846.13	3%	.8%
Mass. Glass Dealers Assoc.	3105.00	3000.00	1%	1%
Mass. Lobstermen's Assoc., Inc.	3118.80	3118.80	1%	1%
Mass. Marine Trades Assoc.	4963.00	4963.00	2%	2%
Mass. National Organization for Women	5017.89	4515.00	2%	2%
Mass. Scrap Iron & Metal Processors Assoc.	2000.00	2000.00	.7%	.9%
Mass. Water Wells Assoc.	0.00	0.00	0%	0%
MORAL, Inc.	12519.28	12519.28	5%	6%
Motion Picture Assoc. of America, Inc.	5000.00	5000.00	2%	2%
Motorcycle Industry Council	3867.04	3657.11	1%	2%
Motorcycle Safety Foundation	3000.00	3000.00	1%	1%
National Federation of Independent Business	59380.47	32300.52	22%	14%
National Solid Waste Management Assoc.	12000.00	12000.00	4%	5%
Native American Rights Fund	500.00	500.00	.2%	.2%
NELRAD	8680.00	8680.00	3%	4%
New England Cast Metals Foundation - Mass. Chapter	1300.00	1300.00	.5%	.6%
New England Coin Laundry & Dry Cleaning Association	6000.00	6000.00	2%	3%
New England Pest Control Assoc., Inc.	16030.08	15839.08	6%	7%
Planned Parenthood League of Mass.	2863.56	877.75	1%	.4%
Rational Approach to Pesticides, Inc.	23810.65	23698.65	9%	11%
TOTAL	268824.17	224760.90	99.1%	98%

CATEGORY: TOBACCO & ALCOHOL

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Distilled Spirits Council of U.S., Inc.	700.00	700.00	.6%	.6%
Mass. Package Stores Assoc., Inc.	5000.00	5000.00	5%	5%
Mass. Wholesalers of Malt Beverages	7500.00	7500.00	7%	7%
Miller Brewing Company	30000.00	30000.00	27%	28%
Tobacco Institute (The)	57321.27	56800.00	52%	52%
Wine & Spirit Wholesalers of MA, Inc.	9000.00	9000.00	8%	8%
World Wide Wine & Spirit Company	0.00	0.00	0%	0%
TOTAL	109521.27	109000.00	99.6%	100.6%

CATEGORY: TRANSPORTATION

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Air Transport Assoc. of America	0.00	0.00	0%	0%
Eastern Airlines	11238.67	10169.00	36%	34%
New England Passenger & Transportation Assoc., Legislative Committee	15000.00	15000.00	48%	49%
Norwich & Worcester Railroad Co.	5159.50	5159.50	16%	17%
TOTAL	31398.17	30328.50	100%	100%

CATEGORY: UNIONS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
AFSCME Council 93 AFL-CIO	58228.48	51478.48	36%	35%
Brotherhood of Maintenance of Way Employees	943.04	803.04	.6%	.5%
Greater Boston Labor Council AFL-CIO	1716.00	1716.00	1%	1%
International Ladies Garment Workers' Union	1762.72	1737.50	1%	1%
IUE New England District Council Two, AFL-CIO	6097.00	5997.00	4%	4%
Mass. AFL-CIO	30730.98	30730.98	19%	21%
Mass. Building Trades Council, AFL-CIO	3666.62	3300.00	2%	2%

UNIONS continued

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Mass. Federation of Teachers AFT, AFL-CIO	16501.85	14494.44	10%	10%
Mass. State Legislative Board, United Transportation Union, AFL-CIO	11075.55	8655.92	7%	6%
Service Employees International Union Local 509	25409.84	25159.20	16%	17%
Teamsters Joint Council 10	5000.00	5000.00	3%	3%
TOTAL	161132.08	149072.56	99.6%	100.5%

CATEGORY: UTILITIES

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Algonquin Gas Transmission Co.	0.00	0.00	0%	0%
American Telephone & Telegraph Co.	2245.48	1687.50	.8%	.6%
Better Home Heat Council, Inc.	4082.38	3985.88	1%	1%
Boston Edison Co.	12793.36	12793.36	5%	5%
Boston Gas Co.	35000.00	35000.00	13%	13%
COM/Energy Service Co.	7940.00	7940.00	3%	3%
Eastern Utilities Associated	4145.35	3360.00	2%	1%
Fitchburg Gas & Electric	0.00	0.00	0%	0%
General Electric Co.	8640.00	8640.00	3%	3%
Mass. Electric & Gas Co.	87700.00	87700.00	32%	32%
Mass. Municipal Wholesalers Electric Co.	34103.73	33813.00	12%	12%
Municipal Electric Assoc. of MA, Inc.	39816.25	39816.25	15%	15%
New England Power Service Co.	35.00	0.00	0%	0%
New England Telephone & Telegraph Co.	12124.77	12124.77	4%	4%
Northeast Utilities & its subsidiaries	12070.00	12035.00	4%	4%
Tennessee Gas Transmission Co.	2300.00	2300.00	.8%	.8%
Yankee Atomic Electric Co.	10000.00	10000.00	4%	4%
TOTAL	272996.32	271195.76	99.6%	98.4%

CATEGORY: MISCELLANEOUS

Organization	Amt. spent by each organ.	Amt. spent on salaries	% of categ. total spent by organ.	% of categ. salary total spent by org.
Bisegna Burner & Boiler Works		No Reports Submitted		
C.A. Gilberti III Bail Bonds	3000.00	3000.00	6%	6%
Greater Boston Hotel & Motel Inn Assoc.	4999.98	4999.98	9%	10%
Hilton Hotel Corp.	25000.00	25000.00	47%	51%
Household International	14184.30	11258.00	27%	23%
Hyannis Harbor Tours, Inc.	5000.00	5000.00	9%	10%
Meredith & Associates	0.00	0.00	0%	0%
Proprietary Assoc. (The)	707.90	175.00	1%	.4%
Seekonk Water District	35.00	0.00	0%	0%
TOTAL	52927.18	49432.98	99%	100.4%

SECTION 44 ORGANIZATIONS (organ. lobbying without a legislative agent)

Organization	Amt. spent by each organ.	% of categ. total spent by organ.
Animal Betterment League - Arlington Chapter	less than $250.00	0%
Coalition for Cambridge	less than $250.00	0%
Coalition for Cambridge Municipal Employees	less than $250.00	0%
Committee to Elect Trustees of Suffolk University (The)	less than $250.00	0%
Concerned Citizens for Drug Prevention	6591.67	46%
Garden Club Federation of MA, Inc. (The)	less than $250.00	0%
Insurance Men's Political Action Committee	5903.41	41%
League of Women Voters of MA	501.05	3%
Mass. Assoc. for the Advancement of Individual Potential	less than $250.00	0%
Mass. Committee for the Living Will	549.46	4%
Mass. Elementary Schools Principals Assoc., Inc.	No Reports Submitted	
Mass. Home Rule Coalition	less than $250.00	0%
Mass. Trial Lawyers Assoc.	0.00	0%
9 to 5 Organization for Women Office Workers	500.50	3%
United Ways of MA Government Relations	less than $250.00	0%
Women's Bar Assoc. of MA (The)	328.59	2%
TOTAL	14374.68	99%

FINANCIAL STATISTICS FOR LOBBYISTS 1985

Michael J. Connolly,
Secretary of State

Office of the Secretary of State
Division of Public Records
One Ashburton Place, Room 1701
Boston, MA 02108
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COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $7,951,792.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 472,702.00	5.94%
BANKING, LENDING & INVESTMENT	$ 541,666.00	6.81%
CHAMBERS OF COMMERCE	$ 128,552.00	1.61%
CONSERVATION AND RECREATION	$ 81,250.00	1.02%
CONTRACTOR AND SUBCONTRACTOR	$ 237,850.00	2.99%
EDUCATION AFFAIRS	$ 377,510.00	4.74%
ELDERLY AFFAIRS	$ 38,025.00	0.47%
FOOD AND BEVERAGE	$ 203,069.00	2.55%
GOVERNMENT	$ 231,218.00	2.90%
HEALTH ASS'N AND HOSPITALS	$ 1,172,568.00	14.74%
HUMANE SOCIETIES	$ 64,148.00	0.80%
INDUSTRIES AND CORPORATIONS	$ 437,401.00	5.50%
INSURANCE	$ 1,118,990.00	14.07%
LEGAL SERVICES	$ 380,173.00	4.78%
MEDIA	$ 46,793.00	0.58%
OIL AND GAS	$ 110,277.00	1.38%
PHARMACEUTICAL COMPANIES	$ 67,026.00	0.84%
POLICE AND FIREFIGHTERS ASS'N	$ 115,328.00	1.45%
RACE TRACKS	$ 74,679.00	0.93%
REAL ESTATE	$ 146,142.00	1.83%
SPECIAL INTEREST GROUPS	$ 489,339.00	6.15%
TOBACCO AND ALCOHOL	$ 251,110.00	3.15%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $7,951,792.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 52,777.00	0.66%
UNIONS	$ 267,403.00	3.36%
UTILITIES	$ 325,540.00	4.09%
MISCELLANEOUS	$ 486,413.00	6.11%
SECTION 44 ORGANIZATION	$ 21,929.00	0.27%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $472,702.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84011	AMERICAN AUTOMOBILE ASSOC/MASS.	$ 3,875.00	$ 5,238.00	1.11%
84059	CATRALA OF MASS., INC. (CAR & TRUCK RENTAL & LEASING ASSOC.)	$ 7,500.00	$ 7,500.00	1.59%
84107	FORD MOTOR COMPANY	$ 1,720.00	$ 3,707.00	0.78%
84109	GENERAL MOTORS CORPORATION	$ 390.00	$ 776.00	0.16%
84175	MASS. AUTO BODY ASSOC., INC.	$ 12,800.00	$ 12,800.00	2.71%
84177	MASS. AUTOMOBILE RATING & ACCIDENT PREVENTION BUREAU	$ 0.00	$ 261,500.00	55.32%
84229	MASS. MOTOR TRUCK ASSOC.	$ 30,000.00	$ 30,000.00	6.35%
84264	MASS. STATE AUTO DEALERS ASSOC.	$ 41,000.00	$ 41,410.00	8.76%
84288	MOTOR VEHICLES MFRS. OF U.S., INC.	$ 1,540.00	$ 3,180.00	0.67%
84302	NEW ENGLAND ASOCIATION OF INDEPENDENT TIRE DEALERS	$ 2,100.00	$ 2,113.00	0.45%
84304	NEW ENGLAND CAR WASH ASSOCIATION	$ 10,000.00	$ 10,000.00	2.12%
84360	STATEWIDE TOWING ASSOC. INC.	$ 6,000.00	$ 6,000.00	1.27%
84473	TRAFFIC SAFETY NOW, INC.	$ 63,000.00	$ 63,478.00	13.43%
84485	LO-JACK CORPORATION	$ 25,000.00	$ 25,000.00	5.29%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $541,666.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84015	AMERICAN EXPRESS COMPANY	$ 21,000.00	$ 21,000.00	3.88%
84033	AUTOMATED CREDIT BUREAUS OF MASS.	$ 9,500.00	$ 9,500.00	1.75%
84035	BAY BANKS, INC.	$ 20,000.00	$ 20,000.00	3.69%
84037	BAY STATE MORTGAGE ASSOCIATION, INC	$ 10,000.00	$ 10,000.00	1.85%
84038	BENEFICIAL FINANCE CO. OF MASS.	$ 0.00	$ 0.00	0.00%
84048	BOSTON FIVE CENTS SAVINGS BANK	$ 14,000.00	$ 14,000.00	2.58%
84065	CITICORP	$ 16,800.00	$ 16,800.00	3.10%
84081	COOPERATIVE BANK EMPLOYEES RETIREMENT ASSOCIATION	$ 5,000.00	$ 5,000.00	0.92%
84082	COOPERATIVE CENTRAL BANK	$ 19,981.00	$ 19,981.00	3.69%
84083	CREDIT UNION LEAGUE OF MASS., INC.	$ 17,000.00	$ 17,000.00	3.14%
84102	MASS. FEDERAL SAVINGS COUNCIL,INC.	$ 10,000.00	$ 10,000.00	1.85%
84104	FIRST NATIONAL BANK OF BOSTON	$ 25,414.00	$ 35,227.00	6.50%
84106	FITCHBURG SAVINGS BANK FSB	$ 0.00	$ 0.00	0.00%
84128	HOME SAVINGS BANK FSB	$ 0.00	$ 0.00	0.00%
84146	LEADER FEDERAL SAVINGS & LOAN ASSOCIATION	$ 1,250.00	$ 1,250.00	0.23%
84159	MASS. ASSOC. OF COLLECTORS & TREASURERS	$ 0.00	$ 0.00	0.00%
84178	MASS. BANKERS ASSOCIATION INC.	$ 33,000.00	$ 33,946.00	6.27%
84194	MASS. CONSUMER FINANCE ASSOC.	$ 7,500.00	$ 7,500.00	1.38%
84197	MASS. COOPERATIVE BANK LEAGUE	$ 37,086.00	$ 37,088.00	6.85%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $541,666.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84201	MASS. CREDIT UNION SHARE INSURANCE CO.	$ 12,000.00	$ 12,000.00	2.22%
84202	MASS. CREDIT UNION ASSOCIATION, INC. (CUNA)	$ 10,400.00	$ 10,400.00	1.92%
84223	MASS. INVESTMENT ADVISORS GROUP	$ 13,100.00	$ 13,100.00	2.42%
84285	MONARCH CAPITAL CORPORATION, ITS SUBSIDIARIES & AFFILIATES	$ 333.00	$ 424.00	0.08%
84290	MUTUAL BANK FSB	$ 4,000.00	$ 4,000.00	0.74%
84315	NEWORLD BANK FOR SAVINGS	$ 0.00	$ 0.00	0.00%
84333	PROVIDENT INSTITUTION FOR SAVINGS	$ 0.00	$ 0.00	0.00%
84343	SAVINGS BANK ASSOCIATION OF MASS.	$ 43,075.00	$ 43,075.00	7.95%
84344	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 0.00	$ 0.00	0.00%
84346	SHAWMUT BANK OF BOSTON N.A.	$ 5,000.00	$ 5,000.00	0.92%
84351	SOUTH BOSTON SAVINGS BANK, THE	$ 0.00	$ 0.00	0.00%
84356	STATE STREET BANK & TRUST CO.	$ 34,700.00	$ 34,700.00	6.41%
84357	STATE STREET BOSTON CORPORATION	$ 6,500.00	$ 6,500.00	1.20%
84369	UNION WARREN SAVINGS BANK, THE	$ 0.00	$ 0.00	0.00%
84386	BENEFICIAL MANAGEMENT CORPORATION OF AMERICA	$ 0.00	$ 0.00	0.00%
84390	LLOYDS CREDIT	$ 0.00	$ 0.00	0.00%
84414	NORTH, NORTH & NELSON, INC.	$ 10,000.00	$ 10,000.00	1.85%
84417	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 17,500.00	$ 17,543.00	3.24%
84423	SHAWMUT CORPORATION	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $541,666.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84427	CONNECTICUT BANK AND TRUST COMPANY	$ 15,000.00	$ 15,000.00	2.77%
84430	ASSOCIATES CORPORATION OF NORTH AMERICA	$ 650.00	$ 1,500.00	0.28%
84449	INDEPENDENT MORTGAGE BANKERS OF MASS.	$ 13,000.00	$ 13,000.00	2.40%
84465	BOSTON BANK OF COMMERCE	$ 413.00	$ 413.00	0.08%
84483	MERRILL LYNCH PUBLIC FINANCE GROUP	$ 6,000.00	$ 6,000.00	1.11%
84498	YANKEE BANK FOR FINANCE & SAVINGS, FSB	$ 2,000.00	$ 2,000.00	0.37%
84511	TRUST FOR U.S. TREASURY OBLIGATIONS	$ 9,643.00	$ 9,643.00	1.78%
84513	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 10,000.00	$ 10,000.00	1.85%
84514	NATIONAL KEROSENE HEATERS ASSOC.	$ 5,400.00	$ 5,400.00	1.00%
84515	FOX GROUP, DIVISION OF FOX & CARSKADON FINANCIAL CORPORATION	$ 1,000.00	$ 2,563.00	0.47%
84516	REAL ESTATE SECURITIES & SYNDICATION INSTITUTE	$ 50,913.00	$ 50,914.00	9.40%
84517	NATIONAL REAL ESTATE INVESTMENT FORUM	$ 8,427.00	$ 8,427.00	1.56%
84518	INVESTMENT PARTNERSHIP ASSOCIATION INC.	$ 1,500.00	$ 1,772.00	0.33%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $128,552.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84060	CENTRAL BERKSHIRE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
84100	FALMOUTH CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
84111	GREATER BOSTON CHAMBER OF COMMERCE	$ 14,098.00	$ 14,098.00	10.97%
84114	GREATER LAWRENCE CHAMBER OF COMMERCE	$ 1,250.00	$ 1,450.00	1.13%
84115	GREATER NEWBURYPORT CHAMBER OF COMMERCE & INDUSTRY	$ 20,000.00	$ 20,000.00	15.56%
84318	NORTH SHORE CHAMBER OF COMMERCE	$ 10,562.00	$ 10,562.00	8.22%
84337	REGIONAL CHAMBER OF COMMERCE	$ 39,192.00	$ 39,382.00	30.64%
84352	SOUTH MIDDLESEX AREA CHAMBER OF COMMERCE	$ 1,560.00	$ 1,560.00	1.21%
84353	SOUTH SHORE CHAMBER OF COMMERCE	$ 40,000.00	$ 41,500.00	32.28%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONSERVATION & RECREATION

CATEGORY TOTAL: $81,250.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84040	BERKSHIRE NATURAL RESOURCES COUNCIL	$ 392.00	$ 444.00	0.55%
84062	CHARTER VENTURES CORPORATION	$ 2,500.00	$ 2,500.00	3.08%
84086	DEFENDERS OF WILDLIFE	$ 0.00	$ 0.00	0.00%
84147	LEAGUE OF ESSEX COUNTY SPORTSMEN	$ 0.00	$ 280.00	0.34%
84161	MASS. ASSOC. OF CONSERVATION COMMISSIONS, INC.	$ 550.00	$ 1,187.00	1.46%
84174	MASS. AUDUBON SOCIETY	$ 24,469.00	$ 23,156.00	28.50%
84181	MASS. BAY YACHT CLUB ASSOC.	$ 2,500.00	$ 2,500.00	3.08%
84186	MASS. CAMPING ASSOC., INC.	$ 5,000.00	$ 5,000.00	6.15%
84213	MASS. FOREST & PARK ASSOCIATION/ ENVIROMENTAL LOBBY OF MASS.	$ 28,817.00	$ 43,879.00	54.00%
84262	MASS. SPORTMEN'S COUNCIL	$ 0.00	$ 104.00	0.13%
84277	MASS. WILDLIFE FEDERATION	$ 0.00	$ 268.00	0.33%
84282	MIDDLESEX COUNTY LEAGUE OF SPORT-MEN'S CLUBS	$ 0.00	$ 631.00	0.78%
84339	RESORT CONDOMINIUMS INTERNATIONAL INC.	$ 0.00	$ 0.00	0.00%
84374	VACATION HORIZON INTERNATIONAL, INC	$ 0.00	$ 0.00	0.00%
84448	COUNCIL OF SPORTSMEN'S CLUBS OF HAMPSHIRE COUNTY, INC.	$ 500.00	$ 720.00	0.89%
84488	SAFARI CLUB INTERNATIONA NEW ENGLAND CHAPTER	$ 0.00	$ 101.00	0.12%
84502	BMC STRATEGIES, INC.	$ 0.00	$ 0.00	0.00%
84522	NATIONAL RIFLE ASSOCIATION, INSTITUTE FOR LEGISLATIVE ACTION	$ 127.00	$ 480.00	0.59%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $237,850.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84009	ALLIED TUBE & CONDUIT CORPORATION	$ 11,000.00	$ 11,000.00	4.62%
84025	ASSOCIATED BUILDERS AND CONTRACTORS INCORPORATED	$ 18,400.00	$ 18,400.00	7.74%
84026	ASSOCIATED GENERAL CONTRACTORS OF MASSACHUSETTS, INC.	$ 23,000.00	$ 23,000.00	9.67%
84028	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 18,700.00	$ 21,428.00	9.01%
84110	GREATER BOSTON ASSOCIATION OF PLUMBING, HEATING, COOLING CONT.INC	$ 4,000.00	$ 4,185.00	1.76%
84127	HOME BUILDERS ASSOC. OF MASS.	$ 94,250.00	$ 94,250.00	39.63%
84206	MASS. ELECTRICAL CONTRACTORS ASSOCIATION, INC.	$ 14,800.00	$ 14,800.00	6.22%
84308	NEW ENGLAND MANUFACTURED HOUSING ASSOCIATION, INC.	$ 17,025.00	$ 17,025.00	7.16%
84407	MASS. SECURITY CONTRACTORS ASSOC.	$ 7,100.00	$ 7,100.00	2.99%
84462	MASS. STATE ASSOCIATION OF ARCHITECTS	$ 2,442.00	$ 2,442.00	1.03%
84471	UTILITY CONTRACTORS' ASSOCIATION OF NEW ENGLAND, INC.	$ 10,001.00	$ 10,001.00	4.20%
84472	CONSTRUCTION INDUSTRIES OF MASS.	$ 14,219.00	$ 14,219.00	5.98%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $377,510.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84004	AMICUS, INC.& ASSOCIATION OF IND. COLLEGES & UNIVERSITIES IN MASS.	$ 4,700.00	$ 15,910.00	4.21%
84031	ATLANTIC RICHFIELD COMPANY	$ 0.00	$ 0.00	0.00%
84053	BOSTON UNIVERSITY	$ 54,200.00	$ 54,395.00	14.41%
84088	DESISTO SCHOOLS C/O GEORGE LEYE	$ 0.00	$ 0.00	0.00%
84098	EDUCATIONAL TESTING SERVICE	$ 10,000.00	$ 10,000.00	2.65%
84166	MASS. ASSOC. OF NON-PROFIT SCHOOLS & COLLEGES	$ 15,000.00	$ 15,000.00	3.97%
84168	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS	$ 12,200.00	$ 12,200.00	3.23%
84172	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	$ 28,850.00	$ 28,850.00	7.64%
84173	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS, INC.	$ 13,150.00	$ 16,100.00	4.26%
84193	MASS. COMMUNITY COLLEGE COUNCIL, INC.	$ 3,150.00	$ 3,228.00	0.86%
84222	MASS. INSTITUTE OF TECHNOLOGY	$ 2,000.00	$ 2,036.00	0.54%
84247	MASS. RETIRED TEACHERS ASSOCIATION	$ 649.00	$ 832.00	0.22%
84249	MASS. SECONDARY SCHOOL ADMINISTRATORS ASSOCIATION	$ 2,000.00	$ 2,000.00	0.53%
84269	MASS. TEACHERS ASSOC.	$ 149,203.00	$ 149,203.00	39.52%
84319	NORTHEASTERN UNIVERSITY	$ 5,750.00	$ 5,888.00	1.56%
84329	PRESIDENTS AND FELLOWS OF HARVARD COLLEGE	$ 9,625.00	$ 9,693.00	2.57%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $377,510.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84400	MASS. ASSOC. OF SEVEN SIXTY SIX APPROVED PRIVATE SCHOOLS	$ 0.00	$ 0.00	0.00%
84410	BOSTON UNIVERSITY SCHOOL OF MEDICINE	$ 36,415.00	$ 36,475.00	9.66%
84455	NORFOLK COUNTY AGRICULTURAL HIGH SCHOOL	$ 5,000.00	$ 5,000.00	1.32%
84466	TUFTS UNIVERSITY VETERINARY SCHOOL	$ 9,000.00	$ 9,000.00	2.38%
84520	ATHLETIC TRAINERS OF MASS.,ATOM,INC	$ 1,700.00	$ 1,700.00	0.45%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

ELDERLY AFFAIRS

CATEGORY TOTAL: $38,025.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84029	ASSOCIATION OF MASSACHUSETTS HOMES FOR AGING	$ 100.00	$ 100.00	0.26%
84148	LEGISLATIVE COUNCIL FOR OLDER AMERICANS	$ 500.00	$ 500.00	1.31%
84162	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS, INC.	$ 0.00	$ 480.00	1.26%
84210	MASS. FEDERATION OF NURSING HOMES	$ 34,650.00	$ 36,945.00	97.16%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

FOOD AND BEVERAGE

CATEGORY TOTAL: $203,069.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84084	CUMBERLAND FARMS DAIRY, INC.	$ 5,625.00	$ 5,625.00	2.77%
84117	GROCERY MANUFACTURERS OF AMERICA INC	$ 0.00	$ 0.00	0.00%
84121	H.P. HOOD, INC.	$ 52,825.00	$ 53,112.00	26.15%
84134	INFANT FORMULA COUNCIL	$ 18,000.00	$ 18,000.00	8.86%
84137	INTERNATIONAL BOTTLED WATER ASSOC.	$ 0.00	$ 0.00	0.00%
84182	MASS. BEVERAGE ASSOCIATION	$ 0.00	$ 0.00	0.00%
84209	MASS. FARM BUREAU FEDERATION	$ 3,800.00	$ 7,301.00	3.60%
84212	MASS. FOOD ASSOC.	$ 20,000.00	$ 20,000.00	9.85%
84260	MASS. SOFT DRINK ASSOCIATION	$ 17,500.00	$ 17,500.00	8.62%
84306	NEW ENGLAND CONVENIENCE STORES ASSOCIATION	$ 15,000.00	$ 15,000.00	7.39%
84307	NEW ENGLAND FARMWORKERS COUNCIL	$ 0.00	$ 0.00	0.00%
84443	NATIONAL NUTRITIONAL FOODS ASSOC.	$ 9,437.00	$ 9,437.00	4.65%
84456	ESSEX AGRICULTURAL AND TECHNICAL INSTITUTE	$ 5,000.00	$ 5,000.00	2.46%
84493	OCEAN SPRAY CRANBERRIES, INC.	$ 40,000.00	$ 43,344.00	21.34%
84497	MASS. RESTAURANT ASSOCIATION	$ 1,250.00	$ 1,250.00	0.62%
84523	DANIEL F. SULLIVAN	$ 7,500.00	$ 7,500.00	3.69%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $231,218.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84070	CITY OF BOSTON	$ 21,000.00	$ 21,000.00	9.08%
84071	CITY OF SOMERVILLE	$ 0.00	$ 0.00	0.00%
84220	MASS. HOUSING FINANCING AGENCY	$ 24,000.00	$ 24,000.00	10.38%
84230	MASS. MUNICIPAL ASSOCIATION	$ 83,235.00	$ 83,235.00	36.00%
84231	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	$ 0.00	$ 2,725.00	1.18%
84241	MASS. PORT AUTHORITY	$ 0.00	$ 0.00	0.00%
84272	MASS. TURNPIKE AUTHORITY	$ 25,000.00	$ 25,000.00	10.81%
84291	NATIONAL ASSOCIATION OF GOVERNMENT EMPLOYEES/MASS. STATE EMPLOY. ASSOC	$ 598.00	$ 598.00	0.26%
84292	NATIONAL ASSOCIATION OF GOVERNMENT EMPLOYEES & ITS AFFILIATES & SUBORD	$ 8,700.00	$ 8,660.00	3.75%
84341	RETIRED STATE, COUNTY & MUNICIPAL EMPLOYEES ASSOCIATION	$ 46,000.00	$ 46,000.00	19.89%
84492	NATIONAL ASSOC. OF GOV. EMPLOYEES INT. BROTHERHOOD OF POLICE OFFICERS	$ 20,000.00	$ 20,000.00	8.65%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,172,568.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84010	ALTERNATIVE BIRTHSITE, INC.	$ 0.00	$ 0.00	0.00%
84012	AMERICAN ACADEMY OF PEDIATRICS	$ 5,500.00	$ 5,500.00	0.47%
84013	AMERICAN COLLEGE OF EMERGENCY MED.	$ 0.00	$ 0.00	0.00%
84014	AMERICAN COLLEGE OF NURSE MIDWIVES	$ 0.00	$ 0.00	0.00%
84020	AMERICAN PHYSICAL THERAPY ASSOC. MASSACHUSETTS CHAPTER	$ 6,750.00	$ 6,750.00	0.58%
84030	ASSOCIATION OF PHYSICAL FITNESS CENTERS	$ 13,323.00	$ 13,323.00	1.14%
84041	BETH ISRAEL HOSPITAL	$ 0.00	$ 0.00	0.00%
84055	BRAINTREE HOSPITAL	$ 0.00	$ 0.00	0.00%
84068	CITIZENS FOR THE TREATMENT OF HIGH BLOOD PRESSURE LEGIS. ACTION NET.	$ 0.00	$ 0.00	0.00%
84073	COALITION OF MENTAL HEALTH & HUMAN SERVICE PROFESSIONALS	$ 11,000.00	$ 11,000.00	0.94%
84092	DIPLOMA NURSES ASSOCIATON OF MASS.	$ 12,000.00	$ 12,000.00	1.02%
84124	HARVARD COMMUNITY HEALTH PLAN, INC.	$ 7,750.00	$ 7,950.00	0.68%
84143	JEWISH MEMORIAL HOSPITAL	$ 0.00	$ 0.00	0.00%
84150	LICENSED PRACTICAL NURSES OF MASSACHUSETTS, INC.	$ 0.00	$ 0.00	0.00%
84157	MASS. ASSOC. FOR RETARDED CITIZENS	$ 20,500.00	$ 20,500.00	1.75%
84160	MASS. ASSOC. OF COMMUNITY HEALTH AGENCIES	$ 0.00	$ 0.00	0.00%
84164	MASS. ASSOC. OF HEALTH MAINTENANCE ORGANIZATIONS	$ 94,258.00	$ 94,256.00	8.04%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,172,568.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84167	MASS. ASSOC. OF OCCUPATIONAL THERAPY	$ 9,000.00	$ 9,000.00	0.77%
84171	MASS. ASSOC. OF REGISTERED DISPENSING OPTICIANS (MARDO)	$ 4,950.00	$ 4,950.00	0.42%
84189	MASS. CHIROPRACTIC SOCIETY, INC.	$ 9,955.00	$ 12,719.00	1.08%
84195	MASS. CONTINUING CARE ASSOC. & BOSTON REGIONAL CONT. CARE NURSES	$ 3,125.00	$ 3,125.00	0.27%
84200	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS, INC.	$ 17,956.00	$ 17,956.00	1.53%
84203	MASS. DENTAL HYGIENISTS ASSOC.,INC.	$ 3,250.00	$ 3,300.00	0.28%
84204	MASS. DENTAL SOCIETY	$ 14,415.00	$ 14,415.00	1.23%
84205	MASS. DIETETIC ASSOC.	$ 11,250.00	$ 11,250.00	0.96%
84216	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY	$ 5,384.00	$ 5,651.00	0.48%
84218	MASS. HOSPITAL ASSOC.	$ 3,457.00	$ 17,432.00	1.49%
84228	MASS. MEDICAL SOCIETY	$ 121,594.00	$ 444,783.00	37.93%
84237	MASS. NURSES ASSOCIATION	$ 31,416.00	$ 31,746.00	2.71%
84238	MASS. ORTHOPAEDIC ASSOCIATION, INC.	$ 13,000.00	$ 13,000.00	1.11%
84243	MASS. PSYCHOLOGICAL ASSOC.	$ 10,508.00	$ 10,555.00	0.90%
84245	MASS. RADIOLOGICAL SOCIETY	$ 8,032.00	$ 8,032.00	0.68%
84253	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 14,000.00	$ 14,000.00	1.19%
84255	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$ 20,000.00	$ 20,000.00	1.71%
84256	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,172,568.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84257	MASS. SOCIETY OF OPTOMETRISTS	$ 22,000.00	$ 22,000.00	1.88%
84258	MASS. SOCIETY OF ORAL & MAXILLOFACIAL SURGEONS	$ 0.00	$ 0.00	0.00%
84259	MASS. SOCIETY OF RADIOLOGIC TECHNOLOGISTS	$ 6,000.00	$ 6,000.00	0.51%
84261	MASS. SPEECH HEARING LANGUAGE ASSOC., INC.	$ 9,000.00	$ 9,000.00	0.77%
84274	MASS. VETERINARY MEDICAL ASSOCIATION	$ 0.00	$ 0.00	0.00%
84279	MEDICAL MALPRACTICE JOINT UNDER-WRITING ASSOCIATION	$ 17,500.00	$ 142,850.00	12.18%
84295	NATIONAL HEALTH COMPANIES, INC. DBA GLORIA STEVENS FITNESS CENTERS	$ 0.00	$ 0.00	0.00%
84313	NEW ENGLAND SINAI HOSPITAL	$ 0.00	$ 0.00	0.00%
84322	ORGANIZATION OF MASSACHUSETTS VISITING NURSE ASSOCIATIONS	$ 10,000.00	$ 10,000.00	0.85%
84325	PEARLE HEALTH SERVICES	$ 0.00	$ 0.00	0.00%
84383	YOUVILLE HOSPITAL	$ 0.00	$ 0.00	0.00%
84391	JORDAN HOSPITAL	$ 0.00	$ 0.00	0.00%
84392	DENTAL LABORATORY ASSOC. OF MASS.	$ 0.00	$ 0.00	0.00%
84412	BAY STATE HEALTH CARE, INC.	$ 27,722.00	$ 27,722.00	2.36%
84413	MASS. ASSOC. OF INVESTOR OWNED HOSPITALS	$ 0.00	$ 0.00	0.00%
84415	NEW MEDICO HOLDING	$ 33,900.00	$ 33,900.00	2.89%
84416	MASS. SOCIETY FOR RESPIRATORY THERAPY	$ 11,000.00	$ 11,000.00	0.94%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,172,568.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84431	NURSING SERVICES HOMECARE, INC.	$ 10,000.00	$ 10,000.00	0.85%
84432	WEST SUBURBAN HOSPITAL ASSOC., INC.	$ 1,610.00	$ 1,645.00	0.14%
84439	COALITION TO LICENSE ACUPUNCTURISTS	$ 4,000.00	$ 4,000.00	0.34%
84450	MASS. PSYCHIATRIC SOCIETY	$ 21,184.00	$ 21,184.00	1.81%
84460	HEALTH INDUSTRY MANUFACTURERS ASSOCIATION	$ 25,000.00	$ 25,000.00	2.13%
84464	CAMBRIDGE PSYCHOTHERAPY INSTITUTE	$ 825.00	$ 869.00	0.07%
84494	COMMUNITY CARE SYSTEMS, INC.	$ 25,131.00	$ 25,131.00	2.14%
84495	MASS. ASSOC. OF HOME HEALTH CARE PROVIDERS	$ 8,000.00	$ 8,000.00	0.68%
84504	NURSES UNITED FOR REIMBURSEMENT OF SERVICES	$ 1,000.00	$ 1,000.00	0.09%
84505	MASS. MEDICAL SOCIETY	$ 10,777.00	$ 0.00	0.00%
84506	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 0.00	$ 74.00	0.01%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMANE SOCIETIES

CATEGORY TOTAL: $64,148.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84024	ANIMAL RESCUE LEAGUE OF BOSTON	$ 298.00	$ 398.00	0.62%
84251	MASS. SOCIETY FOR PREVENTION OF CRUELTY TO ANIMALS	$ 18,417.00	$ 19,237.00	29.99%
84252	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 17,691.00	$ 22,536.00	35.13%
84301	NEW ENGLAND ANTI-VIVISECTION SOCIETY	$ 16,000.00	$ 16,000.00	24.94%
84512	MASS. COALITION OF ADVOCATES FOR STATE FACILITIES FOR THE RETARDED	$ 5,646.00	$ 5,977.00	9.32%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATONS

CATEGORY TOTAL: $437,401.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84027	ASSOCIATED INDUSTRIES OF MASS.	$ 100,000.00	$ 170,486.00	38.98%
84058.	CABOT CORPORATION	$ 15,390.00	$ 15,390.00	3.52%
84074	COALITION OF WMECO INDUSTRIAL AND COMMERCIAL CUSTOMERS	$ 0.00	$ 0.00	0.00%
84075	COIN-MACHINE INDUSTRIES ASSOCIATION OF NEW ENGLAND, INC.	$ 14,750.00	$ 14,750.00	3.37%
84076	COLE NATIONAL CORPORATION	$ 0.00	$ 0.00	0.00%
84085	DATA GENERAL CORPORATION	$ 6,000.00	$ 6,036.00	1.38%
84091	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	9.14%
84133	INDUSTRY VOICE	$ 5,000.00	$ 5,000.00	1.14%
84142	J. C. PENNEY CO.	$ 10,000.00	$ 10,000.00	2.29%
84217	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 19,111.00	$ 23,821.00	5.45%
84286	MONSANTO COMPANY	$ 42,000.00	$ 42,296.00	9.67%
84326	PENNWALT CORPORATION	$ 5,000.00	$ 5,000.00	1.14%
84335	RAYTHEON COMPANY	$ 9,750.00	$ 9,750.00	2.23%
84336	REDEMCO, INC.	$ 0.00	$ 0.00	0.00%
84338	REFUSE ENERGY SYSTEMS COMPANY (RESCO)	$ 0.00	$ 0.00	0.00%
84350	SOCIETY OF THE PLASTICS INDUSTRY, INC.	$ 15,000.00	$ 15,000.00	3.43%
84361	STONE & WEBSTER ENGINEERING CORP.	$ 8,000.00	$ 8,000.00	1.83%
84368	TRW, INC.	$ 650.00	$ 1,561.00	0.36%
84375	VELSICOL CHEMICAL CORPORATION	$ 20,000.00	$ 20,000.00	4.57%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATONS

CATEGORY TOTAL: $437,401.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84378	WANG LABORATORIES	$ 0.00	$ 0.00	0.00%
84381	WYMAN-GORDON COMPANY	$ 4,000.00	$ 4,000.00	0.91%
84401	SUN COMPANY, INC.	$ 12,811.00	$ 12,811.00	2.93%
84436	MEAD JOHNSON & COMPANY	$ 15,000.00	$ 15,000.00	3.43%
84454	E. I. DUPONT DENEMOURS & COMPANY	$ 12,500.00	$ 12,500.00	2.86%
84480	CRAMER PROFESSIONAL VIDEO AND AUDIO SYSTEMS	$ 0.00	$ 0.00	0.00%
84487	NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PARKS, BOSTON CHAPTER	$ 6,000.00	$ 6,000.00	1.37%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,118,990.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
54510	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 0.00	$ 0.00	0.00%
84002	AETNA CASUALTY & SURETY CO.	$ 13,000.00	$ 13,072.00	1.17%
84003	AETNA LIFE INSURANCE COMPANY	$ 41,500.00	$ 44,056.00	3.94%
84007	ALLIANCE OF AMERICAN INSURERS	$ 3,500.00	$ 3,500.00	0.31%
84008	ALLIANCE OF AMERICAN INSURERS	$ 18,000.00	$ 18,251.00	1.63%
84017	AMERICAN INSURANCE ASSOCIATION	$ 32,500.00	$ 32,500.00	2.90%
84018	AMERICAN MUTUAL LIABILITY INSURANCE COMPANY	$ 60.00	$ 144.00	0.01%
84039	BERKSHIRE LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
84043	BLUE CROSS OF MASS., INC.	$ 46,814.00	$ 50,178.00	4.48%
84044	BLUE SHIELD OF MASS., INC.	$ 47,520.00	$ 49,986.00	4.47%
84050	BOSTON MUTUAL LIFE INSURANCE CO.	$ 0.00	$ 35.00	0.00%
84078	COMMERCE INSURANCE COMPANY	$ 24,000.00	$ 24,000.00	2.14%
84079	COMMERCIAL UNION INSURANCE CO.	$ 11,000.00	$ 11,000.00	0.98%
84122	HANSECO INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
84123	HARTFORD INSURANCE GROUP	$ 0.00	$ 0.00	0.00%
84131	INDEPENDENT INSURANCE AGENTS OF MASSACHUSETTS	$ 38,000.00	$ 40,252.00	3.60%
84135	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 36.00	0.00%
84145	JOHN HANCOCK MUTUAL LIFE INS. CO.	$ 96,582.00	$ 97,365.00	8.70%
84149	LIBERTY MUTUAL INSURANCE COMPANY	$ 18,000.00	$ 18,208.00	1.63%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,118,990.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84151	LIFE INSURANCE ASSOCIATION OF MASS.	$ 46,892.00	$ 75,924.00	6.79%
84165	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 61,500.00	$ 61,500.00	5.50%
84233	MASS. MUTUAL LIFE INSURANCE CO.	$ 47,262.00	$ 48,014.00	4.29%
84242	MASS. PROPERTY INSURANCE UNDERWRITING ASSOCIATON	$ 0.00	$ 0.00	0.00%
84281	METROPOLITAN PROPERTY AND LIABILITY INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
84293	NATIONAL ASSOCIATION OF INDEPENDENT INSURERS	$ 6,941.00	$ 9,619.00	0.86%
84298	NATIONWIDE INSURANCE COMPANY	$ 2,700.00	$ 3,243.00	0.29%
84309	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 66,200.00	$ 67,304.00	6.01%
84323	PAUL REVERE LIFE INSURANCE CO.	$ 8,400.00	$ 8,970.00	0.80%
84324	PAUL REVERE VARIABLE ANNUITY INSURANCE CO.	$ 2,000.00	$ 2,000.00	0.18%
84331	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 6,000.00	$ 7,137.00	0.64%
84342	SAFETY INSURANCE COMPANY	$ 9,095.00	$ 9,095.00	0.81%
84354	STATE MUTUAL LIFE ASSURANCE CO. OF AMERICA	$ 1,750.00	$ 2,112.00	0.19%
84380	WORKERS' COMPENSATION RATING & INSPECTION BUREAU OF MASS.	$ 0.00	$ 0.00	0.00%
84405	UTICA NATIONAL INSURANCE COMPANY	$ 9,375.00	$ 9,375.00	0.84%
84434	U.S. FIDELITY & GUARANTY COMPANY-(USF&G)	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,118,990.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84435	FIDELITY & GUARANTY LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
84445	MASS. COMMITTEE FOR FAIR INSURANCE RATES	$ 50,000.00	$ 50,000.00	4.47%
84452	AMERICAN COUNCIL OF LIFE INSURANCE	$ 64,244.00	$ 283,931.00	25.37%
84453	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 15,000.00	$ 15,000.00	1.34%
84477	ALLSTATE LIFE INSURANCE COMPANY	$ 46,700.00	$ 48,683.00	4.35%
84481	PHOENIX MUTUAL LIFE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
84482	MASS. COMMITTEE FOR FAIR INSURANCE RATES	$ 0.00	$ 0.00	0.00%
84499	AMERICAN BANKERS LIFE ASSURANCE CO.	$ 2,000.00	$ 2,000.00	0.18%
84500	WILLIAM A. CONNELL INSURANCE AGENCY, INC.	$ 0.00	$ 0.00	0.00%
84510	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 12,500.00	$ 12,500.00	1.12%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $380,173.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84089	DEVELOPMENTAL DISABILITIES LAW CENTER, INC.	$ 74,596.00	$ 74,596.00	19.62%
84163	MASS. ASSOC. OF DISTRICT ATTORNEYS	$ 20,000.00	$ 20,000.00	5.26%
84179	MASS. BAR ASSOCIATION	$ 25,125.00	$ 25,264.00	6.65%
84198	MASS. CORRECTIONAL LEGAL SERVICES	$ 0.00	$ 0.00	0.00%
84225	MASS. LAW REFORM INSTITUTE, INC.	$ 55,693.00	$ 56,001.00	14.73%
84349	SOCIAL LAW LIBRARY	$ 7,500.00	$ 7,500.00	1.97%
84384	BOSTON BAR ASSOCIATION	$ 11,478.00	$ 11,513.00	3.03%
84419	GREATER BOSTON LEGAL SERVICES	$ 0.00	$ 0.00	0.00%
84424	COYNE, DELANEY & LEAHY CONSULTANTS, INC.	$ 121,600.00	$ 121,600.00	31.99%
84437	LAWYERS' COMMITTEE ON WORKERS' COMPENSATION	$ 35,000.00	$ 38,241.00	10.06%
84438	CONSERVATION LAW FOUNDATION	$ 4,385.00	$ 4,385.00	1.15%
84475	MASS. TRIAL LAWYERS EDUCATION FOUNDATION, INC.	$ 8,500.00	$ 8,573.00	2.26%
84478	JOYCE AND JOYCE	$ 12,500.00	$ 12,500.00	3.29%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MEDIA

CATEGORY TOTAL: $46,793.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84021	AMERICAN RADIO RELAY LEAGUE, INC.	$ 0.00	$ 0.00	0.00%
84183	MASS. BROADCASTERS ASSOCIATION INC.	$ 0.00	$ 0.00	0.00%
84236	MASS. NEWSPAPER PUBLISHERS ASSOC.	$ 4,080.00	$ 4,293.00	9.17%
84250	MASS. SHORTHAND REPORTERS ASSOC.	$ 7,500.00	$ 7,500.00	16.03%
84267	MASS. SUPERIOR COURT REPORTERS ASSOC.	$ 0.00	$ 0.00	0.00%
84287	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 0.00	$ 0.00	0.00%
84303	NEW ENGLAND CABLE TELEVISION ASSOC. INC	$ 20,000.00	$ 20,000.00	42.74%
84404	H&R BLOCK	$ 15,000.00	$ 15,000.00	32.06%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

OIL INDUSTRY

CATEGORY TOTAL: $110,277.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84006	ALGONQUIN GAS TRANSMISSION COMPANY	$ 0.00	$ 0.00	0.00%
84019	AMERICAN PETROLEUM INSTITUTE	$ 8,000.00	$ 9,724.00	8.82%
84032	ATLANTIC RICHFIELD COMPANY	$ 0.00	$ 0.00	0.00%
84034	B.P. OIL, INC. C/O SOHIO OIL	$ 0.00	$ 0.00	0.00%
84036	BAY STATE GASOLINE RETAILERS ASSOC.	$ 0.00	$ 648.00	0.59%
84049	BOSTON GAS COMPANY	$ 43,500.00	$ 43,500.00	39.45%
84099	EXXON COMPANY USA	$ 2,715.00	$ 2,722.00	2.47%
84119	GULF OIL CORPORATION	$ 14,000.00	$ 14,000.00	12.70%
84132	INDEPENDENT OIL MEN'S ASSOC. OF NEW ENGLAND	$ 800.00	$ 800.00	0.73%
84284	MOBIL OIL CORPORATION	$ 14,450.00	$ 14,827.00	13.45%
84347	SHELL OIL COMPANY	$ 6,667.00	$ 6,667.00	6.05%
84364	TENNESSEE GAS PIPELINE CO.	$ 1,148.00	$ 1,148.00	1.04%
84365	TEXACO U.S.A	$ 1,000.00	$ 2,241.00	2.03%
84447	STANDARD OIL OF OHIO (BP)	$ 14,000.00	$ 14,000.00	12.70%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $67,026.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84001	A.H. ROBINS CO., INC.	$ 0.00	$ 0.00	0.00%
84063	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION	$ 14,000.00	$ 14,000.00	20.89%
84064	CIBA GEIGY CORPORATION	$ 0.00	$ 0.00	0.00%
84095	E. R. SQUIBB & SONS, INC.	$ 0.00	$ 0.00	0.00%
84126	HOFFMAN-LA-ROCHE	$ 0.00	$ 0.00	0.00%
84265	MASS. STATE PHARMACEUTICAL ASSOC.	$ 0.00	$ 0.00	0.00%
84280	MERRELL DOW PHARMACEUTICALS, INC.	$ 8,063.00	$ 8,063.00	12.03%
84327	PFIZER, INC.	$ 0.00	$ 2,035.00	3.04%
84362	SYNTEX LABORATORIES, INC.	$ 3,640.00	$ 5,684.00	8.48%
84372	UPJOHN COMPANY, THE	$ 1,478.00	$ 2,636.00	3.93%
84389	HLR SERVICE CORPORATION	$ 0.00	$ 0.00	0.00%
84444	PHARMECEUTICAL MANUFACTURERS ASSOC.	$ 29,000.00	$ 29,000.00	43.27%
84508	MASS. ASSOC. OF PHYSICIAN ASSISTANTS	$ 750.00	$ 750.00	1.12%
84519	MERCK SHARP & DOHME	$ 4,160.00	$ 4,858.00	7.25%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $115,328.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84047	BOSTON FIRE FIREFIGHTERS LOCAL 718 1AFF	$ 1,200.00	$ 1,200.00	1.04%
84051	BOSTON POLICE ALLIANCE	$ 10,000.00	$ 10,000.00	8.67%
84052	BOSTON POLICE PATROLMEN'S ASSOC.INC	$ 11,700.00	$ 15,150.00	13.14%
84103	FIRE CHIEFS' ASSOC. OF MASS., INC.	$ 7,167.00	$ 9,718.00	8.43%
84180	MASS. BAY CONSTABLE ASSOC., INC.	$ 0.00	$ 0.00	0.00%
84240	MASS. POLICE ASSOCIATION	$ 17,925.00	$ 25,534.00	22.14%
84246	MASS. RETIRED POLICE & FIREFIGHTERS ASSOCIATION, INC.	$ 495.00	$ 1,026.00	0.89%
84266	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOC.	$ 7,500.00	$ 7,500.00	6.50%
84330	PROFESSIONAL FIREFIGHTERS OF MASS.	$ 11,551.00	$ 13,200.00	11.45%
84355	STATE POLICE ASSOC. OF MASS.	$ 12,000.00	$ 12,000.00	10.41%
84490	METROPOLITAN POLICE UNION	$ 20,000.00	$ 20,000.00	17.34%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

NEED TO BE FILLED

CATEGORY TOTAL: $5,806.00

ID	EMPLOYER	NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84406	MASS. COLLECTORS TREASURERS ASSOC.		$ 5,478.00	$ 5,806.00	100.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

NEED TO BE FILLED

CATEGORY TOTAL: $6,108.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84420	WOMEN'S BUS. ENTERPRISE COMM.BOSTON CH.15,NAT'L ASSOC. OF WOMEN (CONST)	$ 2,500.00	$ 2,646.00	43.32%
84426	MASS. CITIZENS FOR HANDGUN CONTROL, INC.	$ 3,462.00	$ 3,462.00	56.68%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RACE TRACKS

CATEGORY TOTAL: $74,679.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84116	GREYHOUND COMMITTEE IN MASS.	$ 0.00	$ 0.00	0.00%
84235	MASS. N.H. DIVISION OF THE HBPA	$ 13,500.00	$ 13,500.00	18.08%
84271	MASS. THOROUGHBRED BREEDERS ASSOC., INC.	$ 5,000.00	$ 5,000.00	6.70%
84278	MASSASOIT GREYHOUND ASSOCIATION, INCORPORATED	$ 2,240.00	$ 3,657.00	4.90%
84320	OGDEN SUFFOLK DOWNS, INC.	$ 19,999.00	$ 22,371.00	29.96%
84457	FOXBORO RACEWAY CHANGED TO COMMONWEALTH SPORTS PROPERTIES, INC	$ 18,250.00	$ 18,422.00	24.67%
84507	HORSEMEN'S BENEVOLENT & PROTECTIVE ASSOCIATION (H.B.P.A.)	$ 5,000.00	$ 5,000.00	6.70%
84509	WONDERLAND GREYHOUND PARK, INC.	$ 6,729.00	$ 6,729.00	9.01%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

REAL ESTATE

CATEGORY TOTAL: $146,142.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84061	CHARLES SQUARE ASSOCIATES AND CARPENTER & COMPANY	$ 0.00	$ 0.00	0.00%
84113	GREATER BOSTON REAL ESTATE BOARD	$ 37,424.00	$ 37,424.00	25.61%
84158	MASS. ASSOC. OF ASSESSING OFFICERS, INC.	$ 4,000.00	$ 4,353.00	2.98%
84170	MASS. ASSOC. OF REALTORS	$ 34,000.00	$ 78,192.00	53.50%
84196	MASS. CONVEYANCERS ASSOCIATION	$ 7,500.00	$ 7,500.00	5.13%
84270	MASS. TENANTS ORGANIZATION	$ 0.00	$ 0.00	0.00%
84433	SHARED OWNERSHIP RESORT ASSOC.	$ 10,000.00	$ 10,000.00	6.84%
84440	CASEY & HAYES	$ 0.00	$ 0.00	0.00%
84442	ADAMS REALTY TRUST	$ 673.00	$ 673.00	0.46%
84486	A & S REALTY COMPANY	$ 1,500.00	$ 1,500.00	1.03%
84501	LODGE TRUST	$ 0.00	$ 6,500.00	4.45%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $489,339.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84045	BOSTON CHILDREN'S SERVICE ASSOC.	$ 17,691.00	$ 22,421.00	4.58%
84066	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION	$ 210.00	$ 400.00	0.08%
84067	CITIZENS FOR LIMITED TAXATION	$ 27,356.00	$ 29,039.00	5.93%
84072	CIVIL LIBERTIES UNION OF MASS.	$ 19,000.00	$ 22,552.00	4.61%
84080	COMMON CAUSE OF MASSACHUSETTS	$ 17,500.00	$ 23,490.00	4.80%
84101	FAMILY SERVICE ASSOC. OF GREATER BOSTON	$ 58,700.00	$ 58,700.00	12.00%
84118	GROUP AGAINST SMOKING POLLUTION (GASP)	$ 6,700.00	$ 6,700.00	1.37%
84120	GUN OWNERS ACTION LEAGUE	$ 27,000.00	$ 31,234.00	6.38%
84144	JOBS FOR MASSACHUSETTS, INC.	$ 0.00	$ 0.00	0.00%
84154	MASS. ADVOCACY CENTER	$ 1,690.00	$ 1,690.00	0.35%
84187	MASS. CATHOLIC CONFERENCE	$ 5,990.00	$ 6,025.00	1.23%
84190	MASS. CITIZENS FOR LIFE, INC	$ 17,489.00	$ 17,488.00	3.57%
84191	MASS. COMMITTEE FOR CHILDREN & YOUTH	$ 0.00	$ 0.00	0.00%
84192	MASS. COMMUNITY ACTION PROGRAM (CAP) DIRECTORS ASSOCIATION	$ 18,000.00	$ 18,000.00	3.68%
84208	MASS. FAIR SHARE	$ 4,650.00	$ 4,650.00	0.95%
84214	MASS. GAY POLITICAL CAUCUS	$ 8,700.00	$ 9,813.00	2.01%
84221	MASS. HUMAN SERVICES COALITION	$ 2,295.00	$ 2,636.00	0.54%
84234	MASS. NATIONAL ORGANIZATION FOR WOMEN	$ 4,853.00	$ 5,457.00	1.12%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $489,339.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84244	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 23,100.00	$ 35,352.00	7.22%
84268	MASS. TAXPAYERS FOUNDATION	$ 10,775.00	$ 10,775.00	2.20%
84273	MASS. VETERANS' SERVICE AGENTS ASSOC., INC.	$ 650.00	$ 850.00	0.17%
84296	NATIONAL SOLID WASTES MANAGEMENT ASSOCIATION	$ 36,000.00	$ 37,051.00	7.57%
84297	NATIONAL TRUST FOR HISTORIC PRESERVATION	$ 229.00	$ 229.00	0.05%
84299	NATIVE AMERICAN RIGHTS FUND	$ 3,750.00	$ 3,750.00	0.77%
84300	NELRAD	$ 4,560.00	$ 4,560.00	0.93%
84312	NEW ENGLAND PEST CONTROL ASSOCIATION, INC.	$ 19,445.00	$ 19,445.00	3.97%
84328	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 1,822.00	$ 2,626.00	0.54%
84334	RATIONAL APPROACH TO PESTICIDES,INC	$ 8,500.00	$ 11,030.00	2.25%
84371	UNITED WAYS OF MASS.-GOVT. RELATION OFFICE	$ 5,250.00	$ 5,670.00	1.16%
84376	VIETNAM VETERANS OF MASS., INC.	$ 45,333.00	$ 45,911.00	9.38%
84395	MASS. MANAGERS' PROFESSIONAL ASSOCIATION	$ 3,500.00	$ 3,500.00	0.72%
84411	CLASSIC CAR CLUB OF AMERICA	$ 0.00	$ 0.00	0.00%
84451	COMMITTEE FOR FAIR AND OPEN TESTING	$ 3,650.00	$ 3,982.00	0.81%
84461	MASS. BUSINESSMEN'S ASSOCIATION	$ 37,000.00	$ 37,000.00	7.56%
84463	NEW ENGLAND WOMEN BUSINESS ORGANIZATION	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $489,339.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84467	ART AND CRAFT MATERIALS INSTITUTE INC.	$ 0.00	$ 49.00	0.01%
84468	MASS. ASSOC. OF DAY CARE AGENCIES	$ 3,600.00	$ 3,600.00	0.74%
84469	NEW ENGLAND COLLECTORS ASSOC., INC.	$ 1,000.00	$ 1,000.00	0.20%
84470	MASS. LEGISLATIVE RESOURCES	$ 0.00	$ 0.00	0.00%
84521	MENTAL HEALTH PROFESSIONALS AGAINST SEXUAL VIOLENCE	$ 2,664.00	$ 2,664.00	0.54%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $251,110.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84023	ANHEUSER BUSCH COMPANIES, INC. AND ITS VARIOUS SUBSIDIARIES	$ 14,004.00	$ 14,004.00	5.58%
84094	DISTILLED SPIRITS COUNCIL OF THE U.S., INC.	$ 800.00	$ 800.00	0.32%
84239	MASS. PACKAGE STORES ASSOCIATION	$ 24,000.00	$ 24,000.00	9.56%
84276	MASS. WHOLESALERS OF MALT BEVERAGES INCORPORATED	$ 7,000.00	$ 7,000.00	2.79%
84283	MILLER BREWING COMPANY	$ 30,000.00	$ 30,000.00	11.95%
84367	TOBACCO INSTITUTE	$ 64,000.00	$ 64,000.00	25.49%
84379	WINE & SPIRIT WHOLESALERS OF MASS.	$ 9,000.00	$ 9,000.00	3.58%
84393	SEATTLE, INC.	$ 0.00	$ 0.00	0.00%
84441	R. J. REYNOLDS TOBACCO COMPANY	$ 17,612.00	$ 18,332.00	7.30%
84459	SMOKELESS TOBACCO COUNCIL, INC.	$ 77,820.00	$ 83,974.00	33.44%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $52,777.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84005	AIR TRANSPORT ASSOC. OF AMERICA	$ 20,407.00	$ 21,040.00	39.87%
84096	EASTERN AIRLINES	$ 10,722.00	$ 12,337.00	23.38%
84311	NEW ENGLAND PASSENGER TRANSPORTATION ASSOC. LEGISLATIVE COMMITTEE	$ 15,000.00	$ 15,000.00	28.42%
84385	BREMEN COMPANY, LTD. D/B/AS PARK 'N FLY, INC.	$ 0.00	$ 0.00	0.00%
84496	MASS. HIGHWAY ASSOCIATION	$ 0.00	$ 0.00	0.00%
84503	HOUSATONIC RAIL ROAD COMPANY, INC.	$ 4,400.00	$ 4,400.00	8.34%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UNIONS

CATEGORY TOTAL: $267,403.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84016	AMERICAN FED. OF STATE, COUNTY, AND MUNICIPAL EMPLOYEES, AFSCME COUN.93	$ 62,000.00	$ 62,000.00	23.19%
84056	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	$ 1,725.00	$ 1,938.00	0.72%
84136	INT. ASSOC. OF MACHINISTS AND AEROSPACE WORKERS	$ 0.00	$ 0.00	0.00%
84138	INTERNATIONAL LADIES' GARMENT WORKERS' UNION	$ 1,539.00	$ 1,539.00	0.58%
84139	INTERNATIONAL UNION OF ELEVATOR CONSTRUCTORS, LOCAL #4, AFL-CIO	$ 7,000.00	$ 7,000.00	2.62%
84141	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO	$ 4,338.00	$ 4,438.00	1.66%
84152	SERVICE EMPLOYEES INTERNATIONAL UNION AFL-CIO, LOCAL 509	$ 27,493.00	$ 28,958.00	10.83%
84153	LOCAL 718 OF IAFF, AFL-CIO	$ 0.00	$ 0.00	0.00%
84155	MASS. AFL-CIO COUNCIL	$ 39,659.00	$ 39,880.00	14.91%
84184	MASS. BUILDERS TRADES COUNCIL, AFL-CIO	$ 3,483.00	$ 3,666.00	1.37%
84211	MASS. FEDERATION OF TEACHERS, AFT, AFL-CIO	$ 40,218.00	$ 45,118.00	16.87%
84316	NINE TO FIVE ORGANIZATION FOR WOMEN OFFICE WORKERS	$ 0.00	$ 0.00	0.00%
84363	TEAMSTERS JOINT COUNCIL #10	$ 6,375.00	$ 6,690.00	2.50%
84370	UNITED TRANSPORTATION UNION AFL-CIO	$ 13,182.00	$ 15,263.00	5.71%
84399	SERVICE EMPLOYEES INTERNATIONAL UNION LOCAL 254 AFL-CIO	$ 10,000.00	$ 10,000.00	3.74%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UNIONS

CATEGORY TOTAL: $267,403.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84408	SERVICE EMPLOYEES INTERNATIONAL UNION AFL-CIO, LOCAL 285	$ 9,450.00	$ 9,450.00	3.53%
84474	BOSTON CARMEN'S UNION LOCAL 589-ATU-AFL/CIO	$ 30,000.00	$ 30,463.00	11.39%
84479	PIPEFITTERS LOCAL 537, AFL-CIO	$ 1,000.00	$ 1,000.00	0.37%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $325,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84022	AMERICAN TELEPHONE AND TELEGRAPH CO AT&T	$ 4,992.00	$ 7,522.00	2.31%
84042	BETTER HOME HEAT COUNCIL, INC.	$ 2,967.00	$ 3,062.00	0.94%
84046	BOSTON EDISON COMPANY	$ 15,425.00	$ 15,424.00	4.74%
84054	BOSTON WATER & SEWER COMMISSION	$ 36,000.00	$ 36,000.00	11.06%
84077	COM/ENERGY SERVICES COMPANY	$ 11,604.00	$ 11,604.00	3.56%
84097	EASTERN UTILITIES ASSOCIATES	$ 4,320.00	$ 5,036.00	1.55%
84105	FITCHBURG GAS & ELECTRIC LIGHT CO.	$ 256.00	$ 256.00	0.08%
84108	GENERAL ELECTRIC COMPANY	$ 7,450.00	$ 7,450.00	2.29%
84207	MASS. ELECTRIC & GAS ASSOC.	$ 78,650.00	$ 78,650.00	24.16%
84232	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	$ 51,772.00	$ 52,777.00	16.21%
84275	MASS. WATER WELLS ASSOCIATION	$ 0.00	$ 0.00	0.00%
84289	MUNICIPAL ELECTRIC ASSOCIATION OF MASSACHUSETTS, INC.	$ 37,981.00	$ 38,281.00	11.76%
84314	NEW ENGLAND TELEPHONE & TELEGRAPH COMPANY	$ 14,671.00	$ 14,672.00	4.51%
84317	NORTHEAST UTILITIES AND ITS SUBSIDIARIES	$ 0.00	$ 0.00	0.00%
84345	SEEKONK WATER DISTRICT	$ 0.00	$ 35.00	0.01%
84382	YANKEE ATOMIC ELECTRIC COMPANY	$ 10,000.00	$ 10,000.00	3.07%
84388	GTE SPRINT COMMUNICATIONS CORP.	$ 13,541.00	$ 13,541.00	4.16%
84409	SUN COMPANY, INC.	$ 30,000.00	$ 30,000.00	9.22%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $325,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84446	COLONIAL GAS COMPANY	$ 195.00	$ 195.00	0.06%
84524	COLONY COMMUNICATIONS, INC.	$ 1,000.00	$ 1,000.00	0.31%
84525	BOSTON EDISON SOCIETY	$ 0.00	$ 35.00	0.01%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $486,413.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84057	C.A. GILBERTI III BAIL BONDS	$ 3,000.00	$ 3,000.00	0.62%
84087	DEHART & DARR ASSOCIATES, INC.	$ 46,107.00	$ 46,727.00	9.61%
84090	EDWARD J. DEVER, JR	$ 0.00	$ 0.00	0.00%
84093	DISABILITY RESOURCE CONSULTANTS	$ 0.00	$ 0.00	0.00%
84125	HILTON HOTEL CORP.	$ 40,000.00	$ 40,000.00	8.22%
84129	HOUSEHOLD INTERNATIONAL, INC.	$ 33,079.00	$ 35,789.00	7.36%
84130	HYANNIS HARBOR TOURS, INC. (HY-LINE	$ 7,500.00	$ 7,500.00	1.54%
84140	INTREPID ENTERPRISES, INC.	$ 0.00	$ 0.00	0.00%
84169	MASS. ASSOC. OF PUBLIC ACCOUNTANTS	$ 426.00	$ 426.00	0.09%
84185	MASS. BUSINESS ROUNDTABLE, INC.	$ 0.00	$ 0.00	0.00%
84188	MASS. CHAIN DRUG STORE COUNCIL/ RETAILERS ASSOCIATION OF MASS.	$ 21,833.00	$ 21,833.00	4.49%
84199	MASS. COSMETOLOGISTS' ASSOC., INC,	$ 8,000.00	$ 8,000.00	1.64%
84215	MASS. GLASS DEALERS ASSOCIATION	$ 12,000.00	$ 12,000.00	2.47%
84219	MASS. HOTEL-MOTEL ASSOC.	$ 57,807.00	$ 57,807.00	11.88%
84224	MASS. JUSTICES OF THE PEACE ASSOC.	$ 150.00	$ 150.00	0.03%
84226	MASS. LOBSTERMEN'S ASSOCIATION, INC	$ 6,735.00	$ 6,735.00	1.38%
84227	MASS. MARINE TRADES ASSOCIATION	$ 4,400.00	$ 4,400.00	0.90%
84248	MASS. SCRAP IRON & METAL PROCESSORS ASSOCIATION	$ 2,750.00	$ 2,750.00	0.57%
84254	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	$ 9,580.00	$ 9,580.00	1.97%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $486,413.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84263	MASS. STATE AUCTIONEERS ASSOC., INC	$ 7,517.00	$ 7,600.00	1.56%
84294	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$ 38,768.00	$ 74,459.00	15.31%
84305	NEW ENGLAND COIN LAUNDRY AND DRY CLEANING ASSOCIATION	$ 12,000.00	$ 12,000.00	2.47%
84310	NEW ENGLAND PARKING ASSOCIATION	$ 25,000.00	$ 25,000.00	5.14%
84321	JOHN F. O'LEARY	$ 8,500.00	$ 8,500.00	1.75%
84332	PROPRIETARY ASSOCIATION	$ 350.00	$ 1,200.00	0.25%
84340	RETAILER'S ASSOCIATION OF MASS.	$ 3,000.00	$ 3,000.00	0.62%
84348	SMALL BUSINESS SERVICE BUREAU, INC.	$ 3,350.00	$ 5,725.00	1.18%
84366	THEATRE OWNERS OF NEW ENGLAND	$ 12,300.00	$ 12,344.00	2.54%
84373	KENNEY DEVELOPMENT COMPANY, INC.	$ 6,000.00	$ 6,000.00	1.23%
84387	ARNOLD & CO., INC	$ 0.00	$ 0.00	0.00%
84394	MASS. ASSOCIATION OF DURABLE MEDICAL EQUIPMENT COMPANIES	$ 0.00	$ 0.00	0.00%
84403	NEW ENGLAND RAQUET SPORTS ASSOC.	$ 18,750.00	$ 18,750.00	3.85%
84425	SHUBERT ORGANIZATION, INC.	$ 15,000.00	$ 15,180.00	3.12%
84428	MASS. ASSOC. OF TEMPORARY SERVICES	$ 4,500.00	$ 4,500.00	0.93%
84458	WILLIAM R. DELANEY & ASSOCIATES	$ 16,050.00	$ 16,050.00	3.30%
84476	KEVIN L. STOKES ASSOCIATES	$ 7,000.00	$ 7,120.00	1.46%
84484	TUPPERWARE HOME PARTIES	$ 1,150.00	$ 2,388.00	0.49%
84489	ROBERT N. DICROCE	$ 4,900.00	$ 4,900.00	1.01%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $486,413.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
84491	R. L. POLK & COMPANY	$ 5,000.00	$ 5,000.00	1.03%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $21,929.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	ANIMAL BETTERMENT LEAGUE	$ 0.00	$ 0.00	0.00%
44002	BAY PAC	$ 0.00	$ 0.00	0.00%
44003	PARENTS WITHOUT PARTNERS N.E. REGIONAL COUNCIL, #50, INC.	$ 0.00	$ 0.00	0.00%
44004	COALITION FOR CAMBRIDGE MUNICIPAL EMPLOYEES	$ 0.00	$ 0.00	0.00%
44005	COMMITTEE TO ELECT TRUSTEES OF SUFFOLK UNIVERSITY	$ 0.00	$ 0.00	0.00%
44006	CONCERNED CITIZENS FOR DRUG PREVENTION	$ 0.00	$ 5,988.00	27.31%
44007	GARDEN CLUB FEDERATION OF MASS.INC.	$ 0.00	$ 0.00	0.00%
44008	INSURANCE MEN'S PAC	$ 0.00	$ 10,059.00	45.87%
44009	LEAGUE OF WOMEN VOTERS OF MASS.	$ 0.00	$ 1,050.00	4.79%
44010	MASS. ASSOC. FOR THE ADVANCEMENT OF INDIVIDUAL POTENTIAL	$ 0.00	$ 0.00	0.00%
44011	MASS. ASSOCIATION OF PHYSICIANS ASSISTANTS	$ 0.00	$ 0.00	0.00%
44012	MASS. CITY CLERK'S ASSOCIATION, INC	$ 0.00	$ 0.00	0.00%
44013	MASS. COMMITTEE FOR THE LIVING WILL	$ 0.00	$ 204.00	0.93%
44014	MASS. ELEMENTARY SCHOOLS PRINCIPALS ASSOCIATION, INC.	$ 0.00	$ 1,158.00	5.28%
44015	MASS. HOME RULE COALITION	$ 0.00	$ 0.00	0.00%
44016	MASS. TRIAL LAWYERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
44017	MERRIMACK RIVER WATERSHED COUNCIL INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $21,929.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44018	WOMAN'S BAR ASSOCIATION OF MASS.	$ 0.00	$ 1,337.00	6.10%
44019	CONCERNED UNITED BIRTHPARENTS, INC.	$ 0.00	$ 0.00	0.00%
44020	TRUSTEES OF BOSTON COLLEGE OFFICE OF COMMUNITY AFFAIRS	$ 0.00	$ 0.00	0.00%
44021	ASBESTOS CONTROL TEAM	$ 0.00	$ 0.00	0.00%
44022	MASS. SPORTSMEN'S ALLIANCE, INC.	$ 0.00	$ 436.00	1.99%
44023	NATURAL RESOURCE OFFICERS ASSOC.	$ 0.00	$ 0.00	0.00%
44024	MASS. SOCIETY FOR MEDICAL RESEARCH, INC.	$ 0.00	$ 0.00	0.00%
44025	MASS. COUNCIL OF MILITARY ORGANIZATIONS, INC.	$ 0.00	$ 0.00	0.00%
44026	CONCERNED UNITED VICTIMS OF SOCIAL SERVICE ABUSES	$ 0.00	$ 120.00	0.55%
44027	SUBURBAN COALITION	$ 0.00	$ 1,577.00	7.19%
44028	CITIZENS FOR THE JOHN F. KENNEDY HOLIDAY	$ 0.00	$ 0.00	0.00%
44029	NATIONAL ASSOCIATION OF TELECOMMUNICATIONS OFFICERS & ADV.	$ 0.00	$ 0.00	0.00%

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FINANCIAL STATISTICS FOR LOBBYISTS

1986

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Michael J. Connolly,
Secretary of State

Office of the Secretary of State
Division of Public Records
One Ashburton Place, Room 1701
Boston, MA 02108
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COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $8,938,601.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 385,052.00	4.30%
BANKING, LENDING & INVESTMENT	$ 563,598.00	6.30%
CHAMBERS OF COMMERCE	$ 136,402.00	1.52%
CONSERVATION AND RECREATION	$ 130,395.00	1.45%
CONTRACTOR AND SUBCONTRACTOR	$ 167,984.00	1.87%
EDUCATION AFFAIRS	$ 477,903.00	5.34%
HUMAN SERVICES	$ 120,484.00	1.34%
FOOD AND BEVERAGE	$ 296,359.00	3.31%
GOVERNMENT	$ 250,900.00	2.80%
HEALTH ASS'N AND HOSPITALS	$ 1,656,540.00	18.53%
HUMANE SOCIETIES	$ 49,287.00	0.55%
INDUSTRIES AND CORPORATIONS	$ 497,204.00	5.56%
INSURANCE	$ 1,111,369.00	12.43%
LEGAL SERVICES	$ 284,917.00	3.18%
MEDIA	$ 53,469.00	0.59%
OIL AND GAS	$ 77,974.00	0.87%
PHARMACEUTICAL COMPANIES	$ 18,387.00	0.20%
POLICE AND FIREFIGHTERS ASS'N	$ 178,996.00	2.00%
RACE TRACKS	$ 130,346.00	1.45%
REAL ESTATE	$ 328,904.00	3.67%
SPECIAL INTEREST GROUPS	$ 520,299.00	5.82%
TOBACCO AND ALCOHOL	$ 157,448.00	1.76%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

S U M M A R Y R E P O R T

CATEGORIES TTL. $8,938,601.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 65,268.00	0.73%
UNIONS	$ 284,548.00	3.18%
UTILITIES	$ 388,958.00	4.35%
MISCELLANEOUS	$ 577,674.00	6.46%
SECTION 44 ORGANIZATION	$ 27,936.00	0.31%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $385,052.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86011	MASS. STATE AUTO DEALERS ASSOC.	$ 43,000.00	$ 43,000.00	11.17%
86019	CLASSIC CAR CLUB OF AMERICA	$ 6,000.00	$ 6,000.00	1.56%
86030	AMERICAN AUTOMOBILE ASSOCIATION	$ 3,800.00	$ 4,408.00	1.14%
86070	MASS. AUTOMOBILE RATING AND ACCIDENT PREVENTION BUREAU	$ 250,000.00	$ 250,000.00	64.93%
86103	MOTOR VEHICLE MFRS. ASSN. OF THE U.S., INC.	$ 700.00	$ 700.00	0.18%
86107	NEW ENGLAND ASSOCIATION OF INDEPENDENT TIRE DEALERS	$ 2,000.00	$ 2,037.00	0.53%
86141	CATRALA OF MASSACHUSETTS, INC.	$ 7,500.00	$ 7,500.00	1.95%
86151	FORD MOTOR COMPANY	$ 400.00	$ 845.00	0.22%
86152	GENERAL MOTORS CORPORATION	$ 460.00	$ 862.00	0.22%
86205	STATEWIDE TOWING ASSOCIATION, INC.	$ 6,000.00	$ 6,000.00	1.56%
86290	MASS. AUTO BODY ASSOCIATION	$ 17,200.00	$ 17,200.00	4.47%
86306	TRAFFIC SAFETY NOW, INC.	$ 25,000.00	$ 25,000.00	6.49%
86309	NEW ENGLAND PARKING ASSOCIATION	$ 5,000.00	$ 5,000.00	1.30%
86311	MOTORCYCLE INDUSTRY COUNCIL, INC.	$ 16,500.00	$ 16,500.00	4.29%
86427	MASS. MOTOR AND TRUCK ASSOCIATION	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $563,598.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86023	LEADER FEDERAL SAVINGS & LOAN ASSOCIATION	$ 1,500.00	$ 1,500.00	0.27%
86040	COOPERATIVE CENTRAL BANK	$ 25,375.00	$ 25,375.00	4.50%
86048	CITICORP	$ 44,175.00	$ 44,175.00	7.84%
86051	CREDIT UNION LEAGUE OF MASS., INC.	$ 34,151.00	$ 34,151.00	6.06%
86059	INDEPENDENT MORTGAGE BANKERS OF MASSACHUSETTS	$ 18,000.00	$ 18,000.00	3.19%
86077	MASS. CREDIT UNION SHARE INSURANCE CORPORATION	$ 30,900.00	$ 30,900.00	5.48%
86123	STATE STREET BOSTON CORPORATION	$ 10,000.00	$ 10,000.00	1.77%
86130	MASS. INVESTMENT ADVISER GROUP	$ 13,200.00	$ 13,200.00	2.34%
86137	BAY STATE MORTGAGE ASSOCIATION, INC.	$ 10,000.00	$ 10,000.00	1.77%
86147	COOPERATIVE BANKS EMPLOYEES RETIREMENT ASSOCIATION	$ 18,000.00	$ 18,000.00	3.19%
86156	HOUSEHOLD INTERNATIONAL, INC.	$ 14,677.00	$ 16,508.00	2.93%
86167	MASS. BANKERS ASSOCIATION	$ 30,000.00	$ 30,520.00	5.42%
86175	MASS. COOPERATIVE BANK LEAGUE	$ 37,178.00	$ 37,178.00	6.60%
86186	MERRILL LYNCH PUBLIC FINANCE GROUP	$ 6,000.00	$ 6,000.00	1.06%
86202	SHAWMUT BANK OF BOSTON, N.A.	$ 5,000.00	$ 5,000.00	0.89%
86250	TRUST FOR U.S. TREASURY OBLIGATIONS	$ 29,614.00	$ 39,659.00	7.04%
86258	CONNECTICUT BANK AND TRUST COMPANY	$ 45,000.00	$ 45,000.00	7.98%
86266	MASS. HOUSING FINANCE AUTHORITY	$ 24,000.00	$ 24,000.00	4.26%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $563,598.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86281	AMERICAN EXPRESS COMPANY	$ 18,000.00	$ 18,000.00	3.19%
86322	FIRST NATIONAL BANK OF BOSTON	$ 24,000.00	$ 33,182.00	5.89%
86330	MUTUAL SAVINGS CENTRAL FUNDS, INC.	$ 16,000.00	$ 16,000.00	2.84%
86332	MASS. BANKERS ASSOC.	$ 57,250.00	$ 57,250.00	10.16%
86335	BAYBANKS, INC.	$ 15,000.00	$ 15,000.00	2.66%
86363	MASS. FEDERAL SAVINGS COUNCIL, INC.	$ 15,000.00	$ 15,000.00	2.66%
86406	ASSOC. OF MASS. CHECK CASHERS	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $136,402.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86027	METRO SOUTH CHAMBER OF COMMERCE	$ 60,604.00	$ 60,869.00	44.62%
86055	GREATER BOSTON CHAMBER OF COMMERCE	$ 15,213.00	$ 15,213.00	11.15%
86121	SOUTH SHORE CHAMBER OF COMMERCE	$ 37,000.00	$ 38,620.00	28.31%
86155	GREATER NEWBURYPORT CHAMBER OF COMMERCE & INDUSTRY	$ 12,600.00	$ 12,600.00	9.24%
86231	CENTRAL BERKSHIRE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
86270	METROWEST CHAMBER OF COMMERCE	$ 1,300.00	$ 1,300.00	0.95%
86294	NORTH SHORE CHAMBER OF COMMERCE	$ 7,800.00	$ 7,800.00	5.72%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONSERVATION & RECREATION

CATEGORY TOTAL: $130,395.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86002	MASS. SPORTSMEN'S COUNCIL, INC.	$ 0.00	$ 0.00	0.00%
86003	SAFARI CLUB INTERNATIONAL NEW ENGLAND CHAPTER	$ 0.00	$ 62.00	0.05%
86004	MIDDLESEX COUNTY LEAGUE OF SPORTSMENS CLUBS	$ 0.00	$ 504.00	0.39%
86005	MASS. WILDLIFE FEDERATION	$ 0.00	$ 416.00	0.32%
86006	LEAGUE OF ESSEX COUNTY SPORTSMEN'S CLUBS, INC.	$ 0.00	$ 455.00	0.35%
86053	ENVIRONMENTAL LOBBY OF MASS.	$ 65,826.00	$ 98,835.00	75.80%
86072	MASS. BAY YACHT CLUB ASSOCIATION	$ 2,500.00	$ 2,500.00	1.92%
86138	BERKSHIRE NATURAL RESOURCES COUNCIL	$ 427.00	$ 607.00	0.47%
86162	MASS. ASSOC. OF CONSERVATION COMMISSIONS, INC.	$ 500.00	$ 1,379.00	1.06%
86166	MASS. AUDUBON SOCIETY	$ 20,637.00	$ 20,637.00	15.83%
86215	MASS. CAMPING ASSOC., INC.	$ 5,000.00	$ 5,000.00	3.83%
86423	DELAWARE NORTH COMPANY	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $167,984.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86038	ASSOCIATED BUILDERS AND CONTRACTORS, INC.	$ 14,400.00	$ 14,400.00	8.57%
86039	ASSOCIATED GENERAL CONTRACTORS OF MASS., INC.	$ 27,000.00	$ 27,000.00	16.07%
86041	ASSOCIATED SUBCONTRACTORS OF MASS.	$ 14,400.00	$ 16,591.00	9.88%
86235	HI-WAY PAVING, INC.	$ 15,000.00	$ 15,000.00	8.93%
86265	MASS. ELECTRICAL CONTRACTORS ASSOCIATION	$ 5,625.00	$ 5,625.00	3.35%
86297	GREATER BOSTON ASSOC. OF PLUMBING HEATING COOLING CONT., INC.	$ 5,200.00	$ 5,450.00	3.24%
86302	MASS. SECURITY CONTRACTORS ASSOC.	$ 2,300.00	$ 2,300.00	1.37%
86324	HOME BUILDERS ASSOCIATION OF MASS.	$ 50,950.00	$ 50,950.00	30.33%
86358	CONSTRUCTION INDUSTRIES OF MASS., INC.	$ 16,144.00	$ 16,144.00	9.61%
86394	UTILITY CONTRACTORS' ASSOC. OF NEW ENGLAND, INC.	$ 14,524.00	$ 14,524.00	8.65%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $477,903.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86007	MASS. RETIRED TEACHERS ASSOC., INC.	$ 647.00	$ 1,151.00	0.24%
86018	COALITION FOR ACADEMIC FREEDOM	$ 31,250.00	$ 31,250.00	6.54%
86046	BOSTON UNIVERSITY SCHOOL OF MEDICINE	$ 50,875.00	$ 51,050.00	10.68%
86047	BOSTON UNIVERSITY	$ 54,850.00	$ 54,892.00	11.49%
86068	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	$ 34,750.00	$ 34,750.00	7.27%
86069	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS, INC.	$ 0.00	$ 0.00	0.00%
86112	NORTHEASTERN UNIVERSITY	$ 6,750.00	$ 6,777.00	1.42%
86132	MASS. TEACHERS ASSOCIATION	$ 74,901.00	$ 75,380.00	15.77%
86140	CAMBRIDGE SCHOOL DEPARTMENT	$ 18,139.00	$ 18,339.00	3.84%
86165	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS, INC.	$ 17,500.00	$ 21,300.00	4.46%
86178	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY	$ 12,078.00	$ 12,150.00	2.54%
86282	AMICUS, INC., AND THE ASSOCIATION OF INDEPENDENT COLLEGES AND UNIV'S	$ 5,000.00	$ 17,315.00	3.62%
86288	HARVARD UNIVERSITY	$ 20,401.00	$ 20,664.00	4.32%
86291	MASS. COMMUNITY COLLEGE COUNCIL	$ 3,550.00	$ 3,730.00	0.78%
86336	BOSTON COLLEGE	$ 0.00	$ 0.00	0.00%
86339	NATIONAL CENTER FOR FAIR AND OPEN TESTING	$ 525.00	$ 570.00	0.12%
86346	EDUCATIONAL TESTING SERVICE	$ 10,000.00	$ 10,000.00	2.09%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $477,903.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86364	MASS. SECONDARY SCHOOL ADMINISTRATORS' ASSOC., INC.& MIAA	$ 2,000.00	$ 2,000.00	0.42%
86384	MASS. ASSOC. OF DAY CARE AGENCIES	$ 2,000.00	$ 2,000.00	0.42%
86385	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS	$ 12,000.00	$ 12,000.00	2.51%
86396	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES	$ 5,000.00	$ 5,000.00	1.05%
86403	TUFTS UNIVERSITY	$ 96,000.00	$ 97,585.00	20.42%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $120,484.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86013	FAMILY SERVICES OF GREATER BOSTON	$ 40,800.00	$ 40,800.00	33.86%
86043	BOSTON CHILDREN'S SERVICE ASSOC.	$ 18,036.00	$ 18,361.00	15.24%
86065	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS, INC.	$ 0.00	$ 459.00	0.38%
86074	MASS. COALITION OF ADVOCATES FOR STATE FACILITIES FOR THE RETARDED	$ 2,766.00	$ 3,757.00	3.12%
86076	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS, INC.	$ 9,566.00	$ 10,628.00	8.82%
86097	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 18,036.00	$ 18,361.00	15.24%
86148	COUNCIL OF HUMAN SERVICE PROVIDERS	$ 3,000.00	$ 3,000.00	2.49%
86163	MASS. ASSOC. OF HOME CARE PROGRAMS/ AREA AGENCIES ON AGING	$ 750.00	$ 750.00	0.62%
86172	MASS. CITIZENS FOR LIFE, INC.	$ 20,500.00	$ 20,500.00	17.01%
86195	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 806.00	$ 1,620.00	1.34%
86283	ASSOC. OF MASS. HOMES FOR THE AGING, INC.	$ 0.00	$ 0.00	0.00%
86414	MASSACHUSETTS HUMAN SERVICES COALIT ION	$ 1,800.00	$ 2,248.00	1.87%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

FOOD AND BEVERAGE

CATEGORY TOTAL: $296,359.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86022	H.P. HOOD INC.	$ 36,050.00	$ 36,244.00	12.23%
86060	INFANT FORMULA COUNCIL	$ 18,000.00	$ 18,000.00	6.07%
86093	MASS. PACKAGE STORE ASSOCIATION	$ 25,200.00	$ 25,200.00	8.50%
86098	MASS. SOFT DRINK ASSOCIATION	$ 17,500.00	$ 17,500.00	5.91%
86189	NEW ENGLAND CONVENIENCE STORE ASSOCIATION	$ 40,000.00	$ 40,000.00	13.50%
86216	MASS. FARM BUREAU FEDERATION	$ 11,800.00	$ 16,064.00	5.42%
86220	MASS. RESTAURANT ASSOCIATION	$ 17,000.00	$ 17,000.00	5.74%
86259	CUMBERLAND FARMS, INC.	$ 3,750.00	$ 3,750.00	1.27%
86298	GROCERY MANUFACTURERS OF AMERICA	$ 5,362.00	$ 5,362.00	1.81%
86329	MASS. WHOLESALERS OF MALT BEVERAGES, INC.	$ 12,000.00	$ 12,000.00	4.05%
86351	MASS. FOOD ASSOCIATION	$ 20,000.00	$ 20,000.00	6.75%
86366	PIER FOUR, INC.	$ 22,500.00	$ 22,500.00	7.59%
86402	OCEAN SPRAY CRANBERRIES, INC.	$ 60,000.00	$ 61,976.00	20.91%
86425	HERSHEY FOOD CORPORATION	$ 311.00	$ 763.00	0.26%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $250,900.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86089	MASS. MUNICIPAL ASSOCIATION	$ 48,191.00	$ 48,229.00	19.22%
86090	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS	$ 0.00	$ 2,935.00	1.17%
86104	NATIONAL ASSOC. OF GOV. EMPLOYEES/ INT. BROTHERHOOD OF POLICE OFFICERS	$ 14,060.00	$ 14,060.00	5.60%
86118	RETIRED STATE, COUNTY, MUNICIPAL EMPLOYEES ASSOCIATION	$ 52,000.00	$ 52,000.00	20.73%
86127	UNITED WAYS OF MASSACHUSETTS GOVERNMENT RELATIONS OFFICE	$ 9,525.00	$ 9,640.00	3.84%
86128	VIETNAM VETERANS OF MASSACHUSETTS, INC.	$ 23,047.00	$ 23,553.00	9.39%
86142	CITY OF BOSTON	$ 16,000.00	$ 16,000.00	6.38%
86273	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$ 35,449.00	$ 68,532.00	27.31%
86284	CLERK-MAGISTRATES' ASSOCIATION	$ 5,046.00	$ 5,951.00	2.37%
86296	DISTRICT-MUNICIPAL COURTS MAGISTRATES ASSOCIATION	$ 10,000.00	$ 10,000.00	3.99%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,656,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44025	BEVERLY HOSPITAL	$ 0.00	$ 8,005.00	0.48%
44027	SALEM HOSPITAL	$ 0.00	$ 8,005.00	0.48%
44028	J.B. THOMAS HOSPITAL	$ 0.00	$ 8,005.00	0.48%
86010	BLUE CROSS OF MASS., INC.	$ 52,662.00	$ 52,908.00	3.19%
86025	MASS. DENTAL HYGIENISTS ASSOCIATION INC.	$ 4,650.00	$ 4,800.00	0.29%
86028	NURSES UNITED FOR REIMBURSEMENT OF SERVICES	$ 500.00	$ 500.00	0.03%
86034	ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION	$ 2,961.00	$ 3,809.00	0.23%
86058	HLR SERVICE CORPORATION	$ 8,518.00	$ 9,629.00	0.58%
86067	MASS. ASSOC. OF REGISTERED DISPENSING OPTICIANS	$ 8,100.00	$ 8,100.00	0.49%
86073	MASS. CHAIN DRUGSTORE COUNCIL	$ 27,333.00	$ 27,333.00	1.65%
86087	MASS. MEDICAL SOCIETY	$ 106,541.00	$ 442,932.00	26.74%
86088	MASS. MEDICAL SOCIETY	$ 112,714.00	$ 112,714.00	6.80%
86094	MASS. PSYCHOLOGICAL ASSOCIATION	$ 20,085.00	$ 20,171.00	1.22%
86102	MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOC. OF MASS.	$ 196,000.00	$ 196,110.00	11.84%
86106	NEPONSET VALLEY HEALTH SYSTEM	$ 0.00	$ 0.00	0.00%
86125	SYNTEX LABORATORIES, INC.	$ 2,488.00	$ 2,797.00	0.17%
86134	AMERICAN PHYSICAL THERAPY ASSOC. (MASS. CHAPTER)	$ 10,500.00	$ 10,500.00	0.63%
86135	ATHLETIC TRAINERS OF MASSACHUSETTS	$ 1,700.00	$ 1,700.00	0.10%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,656,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86136	BAY STATE HEALTH CARE, INC.	$ 42,684.00	$ 42,684.00	2.58%
86143	COALITION TO LICENSE ACUPUNCTURISTS	$ 2,400.00	$ 2,400.00	0.14%
86144	COALITION TO LICENSE MENTAL HEALTH & HUMAN SERVICE PROFESSIONALS	$ 11,000.00	$ 11,000.00	0.66%
86170	MASS. CHIROPRACTIC SOCIETY	$ 7,846.00	$ 9,794.00	0.59%
86176	MASS. FEDERATION OF NURSING HOMES	$ 56,500.00	$ 58,421.00	3.53%
86180	MASS. NURSES ASSOCIATION	$ 44,164.00	$ 44,166.00	2.67%
86183	MASS. PSYCHIATRIC SOCIETY	$ 25,500.00	$ 25,500.00	1.54%
86184	MASS. SOCIETY OF OPTOMETRISTS	$ 27,000.00	$ 27,000.00	1.63%
86185	MEAD JOHNSON & COMPANY	$ 15,000.00	$ 15,000.00	0.91%
86213	MASS. AMBULANCE ASSOC., INC.	$ 7,250.00	$ 7,250.00	0.44%
86233	DIPLOMA NURSES ASSOCIATION OF MASSACHUSETTS, INC.	$ 4,025.00	$ 4,025.00	0.24%
86241	MASS. HOSPITAL ASSOCIATION	$ 2,473.00	$ 68,613.00	4.14%
86243	MASS. RHODE ISLAND LEAGUE FOR NURSING	$ 0.00	$ 0.00	0.00%
86247	NEW MEDICO HOLDING COMPANY	$ 33,600.00	$ 34,400.00	2.08%
86253	AMERICAN ACADEMY OF PEDIATRICS MASS. CHAPTER	$ 8,250.00	$ 8,250.00	0.50%
86262	MASS. ASSOC. OF PHYSICIAN ASSISTANTS	$ 3,800 00	$ 4,443.00	0.27%
86264	MASS. DENTAL SOCIETY	$ 23,833.00	$ 23,833.00	1.44%
86267	MASS. RADIOLOGICAL SOCIETY	$ 6,024.00	$ 6,024.00	0.36%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,656,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86268	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 16,000.00	$ 16,000.00	0.97%
86274	JOHN F. O'LEARY	$ 5,290.00	$ 5,290.00	0.32%
86285	COMMITTEE FOR THE RIGHTS OF CONSUMERS AND PATIENTS	$ 65,000.00	$ 78,420.00	4.73%
86292	MASS. ORTHOPEDIC ASSOCIATION, INC.	$ 18,000.00	$ 18,352.00	1.11%
86304	NURSING SERVICES HOMECARE, INC.	$ 0.00	$ 0.00	0.00%
86312	ABBOTT LABORATORIES	$ 34,146.00	$ 39,709.00	2.40%
86314	MASS. DIETETIC ASSOCIATION	$ 5,500.00	$ 5,500.00	0.33%
86327	MASS. ASSOC. OF NURSE ANESTHETISTS	$ 3,091.00	$ 3,091.00	0.19%
86328	MASS. SOCIETY OF EYE PHYSICIANS & SURGEONS	$ 12,500.00	$ 12,500.00	0.75%
86342	ASSOC. OF PHYSICAL FITNESS CENTERS	$ 18,171.00	$ 18,171.00	1.10%
86349	MASS. ASSOC. OF OCCUPATIONAL THERAPY	$ 9,000.00	$ 9,000.00	0.54%
86353	PEARLE HEALTH SERVICES	$ 4,000.00	$ 4,000.00	0.24%
86376	MASS. ASSOC. OF COMMUNITY HEALTH AGENCIES	$ 9,000.00	$ 9,000.00	0.54%
86379	NEW ENGLAND COLLEGE OF OPTOMETRY	$ 12,000.00	$ 12,000.00	0.72%
86382	MASS. ASSOC. OF HMO'S C/O MULTI-GROUP HEALTH PLAN	$ 31,458.00	$ 31,834.00	1.92%
86386	MASS. ASSOC. OF HOME HEALTH CARE PROVIDERS	$ 6,750.00	$ 6,750.00	0.41%
86387	LAHEY CLINIC MEDICAL CENTER	$ 30,000.00	$ 30,000.00	1.81%
86389	MASS. SOCIETY FOR RESPIRATORY THERAPY	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,656,540.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86390	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 10,000.00	$ 10,000.00	0.60%
86397	AMERICAN COLLEGE OF OBSTETICIANS AND GYNECOLOGISTS	$ 24,000.00	$ 24,000.00	1.45%
86413	DENTAL LAB ASSOCIATION OF MASS.	$ 0.00	$ 0.00	0.00%
86418	MASS.NATIONAL ASSOC OF REHAB PROFESSIONALS IN PRIVATE SECTOR	$ 0.00	$ 102.00	0.01%
86419	MASS.BIOTECHNOLOGY COUNCIL (BMC)	$ 12,000.00	$ 12,000.00	0.72%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMANE SOCIETIES

CATEGORY TOTAL: $49,287.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86001	NEW ENGLAND ANTI VIVISECTION SOCIETY	$ 17,000.00	$ 17,000.00	34.49%
86096	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 3,000.00	$ 3,400.00	6.90%
86244	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	$ 28,084.00	$ 28,772.00	58.38%
86255	ANIMAL RESCUE LEAGUE OF BOSTON	$ 115.00	$ 115.00	0.23%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATIONS

CATEGORY TOTAL: $497,204.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86014	ASSOCIATED INDUSTRIES OF MASS.	$ 93,500.00	$ 130,001.00	26.15%
86078	MUNICIPAL ELECTRIC ASSOCIATION OF MASS., INC.	$ 32,813.00	$ 33,881.00	6.81%
86083	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 20,357.00	$ 26,356.00	5.30%
86145	COIN-MACHINE INDUSTRIES ASSOCIATION OF NEW ENGLAND, INC.	$ 15,000.00	$ 15,000.00	3.02%
86187	NEW ENGLAND CAR WASH ASSOCIATION	$ 7,500.00	$ 7,500.00	1.51%
86203	SMALL BUSINESS SERVICE BUREAU, INC.	$ 2,250.00	$ 2,925.00	0.59%
86206	TRW, INC.	$ 750.00	$ 1,493.00	0.30%
86211	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	8.04%
86217	MASS. HOTEL MOTEL ASSOCIATION	$ 10,000.00	$ 10,000.00	2.01%
86229	CABOT CORPORATION	$ 400.00	$ 400.00	0.08%
86261	INTERNATIONAL PLAYTEX, INC.	$ 8,000.00	$ 8,000.00	1.61%
86275	SOCIETY OF THE PLASTICS INDUSTRY, INC.	$ 15,000.00	$ 15,000.00	3.02%
86279	ALLIED TUBE & CONDUIT CORP.	$ 6,000.00	$ 6,000.00	1.21%
86295	RETAILERS ASSOCIATION OF MASS.	$ 3,500.00	$ 3,500.00	0.70%
86305	WYMAN-GORDON COMPANY	$ 4,000.00	$ 4,000.00	0.80%
86331	RAYTHEON COMPANY	$ 11,000.00	$ 11,000.00	2.21%
86338	MONSANTO COMPANY	$ 38,000.00	$ 38,000.00	7.64%
86340	STONE & WEBSTER ENGINEERING CORP.	$ 12,500.00	$ 12,500.00	2.51%
86344	COLE NATIONAL CORPORATION	$ 4,000.00	$ 4,000.00	0.80%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATIONS

CATEGORY TOTAL: $497,204.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86345	E. I. DUPONT DENEMOURS & COMPANY	$ 20,000.00	$ 20,000.00	4.02%
86352	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 3,000.00	$ 3,000.00	0.60%
86354	PENNWALT CORPORATION	$ 3,000.00	$ 3,000.00	0.60%
86355	SHUBERT ORGANIZATION, INC.	$ 3,500.00	$ 3,500.00	0.70%
86357	AIR-CONDITIONING AND REFRIGERATION INSTITUTE	$ 11,040.00	$ 13,069.00	2.63%
86359	DEHART AND DARR ASSOCIATES, INC.	$ 30,700.00	$ 30,890.00	6.21%
86361	INTERNATIONAL FRANCHISE ASSOCIATION	$ 0.00	$ 0.00	0.00%
86362	MARSHALLS, INC.	$ 6,690.00	$ 6,875.00	1.38%
86367	J. C. PENNEY COMPANY, INC.	$ 10,000.00	$ 10,000.00	2.01%
86369	ASSOC. OF HOME APPLIANCE MANUFACTURERS	$ 15,000.00	$ 15,000.00	3.02%
86378	MASS. MANAGERS' PROFESSIONAL ASSOC.	$ 850.00	$ 850.00	0.17%
86395	WASTE MANAGEMENT, INC.	$ 14,000.00	$ 14,000.00	2.82%
86407	MASS. COLLECTORS AND TREASURERS ASSOCIATION	$ 7,178.00	$ 7,464.00	1.50%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,111,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86009	BLUE SHIELD OF MASS., INC.	$ 78,107.00	$ 78,644.00	7.08%
86033	ALLIANCE OF AMERICAN INSURERS	$ 27,000.00	$ 27,178.00	2.45%
86035	AMERICAN INSURANCE ASSOCIATION	$ 20,000.00	$ 20,000.00	1.80%
86036	AMERICAN MUTUAL LIABILITY INS. CO. AND ITS AFFILIATED COMPANIES	$ 0.00	$ 78.00	0.01%
86050	COMMERCE INSURANCE COMPANY	$ 25,500.00	$ 25,500.00	2.29%
86061	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
86075	MASS. COMMITTEE FOR FAIR INSURANCE RATES	$ 50,000.00	$ 50,000.00	4.50%
86084	LIFE INSURANCE ASSOC. OF MASS.	$ 90,850.00	$ 134,520.00	12.10%
86105	NATIONAL ASSOC. OF INDEPENDENT INSURERS	$ 7,500.00	$ 8,190.00	0.74%
86114	PAUL REVERE LIFE INSURANCE COMPANY	$ 10,400.00	$ 10,905.00	0.98%
86115	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY	$ 2,000.00	$ 2,000.00	0.18%
86119	SAFETY INSURANCE COMPANY	$ 9,265.00	$ 9,265.00	0.83%
86122	STATE MUTUAL LIFE ASSURANCE COMPANY OF AMERICA	$ 2,400.00	$ 2,865.00	0.26%
86129	WORKERS' COMPENSATION RATING AND INSPECTION BUREAU OF MASSACHUSETTS	$ 22,000.00	$ 22,000.00	1.98%
86146	COMMERCIAL UNION INSURANCE COS.	$ 12,000.00	$ 12,000.00	1.08%
86159	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	$ 87,859.00	$ 89,062.00	8.01%
86164	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 82,000.00	$ 82,000.00	7.38%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,111,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86169	MASS. BUSINESSMAN'S ASSOC.	$ 33,000.00	$ 33,000.00	2.97%
86179	MASS. MUTUAL LIFE INSURANCE COMPANY	$ 64,695.00	$ 66,950.00	6.02%
86182	MASS. PROPERTY INSURANCE UNDERWRITING ASSOCIATION	$ 0.00	$ 0.00	0.00%
86191	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 85,650.00	$ 90,057.00	8.10%
86196	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 6,000.00	$ 6,552.00	0.59%
86199	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 50,000.00	$ 132,691.00	11.94%
86236	JOHN HANCOCK PROPERTY & CASUALTY INSURANCE CO.	$ 0.00	$ 0.00	0.00%
86251	AETNA CASUALTY & SURETY COMPANY	$ 24,500.00	$ 25,209.00	2.27%
86252	AETNA LIFE INSURANCE COMPANY	$ 28,750.00	$ 30,115.00	2.71%
86257	BOSTON MUTUAL LIFE INSURANCE CO.	$ 0.00	$ 35.00	0.00%
86321	CUNA MUTUAL INSURANCE SOCIETY (CREDIT UNION NATIONAL ASSOC.)	$ 8,349.00	$ 8,349.00	0.75%
86325	INDEPENDENT INSURANCE AGENTS OF MASS.	$ 68,000.00	$ 70,607.00	6.35%
86368	AMERICAN COUNCIL OF LIFE INSURANCE	$ 33,750.00	$ 33,750.00	3.04%
86370	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 24,500.00	$ 24,500.00	2.20%
86391	METROPOLITAN PROPERTY & LIABILITY INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
86392	NATIONWIDE INSURANCE COMPANY	$ 3,300.00	$ 3,347.00	0.30%
86401	MONARCH CAPITAL CORPORATION AND ITS SUBSIDIARIES	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,111,369.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86420	THE MINNESOTA MUTUAL LIFE INSURANCE COMPANY	$ 12,000.00	$ 12,000.00	1.08%
86426	ALLSTATE LIFE INSURANCE CORPORATION	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $284,917.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86052	DISABILITY LAW CENTER, INC	$ 79,250.00	$ 79,250.00	27.82%
86071	MASS. BAR ASSOCIATION	$ 31,000.00	$ 31,417.00	11.03%
86085	MASS. LAW REFORM INSTITUTE, INC.	$ 26,612.00	$ 57,922.00	20.33%
86139	C. A. GILBERTI, III BAIL BONDS	$ 4,000.00	$ 4,000.00	1.40%
86153	GREATER BOSTON LEGAL SERVICES	$ 43,325.00	$ 43,325.00	15.21%
86210	BOSTON BAR ASSOCIATION	$ 13,191.00	$ 13,402.00	4.70%
86248	SOCIAL LAW LIBRARY	$ 10,000.00	$ 10,000.00	3.51%
86388	MASS. DISTRICT ATTORNEYS' ASSOC.	$ 20,305.00	$ 20,305.00	7.13%
86404	MASS. ACADEMY OF TRIAL ATTORNEYS, INC.	$ 23,815.00	$ 25,296.00	8.88%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

M E D I A

CATEGORY TOTAL: $53,469.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86092	MASS. NEWSPAPER PUBLISHERS ASSOCIATION	$ 8,880.00	$ 8,969.00	16.77%
86108	NEW ENGLAND CABLE TELEVISION ASSOC.	$ 30,000.00	$ 30,000.00	56.11%
86320	COLONY COMMUNICATIONS, INC.	$ 1,000.00	$ 1,000.00	1.87%
86350	MASS. BROADCASTERS' ASSOC., INC.	$ 8,000.00	$ 8,000.00	14.96%
86393	OMNI COMMUNICATIONS, INC.	$ 5,500.00	$ 5,500.00	10.29%
86424	ATLANTIC COAST INDEPENDENT DISTRIBUTORS ASSOCIATION DISTRICT ONE	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

OIL INDUSTRY

CATEGORY TOTAL: $77,974.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86015	BAY STATE GASOLINE RETAILERS ASSOC. & ALLIED TRADES, INC.	$ 6,000.00	$ 6,000.00	7.69%
86037	AMERICAN PETROLEUM INSTITUTE	$ 8,000.00	$ 9,111.00	11.68%
86042	BETTER HOME HEAT COUNCIL, INC.	$ 3,416.00	$ 3,500.00	4.49%
86120	SHELL OIL COMPANY	$ 6,666.00	$ 6,666.00	8.55%
86124	SUN REFINING & MARKETING CO.	$ 23,964.00	$ 23,964.00	30.73%
86126	TEXACO U.S.A.	$ 1,000.00	$ 2,095.00	2.69%
86150	EXXON COMPANY, U.S.A.(DIVISION OF EXXON CORPORATION)	$ 2,450.00	$ 2,538.00	3.25%
86204	STANDARD OIL COMPANY (OHIO)	$ 10,000.00	$ 10,000.00	12.82%
86245	MOBIL OIL CORPORATION	$ 0.00	$ 0.00	0.00%
86341	MOBIL OIL CORPORATION	$ 12,500.00	$ 12,500.00	16.03%
86360	INDEPENDENT OIL MEN'S ASSOCIATION OF NEW ENGLAND	$ 1,600.00	$ 1,600.00	2.05%
86416	ALGONQUIN GAS TRANSMISSION CO.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $18,387.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86207	UPJOHN COMPANY	$ 870.00	$ 1,417.00	7.71%
86293	MERRELL DOW PHARMACEUTICALS, INC.	$ 6,970.00	$ 6,970.00	37.91%
86343	CHEMICAL SPECIALTIES MANUFACTURING ASSOCIATION	$ 10,000.00	$ 10,000.00	54.39%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $178,996.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86044	BOSTON POLICE ALLIANCE	$ 10,000.00	$ 10,000.00	5.59%
86045	BOSTON POLICE PATROLMEN'S ASSOC., INC.	$ 11,700.00	$ 15,782.00	8.82%
86054	FIRE CHIEFS' ASSOCIATION OF MASS., INC.	$ 7,073.00	$ 9,709.00	5.42%
86116	PROFESSIONAL FIRE FIGHTERS OF MASSACHUSETTS	$ 3,735.00	$ 5,254.00	2.94%
86181	MASS. POLICE ASSOCIATION	$ 18,550.00	$ 19,351.00	10.81%
86326	INTERNATIONAL BROTHERHOOD OF POLICE OFFICERS/NAGE	$ 35,000.00	$ 35,000.00	19.55%
86334	STATE POLICE ASSOCIATION OF MASS.	$ 30,000.00	$ 30,000.00	16.76%
86371	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOCIATION	$ 7,500.00	$ 7,500.00	4.19%
86380	URBAN RESOURCES	$ 44,000.00	$ 44,000.00	24.58%
86405	BOSTON FIRE FIGHTERS, LOCAL 718 IAFF	$ 2,400.00	$ 2,400.00	1.34%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RACE TRACKS

CATEGORY TOTAL: $130,346.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86101	MASSASOIT GREYHOUND ASSOCIATION	$ 2,400.00	$ 4,241.00	3.25%
86209	WESTWOOD GROUPS, INC.	$ 53,750.00	$ 53,750.00	41.24%
86260	FOXBORO RACETRACK	$ 12,500.00	$ 12,500.00	9.59%
86289	HORSEMEN'S BENEVOLENT AND PROTECTIVE ASSOCIATION	$ 12,000.00	$ 12,000.00	9.21%
86323	GREYHOUND PEOPLE'S BENEVOLENT AND PROTECTIVE ASSOCIATION	$ 33,750.00	$ 25,250.00	19.37%
86365	OGDEN SUFFOLK DOWNS, INC.	$ 20,000.00	$ 21,605.00	16.58%
86409	CHARTER VENTURES, INC.	$ 1,000.00	$ 1,000.00	0.77%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

REAL ESTATE

CATEGORY TOTAL: $328,904.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86066	MASS. ASSOC. OF REALTORS	$ 37,500.00	$ 102,566.00	31.18%
86154	GREATER BOSTON REAL ESTATE BOARD	$ 44,715.00	$ 44,715.00	13.60%
86201	SHARED OWNERSHIP RESORT ASSOCIATION	$ 10,000.00	$ 10,000.00	3.04%
86286	FOREST PARK OF AUBURN, INC.	$ 0.00	$ 0.00	0.00%
86310	NATIONAL SOLID WASTES MANAGEMENT ASSOCIATION	$ 109,046.00	$ 91,695.00	27.88%
86317	MASS. CONVEYANCERS ASSOCIATION	$ 11,250.00	$ 11,250.00	3.42%
86337	MASS. MORTGAGE BANKERS ASSOC.	$ 28,000.00	$ 28,659.00	8.71%
86348	MASS. ASSOC. OF ASSESSING OFFICERS, INC.	$ 6,000.00	$ 6,269.00	1.91%
86377	MASS. GOVERNMENT LAND BANK	$ 13,750.00	$ 13,750.00	4.18%
86410	BRANDYWINE INVESTORS, INC.	$ 20,000.00	$ 20,000.00	6.08%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $520,299.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86008	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 1,144.00	$ 1,902.00	0.37%
86012	GUN OWNERS' ACTION LEAGUE	$ 47,900.00	$ 55,834.00	10.73%
86017	CIVIL LIBERTIES UNION OF MASS.	$ 22,000.00	$ 24,677.00	4.74%
86021	COMMON CAUSE/MASS.	$ 15,600.00	$ 20,549.00	3.95%
86049	CITIZENS FOR LIMITED TAXATION	$ 25,366.00	$ 26,612.00	5.11%
86056	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASSACHUSETTS	$ 11,000.00	$ 11,000.00	2.11%
86062	JOBS FOR MASS., INC.	$ 0.00	$ 0.00	0.00%
86063	LIBERTY MUTUAL INSURANCE COMPANY	$ 3,000.00	$ 3,000.00	0.58%
86099	MASS. TAXPAYERS FOUNDATION, INC.	$ 14,276.00	$ 14,412.00	2.77%
86100	MASS. VETERANS' SERVICE AGENTS ASSOCIATION, INC.	$ 700.00	$ 700.00	0.13%
86109	NELRAD (N.E. LOW LEVEL RADIO ACTIVE WASTE)	$ 6,052.00	$ 6,052.00	1.16%
86131	TUPPERWARE HOME PARTIES	$ 400.00	$ 1,564.00	0.30%
86133	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	$ 2,711.00	$ 2,988.00	0.57%
86161	MASS. ADVOCACY CENTER	$ 0.00	$ 0.00	0.00%
86168	MASS. BUSINESS ROUNDTABLE, INC.	$ 3,000.00	$ 3,028.00	0.58%
86171	MASS. CITIZENS FOR HANDGUN CONTROL	$ 4,858.00	$ 6,744.00	1.30%
86174	MASS. COMMUNITY ACTION PROGRAM DIRECTORS ASSOCIATION	$ 8,000.00	$ 8,000.00	1.54%
86177	MASS. HEAD START DIRECTORS AND PARENTS ASSOCIATION	$ 3,000.00	$ 3,000.00	0.58%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $520,299.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86190	NEW ENGLAND COUNCIL, INC.	$ 0.00	$ 0.00	0.00%
86193	NEW ENGLAND PEST CONTROL ASSOC., INC.	$ 11,362.00	$ 20,008.00	3.85%
86197	RATIONAL APPROACH TO PESTICIDES, INC.	$ 4,772.00	$ 9,481.00	1.82%
86214	MASS. ASSOC. OF PUBLIC ACCOUNTANTS	$ 2,310.00	$ 2,310.00	0.44%
86218	MASS. NATIONAL ORGANIZATION FOR WOMEN	$ 5,005.00	$ 6,093.00	1.17%
86219	MASS. PUBLIC INTEREST RESEARCH GROUP (MASSPIRG)	$ 27,826.00	$ 42,950.00	8.25%
86221	MASS. STATE AUCTIONEERS ASSOC., INC.	$ 1,139.00	$ 1,139.00	0.22%
86222	MASS. VETERINARY MEDICAL ASSOC.	$ 0.00	$ 0.00	0.00%
86223	MASS. WATER WELLS ASSOCIATION C/O MASS. FARM BUREAU	$ 0.00	$ 0.00	0.00%
86224	PAUL A. DEVER ASSOCIATION FOR RETARDED CITIZENS, INC.	$ 9,708.00	$ 10,590.00	2.04%
86225	R. L. POLK & CO.	$ 5,000.00	$ 5,000.00	0.96%
86226	SEEKONK WATER DISTRICT	$ 0.00	$ 35.00	0.01%
86227	SIGNAL ENVIRONMENTAL SYSTEMS	$ 48,750.00	$ 48,750.00	9.37%
86230	CASEY & HAYES	$ 0.00	$ 0.00	0.00%
86232	CLEAN HARBORS, INC.	$ 0.00	$ 0.00	0.00%
86238	KENNEY DEVELOPMENT COMPANY	$ 6,000.00	$ 6,000.00	1.15%
86239	MASS. COSMOTOLOGIST'S ASSOC., INC.	$ 12,000.00	$ 12,000.00	2.31%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $520,299.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86242	MASS. LOBSTERMEN'S ASSOC., INC.	$ 5,052.00	$ 5,052.00	0.97%
86246	NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PARKS	$ 10,000.00	$ 10,000.00	1.92%
86249	THEATRE OWNERS OF NEW ENGLAND	$ 1,800.00	$ 1,846.00	0.35%
86303	MASS. SHORTHAND REPORTERS ASSOC.	$ 5,500.00	$ 5,500.00	1.06%
86313	MASS. ASSOC. OF INDEPENDENT LIVING CENTERS, INC.	$ 13,500.00	$ 13,544.00	2.60%
86315	UNITED CEREBRAL PALSY OF GREATER BOSTON	$ 5,000.00	$ 5,000.00	0.96%
86316	MASS. ASSOC. FOR RETARDED CITIZENS	$ 24,250.00	$ 24,250.00	4.66%
86319	COALITION OF PUBLIC SAFETY	$ 9,300.00	$ 9,300.00	1.79%
86347	HYANNIS HARBOR TOURS, INC.(HY-LINE)	$ 4,000.00	$ 4,000.00	0.77%
86372	TITAN SPORTS, INC.	$ 20,000.00	$ 20,000.00	3.84%
86375	FIRE SAFETY COMMITTEE C/O AUTOMATIC SPRINKLER COMPANY	$ 18,000.00	$ 18,799.00	3.61%
86383	MASS. FAIR SHARE, INC.	$ 400.00	$ 400.00	0.08%
86398	DELAWARE SPORTSWARE PARTNER, INC.	$ 0.00	$ 0.00	0.00%
86399	INTRACORP	$ 229.00	$ 343.00	0.07%
86411	GRANT GEAR WORKS, INC.	$ 4,743.00	$ 5,360.00	1.03%
86412	MASS. CATHOLIC CONFERENCE	$ 7,050.00	$ 7,085.00	1.36%
86417	WOMEN'S APPAREL CLUB OF N.E.	$ 3,000.00	$ 3,000.00	0.58%
86428	ACCESS COALITION C/O UNITED CEREBAL PALSY	$ 5,250.00	$ 5,250.00	1.01%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $520,299.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86430	SECURITIES INDUSTRY ASSOC.	$ 20,000.00	$ 20,000.00	3.84%
86473	NEW BRAINTREE, TOWN OF	$ 7,152.00	$ 7,152.00	1.37%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TOBACCO AND ALCOHOL

CATEGORY TOTAL: $157,448.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86117	R. J. REYNOLDS TOBACCO COMPANY	$ 7,234.00	$ 7,948.00	5.05%
86228	SMOKELESS TOBACCO COUNCIL, INC.	$ 35,000.00	$ 35,000.00	22.23%
86254	ANHEUSER-BUSCH COMPANIES, INC. (AND AFFILIATED ENTITIES THEREOF)	$ 15,000.00	$ 15,000.00	9.53%
86271	MILLER BREWING COMPANY	$ 22,500.00	$ 22,500.00	14.29%
86277	TOBACCO INSTITUTE	$ 68,000.00	$ 68,000.00	43.19%
86278	WINE & SPIRIT WHOLESALERS OF MASS.	$ 9,000.00	$ 9,000.00	5.72%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $65,268.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86064	AIR TRANSPORT ASSOCIATION OF AMERICA	$ 4,864.00	$ 5,608.00	8.59%
86149	EASTERN AIRLINES	$ 8,756.00	$ 9,910.00	15.18%
86192	NEW ENG. PASSENGER TRANSPORTATION ASSOCIATION LEGISLATIVE COMMITTEE	$ 15,000.00	$ 15,000.00	22.98%
86269	MASS. TURNPIKE AUTHORITY	$ 24,750.00	$ 24,750.00	37.92%
86373	WOODS HOLE, MARTHA'S VINEYARD AND NANTUCKET STEAMSHIP AUTHORITY	$ 10,000.00	$ 10,000.00	15.32%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UNIONS

CATEGORY TOTAL: $284,548.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86029	TEAMSTERS JOINT COUNCIL NO. 10	$ 18,000.00	$ 18,000.00	6.33%
86032	AFSCME COUNCIL 93, AFL-CIO	$ 69,000.00	$ 69,000.00	24.25%
86080	MASS. FEDERATION OF TEACHERS AFT, AFL-CIO	$ 36,345.00	$ 40,545.00	14.25%
86082	MASS. GLASS DEALERS ASSOCIATION	$ 12,000.00	$ 12,000.00	4.22%
86086	MASS. MARINE TRADES ASSOCIATION	$ 4,800.00	$ 4,800.00	1.69%
86157	INTERNATIONAL LADIES' GARMENT WORKERS' UNION	$ 540.00	$ 540.00	0.19%
86158	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO	$ 6,575.00	$ 6,775.00	2.38%
86200	SERVICE EMPLOYEES INTERNATIONAL UNION, LOCAL 509	$ 29,433.00	$ 29,433.00	10.34%
86287	GREATER BOSTON CENTRAL LABOR COUNCIL AFL/CIO	$ 24,708.00	$ 24,708.00	8.68%
86300	MASS AFL-CIO	$ 67,511.00	$ 67,581.00	23.75%
86301	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 3,300.00	$ 3,666.00	1.29%
86333	SERVICE EMPLOYEES INTERNATIONAL UNION, AFL-CIO LOCAL 254	$ 7,500.00	$ 7,500.00	2.64%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $388,958.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86016	BOSTON GAS COMPANY	$ 51,000.00	$ 51,000.00	13.11%
86020	COM/ENERGY SERVICES COMPANY	$ 21,843.00	$ 21,843.00	5.62%
86031	AMERICAN TELEPHONE & TELEGRAPH AND ITS ASSOC. & AFFILIATED COS.	$ 7,270.00	$ 12,868.00	3.31%
86057	US SPRINT COMMUNICATIONS COMPANY	$ 26,000.00	$ 26,000.00	6.68%
86079	MASS. ELECTRIC COMPANY	$ 1,818.00	$ 2,000.00	0.51%
86091	MASS. MUNICIPAL WHOLESALE ELECTRIC COMPANY	$ 51,154.00	$ 51,989.00	13.37%
86110	NEW ENGLAND POWER SERVICE COMPANY OF THE N.E. ELECTRIC SYSTEM	$ 572.00	$ 2,303.00	0.59%
86111	NEW ENGLAND TELEPHONE COMPANY	$ 15,315.00	$ 15,315.00	3.94%
86113	NORTHEAST UTILITIES AND ITS SUBSIDIARIES	$ 0.00	$ 0.00	0.00%
86194	NYNEX MOBILE COMMUNICATIONS COMPANY	$ 65,000.00	$ 65,000.00	16.71%
86212	EASTERN UTILITIES ASSOCIATES	$ 3,960.00	$ 4,691.00	1.21%
86234	FITCHBURG GAS & ELECTRIC LIGHT COMPANY	$ 658.00	$ 658.00	0.17%
86240	MASS. ELECTRIC AND GAS ASSOCIATION	$ 79,750.00	$ 79,750.00	20.50%
86256	BOSTON EDISON COMPANY	$ 18,304.00	$ 18,304.00	4.71%
86263	GENERAL ELECTRIC COMPANY	$ 6,250.00	$ 6,250.00	1.61%
86276	TENNESSEE GAS TRANSMISSION (A TENNECO COMPANY)	$ 12,500.00	$ 12,500.00	3.21%
86299	MCI TELECOMMUNICATIONS CORPORATION	$ 8,118.00	$ 10,987.00	2.82%
86318	BUTTERWORTH WATER COMPANY, INC.	$ 2,500.00	$ 2,500.00	0.64%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $388,958.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86356	YANKEE ATOMIC ELECTRIC COMPANY	$ 5,000.00	$ 5,000.00	1.29%
86422	BAY STATE GAS COMPANY	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $577,674.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
86024	MASS. ASSOC. OF TEMPORARY SERVICES	$ 3,000.00	$ 3,000.00	0.52%
86026	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	$ 15,700.00	$ 15,700.00	2.72%
86095	MASS. SCRAP IRON AND METAL PROCESSORS ASSOCIATION	$ 3,750.00	$ 3,750.00	0.65%
86160	LONDON HOUSE	$ 10,000.00	$ 10,000.00	1.73%
86188	NEW ENGLAND COIN LAUNDRY AND DRY CLEANING ASSOCIATION	$ 13,000.00	$ 13,000.00	2.25%
86198	ROBERT DICROCE	$ 10,220.00	$ 10,220.00	1.77%
86208	DELANEY ASSOCIATES	$ 130,402.00	$ 185,896.00	32.18%
86237	JOYCE AND JOYCE	$ 172,500.00	$ 172,500.00	29.86%
86272	MULTISTATE ASSOCIATES, INC.	$ 18,000.00	$ 18,000.00	3.12%
86280	AL-SITE CORPORATION	$ 22,570.00	$ 22,570.00	3.91%
86308	REGINA VILLA ASSOCIATES	$ 41,000.00	$ 41,000.00	7.10%
86374	CASSIDY AND ASSOCIATES	$ 36,000.00	$ 36,000.00	6.23%
86381	MASS. ASSOC. OF COIN DEALERS	$ 8,500.00	$ 8,538.00	1.48%
86400	MASS. ASSOC. OF PERSONNEL CONS./ MASS. PROFESSIONAL PLACEMENT CONS.	$ 2,500.00	$ 2,500.00	0.43%
86408	HBC ASSOCIATES	$ 20,000.00	$ 20,000.00	3.46%
86421	PERINI CORPORATION	$ 15,000.00	$ 15,000.00	2.60%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $27,936.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	CITIZENS FOR THE JOHN F. KENNEDY HOLIDAY	$ 0.00	$ 0.00	0.00%
44002	COALITION FOR CAMBRIDGE MUNICIPAL EMPLOYEES	$ 0.00	$ 0.00	0.00%
44003	COMMITTEE TO ELECT TRUSTEES OF SUFFOLK UNIVERSITY	$ 0.00	$ 0.00	0.00%
44004	CONCERNED CITIZENS FOR DRUG PREVENTION	$ 0.00	$ 0.00	0.00%
44005	CONCERNED UNITED VICTIMS OF SOCIAL SERVICE ABUSES	$ 0.00	$ 0.00	0.00%
44006	INSURANCE MEN'S PAC	$ 0.00	$ 8,794.00	31.48%
44007	LEAGUE OF WOMEN VOTERS OF MASS.	$ 0.00	$ 575.00	2.06%
44008	MASS. ASSOC. FOR THE ADVANCEMENT OF INDIVIDUAL POTENTIAL	$ 0.00	$ 0.00	0.00%
44009	MASS. COMMITTEE FOR THE LIVING WILL	$ 0.00	$ 257.00	0.92%
44010	MASS. COUNCIL OF MILITARY ORGANIZATIONS, INC.	$ 0.00	$ 0.00	0.00%
44011	MASS. ELEMENTARY SCHOOLS PRINCIPALS ASSOC., INC.	$ 0.00	$ 506.00	1.81%
44012	MASS. SPORTSMEN'S ALLIANCE, INC.	$ 0.00	$ 264.00	0.95%
44013	MASS. TRIAL LAWYERS ASSOCIATION	$ 0.00	$ 0.00	0.00%
44014	MERRIMACK RIVER WATERSHED COUNCIL, INC.	$ 0.00	$ 0.00	0.00%
44015	NATIONAL ASSOCIATION OF TELECOMMUNICATIONS OFFICERS	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $27,936.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44016	NATURAL RESOURCE OFFICERS ASSOC.	$ 0.00	$ 0.00	0.00%
44017	PARENTS WITHOUT PARTNERS N.E. REGIONAL COUNCIL, #50, INC.	$ 0.00	$ 0.00	0.00%
44018	SUBURBAN COALITION	$ 0.00	$ 2,961.00	10.60%
44019	TRUSTEES OF BOSTON COLLEGE OFFICE OF COMMUNITY AFFAIRS	$ 0.00	$ 0.00	0.00%
44020	WOMAN'S BAR ASSOCIATION OF MASS.	$ 0.00	$ 650.00	2.33%
44021	MASS. CITY CLERK'S ASSOCIATION	$ 0.00	$ 0.00	0.00%
44022	MASS. STATE GRANGE PATRONS OF HUSBANDRY	$ 0.00	$ 193.00	0.69%
44023	CITIZENS CONCERNED FOR SEACOAST MANAGEMENT	$ 0.00	$ 0.00	0.00%
44024	AMERICAN ASSOCIATION OF RETIRED PERSONS	$ 0.00	$ 2,788.00	9.98%
44026	MASSACHUSETTS COUNCIL OF POLICE	$ 0.00	$ 0.00	0.00%
44029	ATLANTICARE MEDICAL CENTER	$ 0.00	$ 8,025.00	28.73%
44030	MASSACHUSETTS COALITION OF POLICE AFL-CIO COUNCIL 351	$ 0.00	$ 1,000.00	3.58%
44032	COMMITEE FOR A MORE EFFECTIVE LEGIS LATURE	$ 0.00	$ 1,923.00	6.88%

FINANCIAL STATISTICS FOR LOBBYISTS

1987

Michael J. Connolly,
Secretary of State

Office of the Secretary of State
Division of Public Records
One Ashburton Place, Room 1701
Boston, MA 02108
(617) 727-2832

UMASS/AMHERST
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MASS. SS8.3:F3/987

THERE ARE SEVERAL DISCLOSURE STATEMENTS WHICH HAVE NOT BEEN FILED WITH THIS OFFICE.

THEREFORE, THIS INFORMATION ONLY REFLECTS DATA FILED AS OF ~~MAY 1~~, 1988.

April 1, 1988

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

05/10/88 PAGE 1

SUMMARY REPORT

CATEGORIES TTL. $10,985,795.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 203,899.00	1.85%
BANKING, LENDING & INVESTMENT	$ 532,264.00	4.84%
CHAMBERS OF COMMERCE	$ 111,747.00	1.01%
CONSERVATION AND RECREATION	$ 496,956.00	4.52%
CONTRACTOR AND SUBCONTRACTOR	$ 178,577.00	1.62%
EDUCATION AFFAIRS	$ 608,702.00	5.54%
HUMAN SERVICES	$ 144,937.00	1.31%
FOOD AND BEVERAGE	$ 391,567.00	3.56%
GOVERNMENT	$ 150,981.00	1.37%
HEALTH ASS'N AND HOSPITALS	$ 2,234,845.00	20.34%
HUMANE SOCIETIES	$ 229,920.00	2.09%
INDUSTRIES AND CORPORATIONS	$ 565,136.00	5.14%
INSURANCE	$ 1,771,243.00	16.12%
LEGAL SERVICES	$ 377,681.00	3.43%
MEDIA	$ 137,141.00	1.24%
OIL AND GAS	$ 75,282.00	0.68%
PHARMACEUTICAL COMPANIES	$ 114,166.00	1.03%
POLICE AND FIREFIGHTERS ASS'N	$ 161,797.00	1.47%
RACE TRACKS	$ 20,757.00	0.18%
REAL ESTATE	$ 177,864.00	1.61%
SPECIAL INTEREST GROUPS	$ 401,528.00	3.65%
TOBACCO AND ALCOHOL	$ 244,468.00	2.22%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $10,985,795.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 129,146.00	1.17%
UNIONS	$ 236,195.00	2.15%
UTILITIES	$ 577,439.00	5.25%
MISCELLANEOUS	$ 692,159.00	6.30%
SECTION 44 ORGANIZATION	$ 19,398.00	0.17%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $203,899.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87015	NEW ENGLAND ASSOCIATION OF INDEPENDENT TIRE DEALERS	$ 1,750.00	$ 1,812.00	0.89%
87049	GENERAL MOTORS CORPORATION	$ 3,585.00	$ 3,986.00	1.95%
87054	BAY STATE GASOLINE RETAILERS ASSOC. & ALLIED TRADES, INC.	$ 12,500.00	$ 12,900.00	6.33%
87116	CATRALA OF MASS. , INC. (CAR AND TRUCK RENTAL AND LEASING ASSOC.)	$ 7,500.00	$ 7,500.00	3.68%
87120	CLASSIC CAR CLUB OF AMERICA	$ 11,500.00	$ 11,500.00	5.64%
87140	MASS. AUTO BODY ASSOC.	$ 19,800.00	$ 19,800.00	9.71%
87159	MASS. MOTOR TRANSPORTATION ASSOC.	$ 15,000.00	$ 15,000.00	7.36%
87173	NEW ENGLAND CAR WASH ASSOC.	$ 5,000.00	$ 5,000.00	2.45%
87177	NEW ENGLAND PASSENGER TRANSPORTATION ASSOC. LEG. COMM.	$ 15,000.00	$ 15,000.00	7.36%
87185	STATEWIDE TOWING ASSOC., INC.	$ 7,500.00	$ 7,500.00	3.68%
87193	FORD MOTOR COMPANY	$ 4,306.00	$ 5,661.00	2.78%
87244	MOTOR VEHICLE MFRS. ASSOC. OF TH US INC.	$ 1,951.00	$ 4,410.00	2.16%
87306	CAB ASSOCIATION OF BOSTON	$ 22,500.00	$ 22,500.00	11.03%
87337	TOYOTA MOTOR SALES, U.S.A., INC.	$ 3,575.00	$ 3,625.00	1.78%
87358	AMERICAN AUTOMOBILE ASSOCIATION	$ 3,500.00	$ 3,742.00	1.84%
87371	MASS. USED CAR DEALERS ASSOCIATION, INC.	$ 3,251.00	$ 3,263.00	1.60%
87372	NEW ENGLAND PARKING ASSOCIATION	$ 5,000.00	$ 5,000.00	2.45%
87380	SPECIALTY VEHICLE INSTITUTE OF AMERICA	$ 20,000.00	$ 20,000.00	9.81%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $203,899.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87431	AUTO RECYCLERS OF MASS.	$ 2,000.00	$ 2,000.00	0.98%
87434	LINDERS'S INC.	$ 0.00	$ 200.00	0.10%
87471	COMMITTEE FOR THE RIGHTS OF AUTO ACCIDENT VICTIMS	$ 20,000.00	$ 20,000.00	9.81%
87501	THE HARTFORD	$ 12,500.00	$ 12,500.00	6.13%
87502	LO JACK CORPORATION	$ 1,000.00	$ 1,000.00	0.49%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $532,264.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87011	STATE STREET BOSTON CORP.	$ 9,500.00	$ 9,500.00	1.78%
87032	CREDIT UNION LEAGUE OF MASS., INC.	$ 36,434.00	$ 36,434.00	6.85%
87036	MASS. CO-OPERATIVE BANK LEAGUE	$ 30,570.00	$ 30,570.00	5.74%
87069	COOPERATIVE BANKS EMPLOYEES RETIREMENT ASSOCIATION	$ 4,500.00	$ 4,500.00	0.85%
87070	MASS. CONSUMERS FINANCE ASSOCIATION	$ 20,000.00	$ 20,000.00	3.76%
87097	COOPERATIVE CENTRAL BANK	$ 15,000.00	$ 15,000.00	2.82%
87108	BAY STATE MORTGAGE ASSOC., INC.	$ 10,000.00	$ 10,000.00	1.88%
87127	FIRST NATIONAL BANK OF BOSTON	$ 24,000.00	$ 30,146.00	5.66%
87132	INDEPENDENT MORTGAGE BANKERS ASSOCIATION	$ 18,000.00	$ 18,000.00	3.38%
87156	MASS. INVESTMENT ADVISORS GROUP	$ 15,000.00	$ 15,000.00	2.82%
87205	MASS. BANKERS ASSOC.	$ 86,000.00	$ 86,640.00	16.28%
87217	MASS. COLLECTORS AND TREASURERS ASSOC.	$ 12,000.00	$ 12,000.00	2.25%
87221	MASS. FEDERAL SAVINGS COUNCIL	$ 15,000.00	$ 15,000.00	2.82%
87232	BAYBANKS, INC.	$ 29,100.00	$ 29,100.00	5.47%
87268	CONNECTICUT BANK & TRUST COMPANY	$ 22,500.00	$ 22,500.00	4.23%
87271	MASS. HOUSING FINANCE AGENCY	$ 24,000.00	$ 24,000.00	4.51%
87274	AMERICAN EXPRESS COMPANY	$ 18,000.00	$ 18,100.00	3.40%
87286	MERRILL LYNCH CAPITAL MARKETS	$ 6,000.00	$ 6,000.00	1.13%
87301	AUTOMATED CREDIT BUREAUS OF MASS.	$ 2,000.00	$ 2,000.00	0.38%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $532,264.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87302	RETAILERS ASSOC. OF MASS.	$ 3,000.00	$ 3,000.00	0.56%
87304	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 2,000.00	$ 2,000.00	0.38%
87311	SHAWMUT CORPORATION	$ 5,000.00	$ 5,000.00	0.94%
87313	MUTUAL SAVINGS CENTRAL FUND	$ 16,000.00	$ 16,000.00	3.01%
87322	MASS. ASSOC. OF PUBLIC ACCOUNTANTS	$ 0.00	$ 0.00	0.00%
87326	CITICORP	$ 69,500.00	$ 69,500.00	13.06%
87397	BOSTON FEDERAL SAVINGS BANK	$ 0.00	$ 0.00	0.00%
87398	ANDOVER SAVINGS BANK	$ 3,450.00	$ 3,450.00	0.65%
87400	BOSTON FIVE CENTS SAVINGS BANK	$ 1,280.00	$ 1,280.00	0.24%
87403	LAFAYETTE FEDERAL SAVINGS BANK	$ 1,700.00	$ 1,700.00	0.32%
87404	LYNN FIVE CENTS SAVINGS BANK	$ 1,460.00	$ 1,460.00	0.27%
87406	SENTRY FEDERAL SAVINGS BANK	$ 6,470.00	$ 6,470.00	1.22%
87407	WINCHESTER SAVINGS BANK	$ 650.00	$ 650.00	0.12%
87408	TRW, INC.	$ 1,140.00	$ 3,755.00	0.71%
87450	DIME SAVINGS BANK OF NEW YORK, FSB	$ 0.00	$ 4,509.00	0.85%
87470	MASSACHUSETTS LEAGUE OF COMMUNITY BANKS	$ 9,000.00	$ 9,000.00	1.69%
87496	TRUST FOR U.S. TREASURY OBLIGATIONS	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $111,747.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87019	METRO SOUTH CHAMBER OF COMMERCE	$ 67,947.00	$ 68,297.00	61.12%
87053	GREATER BOSTON CHAMBER OF COMMERCE	$ 6,000.00	$ 6,000.00	5.37%
87131	ESSEX NORTH CHAMBER OF COMMERCE & INDUSTRY	$ 6,300.00	$ 6,300.00	5.64%
87437	CENTRAL BERKSHIRE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
87451	SOUTH SHORE CHAMBER OF COMMERCE	$ 30,000.00	$ 31,150.00	27.88%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONSERVATION & RECREATION

CATEGORY TOTAL: $496,956.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87004	LEAGUE OF ESSEX COUNTY SPORTSMENS CLUBS, INC.	$ 0.00	$ 270.00	0.05%
87058	ENVIRONMENTAL LOBBY OF MASS.	$ 45,278.00	$ 68,677.00	13.82%
87115	CASEY & HAYES	$ 0.00	$ 0.00	0.00%
87121	CLEAN HARBORS OF KINGSTON INC.	$ 5,000.00	$ 5,000.00	1.01%
87178	NEW ENGLAND PEST CONTROL ASSOC.,INC	$ 28,429.00	$ 55,953.00	11.26%
87190	WESTWOOD GROUP, INC.	$ 35,000.00	$ 35,000.00	7.04%
87197	WHEELABRATOR ENVIRONMENTAL SYSTEMS INC.	$ 48,750.00	$ 48,750.00	9.81%
87200	SAFARI CLUB INTERNATIONAL	$ 0.00	$ 389.00	0.08%
87202	MASS. SPORTSMEN'S COUNCIL	$ 0.00	$ 2,554.00	0.51%
87207	MASS. ASSOC. OF CONSERVATION DISTRICTS	$ 2,000.00	$ 2,000.00	0.40%
87208	MASS. CAMPING ASSOC, INC.	$ 5,000.00	$ 5,000.00	1.01%
87238	SHARED OWNERSHIP RESORT ASSOC.	$ 10,000.00	$ 10,000.00	2.01%
87239	HBC ASSOCIATES	$ 29,000.00	$ 49,391.00	9.94%
87245	WATERWAYS ACTION COMMITTEE/MARINA CONSULT CORP.	$ 20,000.00	$ 20,000.00	4.02%
87272	NEW SUFFOLK DOWNS CORPORATION	$ 41,500.00	$ 41,500.00	8.35%
87275	BURKE DISTRIBUTING CORPORATION	$ 0.00	$ 0.00	0.00%
87294	NEW ENGLAND AQUARIUM	$ 28,600.00	$ 28,983.00	5.83%
87295	MASS. WATER WELLS ASSOC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONSERVATION & RECREATION

CATEGORY TOTAL: $496,956.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87308	NATIONAL SOLID WASTE MANAGEMENT ASSOCIATION	$ 44,700.00	$ 44,900.00	9.04%
87321	BOSTON MARINER CO., INC.	$ 0.00	$ 0.00	0.00%
87324	MASS. ASSOC. OF CONSERVATION COMMISSIONS	$ 426.00	$ 476.00	0.10%
87325	NEW ENGLAND ANTI-VIVISECTION SOCIETY	$ 10,108.00	$ 10,108.00	2.03%
87328	AMERICAN SOCIETY OF TRAVEL AGENTS	$ 7,700.00	$ 7,700.00	1.55%
87356	MIDDLESEX COUNTY LEAGUE OF SPORTS-MENS CLUBS	$ 0.00	$ 105.00	0.02%
87361	BROWNING-FERRIS INDUSTRIES, INC.	$ 33,000.00	$ 33,000.00	6.64%
87370	MASS. ASSOC. OF COIN DEALERS	$ 10,700.00	$ 10,700.00	2.15%
87381	NEW ENGLAND SWIMMING	$ 7,500.00	$ 7,500.00	1.51%
87399	ATHLETIC TRAINERS OF MASS. (SEE FILE FOR JULY ADDRESS)	$ 4,000.00	$ 4,000.00	0.80%
87455	DOUGLAS ENVIRONMENTAL ASSOCIATES, INC.	$ 5,000.00	$ 5,000.00	1.01%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $178,577.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87074	ASSOC. BUILDERS AND CONTRACTORS	$ 39,996.00	$ 40,198.00	22.51%
87106	ASSOC. SUBCONTRACTORS OF MASS.	$ 14,400.00	$ 16,990.00	9.51%
87129	GREATER BOSTON ASSOC. OF PLUMBING,HEATING AND COOLING CONTRACTORS, INC	$ 4,000.00	$ 4,150.00	2.32%
87142	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 3,483.00	$ 3,666.00	2.05%
87194	NEW ENGLAND DISTRICT COUNCIL, IUE	$ 3,370.00	$ 3,470.00	1.94%
87289	OTIS ELEVATOR COMPANY	$ 26,790.00	$ 27,672.00	15.50%
87331	MASS. ELECTRICAL CONTRACTORS ASSOCIATION	$ 4,875.00	$ 4,875.00	2.73%
87376	ASSOC. GENERAL CONTRACTORS OF MASS.	$ 10,966.00	$ 10,966.00	6.14%
87412	HOME BUILDERS ASSOC. MASS	$ 66,500.00	$ 66,590.00	37.29%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $608,702.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87024	BOSTON UNIVERSITY	$ 64,000.00	$ 64,077.00	10.53%
87046	ASSOC. OF INDEPENDENT COLLEGES AND UNIVERSITIES IN MASS. & AMICUS	$ 20,000.00	$ 23,701.00	3.89%
87047	MASS. ASSOC. OF SCHOOL SUPERINDENDENTS, INC.	$ 20,000.00	$ 23,800.00	3.91%
87051	PRESIDENT AND FELLOWS OF HARVARD COLLEGE	$ 22,320.00	$ 23,529.00	3.87%
87056	MASS. FEDERATION OF TEACHERS	$ 53,061.00	$ 62,060.00	10.20%
87087	MASS. RETIRED TEACHERS ASSOC.	$ 851.00	$ 1,455.00	0.24%
87088	MASS. TEACHERS ASSOCIATION	$ 127,640.00	$ 128,720.00	21.15%
87122	COALITION FOR ACADEMIC FREEDOM	$ 24,500.00	$ 24,500.00	4.02%
87137	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS	$ 0.00	$ 0.00	0.00%
87154	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY	$ 3,526.00	$ 3,526.00	0.58%
87171	NATIONAL CENTRE FOR FAIR + OPEN TESTING, INC.	$ 100.00	$ 102.00	0.02%
87213	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	$ 38,850.00	$ 38,850.00	6.38%
87222	MASS. SECONDARY SCHOOL PRINCIPALS ASSOC., INC.	$ 2,000.00	$ 2,000.00	0.33%
87225	NORTHEASTERN UNIVERSITY	$ 7,192.00	$ 7,231.00	1.19%
87257	MASS. COMMUNITY COLLEGE COUNCIL, INC.	$ 3,950.00	$ 4,190.00	0.69%
87334	BOSTON UNIVERSITY SCHOOL OF MEDICINE	$ 23,750.00	$ 24,050.00	3.95%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $608,702.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87341	LONDON HOUSE	$ 17,500.00	$ 17,500.00	2.87%
87342	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES	$ 10,000.00	$ 10,000.00	1.64%
87348	EDUCATIONAL TESTING SERVICE	$ 7,500.00	$ 7,500.00	1.23%
87378	MASS. ASSOC. VOCATIONAL ADMINISTRATORS	$ 8,500.00	$ 8,500.00	1.40%
87422	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS	$ 11,700.00	$ 11,700.00	1.92%
87424	TUFTS UNIVERSITY	$ 102,800.00	$ 104,188.00	17.12%
87432	NEW ENGLAND TRAINING & EMPLOYMENT COUNCIL	$ 4,000.00	$ 4,000.00	0.66%
87477	CLARK UNIVERSITY	$ 13,298.00	$ 13,523.00	2.22%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $144,937.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87147	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	$ 10,128.00	$ 10,128.00	6.99%
87155	MASS. HUMAN SERVICES COALITION, INC	$ 4,500.00	$ 14,941.00	10.31%
87166	MASS. SOCIETY FOR PREVENTION OF CRUELTY TO CHILDREN	$ 29,118.00	$ 29,118.00	20.09%
87218	MASS. ASSOC. CONTRIBUTORY RETIREMENT SYSTEMS	$ 0.00	$ 56.00	0.04%
87254	PAUL A. DEVER ASSOC. FOR RETARDED CITIZENS, INC.	$ 6,536.00	$ 7,194.00	4.96%
87255	MASS. NARPPS	$ 0.00	$ 0.00	0.00%
87284	MASS. ASSOC. FOR RETARDED CITIZENS, INC.	$ 28,500.00	$ 28,500.00	19.66%
87319	DELCO ASSOC., LTD.	$ 200.00	$ 200.00	0.14%
87323	FAMILY SERVICE OF GREATER BOSTON	$ 44,800.00	$ 44,800.00	30.91%
87425	SCHOOL PSYCHOLOGISTS FOR LICENSURE AND LEGISLATION (S.P.L.L.A.)	$ 10,000.00	$ 10,000.00	6.90%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

FOOD AND BEVERAGE

CATEGORY TOTAL: $391,567.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87052	H.P. HOOD. INC.	$ 10,300.00	$ 10,618.00	2.71%
87085	BERKSHIRE NATURAL RESOURCES COUNCIL , INC.	$ 304.00	$ 694.00	0.18%
87086	MASS. AUDOBON SOCIETY	$ 26,151.00	$ 48,029.00	12.27%
87152	MASS. FOOD ASSOC.	$ 20,000.00	$ 20,000.00	5.11%
87164	MASS. RESTAURANT ASSOC.	$ 24,000.00	$ 24,000.00	6.13%
87175	NEW ENGLAND CONVENIENCE STORE ASSOC.	$ 52,500.00	$ 52,500.00	13.41%
87195	TOURISM DEVELOPMENT COALITION	$ 60,000.00	$ 60,000.00	15.32%
87206	MASS. FARM BUREAU FEDERATION, INC.	$ 14,250.00	$ 19,566.00	5.00%
87230	NEW ENGLAND AGRICULTURAL CHEMICAL ASSOCIATION	$ 0.00	$ 667.00	0.17%
87256	HERSHEY FOODS CORP.	$ 487.00	$ 1,743.00	0.45%
87312	MASS. WHOLESALERS OF MALT BEVERAGES	$ 10,000.00	$ 10,000.00	2.55%
87353	STOP & SHOP COMPANIES, INC.	$ 27,500.00	$ 27,500.00	7.02%
87419	OCEAN SPRAY CRANBERRIES, INC.	$ 60,000.00	$ 60,000.00	15.32%
87482	MASSACHUSETTS BAR MATE SALES, INC.	$ 6,250.00	$ 6,250.00	1.60%
87489	MARRIOT CORPORATION	$ 50,000.00	$ 50,000.00	12.77%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $150,981.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87033	MASS. MUNICIPAL ASSOC.	$ 71,926.00	$ 71,979.00	47.67%
87038	MASS. MUNICIPAL AUDITORS & ACCOUNTANTS ASSOC.	$ 266.00	$ 3,017.00	2.00%
87042	RETIRED STATE COUNTY & MUNICIPAL EMPLOYEES ASSOC.	$ 50,000.00	$ 50,000.00	33.12%
87136	MASS. ASSOC. OF ASSESING OFFICERS, INC.	$ 5,000.00	$ 5,000.00	3.31%
87169	NATIONAL ASSOC. OF GOV'T EMPLOYEES NAGE/IBPO	$ 14,285.00	$ 14,285.00	9.46%
87250	R.L. POLK & CO.	$ 5,000.00	$ 5,000.00	3.31%
87433	MASS. VETERANS SERVICE AGENTS ASSOC., INC.	$ 700.00	$ 700.00	0.46%
87490	COMMITTEE FOR PUBLIC HOUSING	$ 1,000.00	$ 1,000.00	0.66%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44034	COMMITTEE FOR A NATIONAL HEALTH PROGRAM	$ 0.00	$ 333.00	0.01%
44041	NEW ENGLAND DEACONESS HOSPITAL	$ 0.00	$ 0.00	0.00%
44042	NANTUCKET COTTAGE HOSPITAL	$ 0.00	$ 0.00	0.00%
44043	HUNT HOSPITAL	$ 0.00	$ 0.00	0.00%
44044	BURBANK HOSPITAL	$ 0.00	$ 0.00	0.00%
44046	HOLDEN HOSPITAL	$ 850.00	$ 850.00	0.04%
44048	BERKSHIRE MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
44051	QUINCY CITY HOSPITAL	$ 0.00	$ 280.00	0.01%
44052	HAVERHILL MUNICIPAL (HALE) HOSPITAL	$ 0.00	$ 0.00	0.00%
44054	THE UNIVERSITY HOSPITAL	$ 0.00	$ 0.00	0.00%
44055	CHARLTON MEMORIAL HOSPITAL	$ 0.00	$ 275.00	0.01%
44056	WORCESTER CITY HOSPITAL	$ 0.00	$ 325.00	0.01%
44057	KENNEDY MEMORIAL HOSPITAL FOR CHILDREN	$ 0.00	$ 0.00	0.00%
44059	THE CLINTON HOSPITAL	$ 0.00	$ 0.00	0.00%
44064	MASSACHUSETTS EYE AND EAR INFIRMARY	$ 0.00	$ 2,874.00	0.13%
44065	BAY STATE MEDICAL CENTER	$ 0.00	$ 394.00	0.02%
44067	NORWOOD HOSPITAL	$ 0.00	$ 0.00	0.00%
44068	BETH ISRAEL HOSPITAL	$ 0.00	$ 9,026.00	0.40%
44069	MARLBOROUGH HOSPITAL	$ 0.00	$ 0.00	0.00%
44072	SOUTHWOOD COMMUNITY HOSPITAL	$ 0.00	$ 0.00	0.00%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44077	MASSACHUSETTS GENERAL HOSPITAL	$ 0.00	$ 755.00	0.03%
44080	DANA-FARBER CANCER INSITUTE	$ 0.00	$ 0.00	0.00%
44082	HEALTH CARE FOR ALL	$ 0.00	$ 9,821.00	0.44%
44083	ST. JOSEPH'S HOSPITAL	$ 0.00	$ 0.00	0.00%
44084	ST. ELIZABETH'S HOSPITAL	$ 657.00	$ 657.00	0.03%
44085	CHILDREN'S HOSPITAL	$ 0.00	$ 0.00	0.00%
87001	GLAXO, INC.	$ 7,180.00	$ 7,180.00	0.32%
87002	BLUE CROSS OF MASSACHUSETTS	$ 85,200.00	$ 123,787.00	5.54%
87006	BLUE SHIELD OF MASSACHUSETTS	$ 86,017.00	$ 86,123.00	3.85%
87007	MASS. MEDICAL SOCIETY	$ 72,592.00	$ 161,224.00	7.21%
87031	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 3,000.00	$ 3,600.00	0.16%
87039	MASS. ASSOC. OF NURSE ANESTHETISTS	$ 5,981.00	$ 6,711.00	0.30%
87040	MASS. HOSPITAL ASSOC.	$ 31,827.00	$ 257,053.00	11.50%
87041	CONFERENCE OF BOSTON TEACHING HOSPITALS	$ 102,000.00	$ 102,950.00	4.61%
87057	MASS. ASSOC. OF HMO'S	$ 102,435.00	$ 114,239.00	5.11%
87062	MASS. NURSES ASSOC.	$ 58,093.00	$ 58,052.00	2.60%
87067	MASS. SOCIETY OF OPTOMETRISTS	$ 27,000.00	$ 27,000.00	1.21%
87093	MASS. FEDERATION OF NURSING HOMES	$ 78,300.00	$ 81,231.00	3.63%
87101	ALZHEIMERS DISEASE AND RELATED DISORDERS ASSOCIATION OF EAST MASS. INC	$ 0.00	$ 0.00	0.00%
87107	ASSOCIATION OF PHYCICAL FITNESS CENTERS	$ 10,000.00	$ 10,000.00	0.45%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87113	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASSACHUSETTS	$ 12,000.00	$ 12,000.00	0.54%
87123	COALITION MENTAL HEALTH & HUMAN SERVICE PROFESSIONALS	$ 7,000.00	$ 7,000.00	0.31%
87138	MASS. ASSOC. OF OCCUPATIONAL THERAPY	$ 9,000.00	$ 9,000.00	0.40%
87141	MASS. BIOTECHNOLGY COUNCIL	$ 18,750.00	$ 18,750.00	0.84%
87145	MASS. CHIROPRACTIC SOCIETY	$ 22,623.00	$ 23,501.00	1.05%
87148	MASS. DENTAL HYGIENISTS ASSOC., INC	$ 3,300.00	$ 3,300.00	0.15%
87149	MASS. DENTAL SOCIETY	$ 15,000.00	$ 15,000.00	0.67%
87162	MASS. PSYCHOLOGICAL ASSOC.	$ 23,828.00	$ 23,874.00	1.07%
87181	PIONEER MEDICAL SYSTEMS	$ 3,000.00	$ 3,000.00	0.13%
87203	INTERNATIONAL PLAYTEX	$ 9,000.00	$ 9,000.00	0.40%
87211	NEW MEDICO	$ 36,000.00	$ 36,389.00	1.63%
87214	MASS. AMBULANCE ASSOCIATION	$ 7,500.00	$ 7,500.00	0.34%
87228	MASS. SOCIETY OF RESPITORY THERAPY	$ 12,000.00	$ 12,000.00	0.54%
87235	AMERICAN COLLEGE OF OBSTRETICIANS AND GYNECOLOGISTS	$ 18,000.00	$ 18,000.00	0.81%
87236	INFANT FORMULA COUNCIL	$ 18,000.00	$ 18,042.00	0.81%
87241	MASS. ASSOC. OF HEALTH PLANNING AGENCIES	$ 3,750.00	$ 3,750.00	0.17%
87242	MASS. SPEECH AND HEARING ASSOC.	$ 12,000.00	$ 12,000.00	0.54%
87243	MASS. ASSOC. INDEPENDENT LIVING CENTERS	$ 13,500.00	$ 13,500.00	0.60%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87247	MASS. DIETETIC ASSOC	$ 6,000.00	$ 6,000.00	0.27%
87281	MASS. CHAPTER OF THE AMERICAN ACADEMY OF PEDIATRICS	$ 4,250.00	$ 4,250.00	0.19%
87282	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 16,000.00	$ 16,000.00	0.72%
87283	MASS. RADIOLOGICAL SOCIETY	$ 8,000.00	$ 8,000.00	0.36%
87288	AL- SITE CORPORATION	$ 4,000.00	$ 4,000.00	0.18%
87303	MASS. ASSOC. OF REGISTERED AND DISPERSING OPTICIANS (MARDO)	$ 5,400.00	$ 5,400.00	0.24%
87309	MASS. SOCIETY OF EYE PHYSICIANS AND SURGEONS	$ 2,000.00	$ 2,000.00	0.09%
87315	BAY STATE HEALTH CARE, INC.	$ 25,000.00	$ 25,000.00	1.12%
87318	DENTAL LAB ASSOC. OF MASS.	$ 0.00	$ 0.00	0.00%
87335	MASS. PSYCHIATRIC SOCIETY	$ 14,000.00	$ 14,000.00	0.63%
87336	MASS. SOCIETY OF HOSPITAL PHARMACIS TS	$ 10,000.00	$ 10,000.00	0.45%
87343	REID PSYCHOLOGICAL SYSTEMS	$ 12,500.00	$ 12,551.00	0.56%
87345	HOSPITAL CORPORATION OF AMERICA	$ 14,000.00	$ 14,000.00	0.63%
87347	COLE VISION CORPORATION	$ 6,737.00	$ 6,737.00	0.30%
87351	PEARLE HEALTH SERVICES	$ 6,000.00	$ 6,000.00	0.27%
87354	AIDS ACTION COMMITTEE	$ 14,994.00	$ 14,994.00	0.67%
87355	REGINA VILLA ASSOCIATES	$ 133,000.00	$ 133,000.00	5.95%
87359	BEHAVIOR RESEARCH INSTITUTE	$ 7,000.00	$ 7,000.00	0.31%
87362	COALITION TO LICENSE ACUPUNCTURISTS	$ 3,000.00	$ 3,000.00	0.13%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87367	LAWRENCE GENERAL HOSPITAL	$ 216,534.00	$ 216,533.00	9.69%
87368	LICENSED PRACTICAL NURSES OF MASS.	$ 1,000.00	$ 1,000.00	0.04%
87375	MASS. SOCIETY OF EYE PHYSICIANS	$ 9,000.00	$ 9,000.00	0.40%
87383	JEWISH MEMORIAL HOSPITAL	$ 3,097.00	$ 3,196.00	0.14%
87384	MIDDLESEX COUNTY HOSPITAL	$ 3,097.00	$ 3,097.00	0.14%
87385	NEW ENGLAND SINAI HOSPITAL	$ 3,097.00	$ 3,097.00	0.14%
87386	NORFOLK COUNTY HOSPITAL	$ 3,097.00	$ 3,097.00	0.14%
87387	DR. ROBERT SHAUGHNESSY HOSPITAL	$ 3,097.00	$ 3,097.00	0.14%
87389	YOUVILLE HOSPITAL	$ 3,097.00	$ 3,097.00	0.14%
87392	MASS. ASSOC. HOME CARE PROGRAMS /AREA AGENCIES ON AGING	$ 723.00	$ 737.00	0.03%
87405	AMERICAN PHYSICAL THERAPY ASSOCIATION, MASS. CHAPTER	$ 12,000.00	$ 12,000.00	0.54%
87417	PEARLE VISION CENTER	$ 583.00	$ 737.00	0.03%
87418	PRECISION LENS CRAFTERS	$ 583.00	$ 737.00	0.03%
87421	MASS. ASSOC. OF HOME HEALTH CARE PROVIDERS	$ 12,000.00	$ 12,000.00	0.54%
87423	NEW ENGLAND COLLEGE OF OPTOMETRY	$ 9,000.00	$ 9,000.00	0.40%
87427	MASS. ASSOC. OF PHYSICIAN ASST.	$ 3,500.00	$ 4,392.00	0.20%
87428	NEW ENGLAND ORTHOPEDICS SURGERY, INC	$ 5,000.00	$ 5,000.00	0.22%
87436	UNITED CEREBRAL PALSY/ACCESS COALITION	$ 14,250.00	$ 14,250.00	0.64%
87440	MASS. ORTHOPEDIC ASSOC., INC.	$ 18,000.00	$ 18,000.00	0.81%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87445	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 6,000.00	$ 12,220.00	0.55%
87452	LUDLOW HOSPITAL	$ 0.00	$ 0.00	0.00%
87453	GREENERY REHABILITATION GROUP, INC.	$ 23,846.00	$ 23,846.00	1.07%
87454	M.B.A. COMPANIES	$ 6,000.00	$ 6,000.00	0.27%
87458	NEW ENGLAND, CHAPTER OF NATIONAL ASSOC. OF REHAB. PROFESSIONALS	$ 3,000.00	$ 3,000.00	0.13%
87472	SMITH-KLINE BIOSCIENCE LABS	$ 12,500.00	$ 12,500.00	0.56%
87474	HEALTH INSURANCE ASSOCIATION OF AMERICA	$ 0.00	$ 20,000.00	0.89%
87481	AMERICAN CANCER SOCIETY, MASS. DIVISION, INC.	$ 2,860.00	$ 3,296.00	0.15%
87485	NEPONSET VALLEY HEALTH SYSTEM	$ 15,000.00	$ 15,498.00	0.69%
87486	ERISA INDUSTRY COMMITTEE	$ 354.00	$ 655.00	0.03%
87487	KAISER FOUNDATION HEALTH PLAN OF MASS., INC.	$ 2,700.00	$ 2,700.00	0.12%
87500	DANA-FARBER CANCER INSTITUTE	$ 7,500.00	$ 7,500.00	0.34%
87503	AMERICAN LUNG ASSOCIATION OF MASS.	$ 350.00	$ 500.00	0.02%
87504	AMESBURY HOSPITAL	$ 500.00	$ 500.00	0.02%
87505	ADDISON-GILBERT HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87506	ATHOL HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87507	ANNA JAQUES HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87508	COOLEY-DICKINSON HOSPITAL	$ 2,500.00	$ 6,507.00	0.29%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87509	ST. MARGARET'S HOSPITAL	$ 18,000.00	$ 18,000.00	0.81%
87510	HARRINGTON MEMORIAL HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87511	BEVERLY HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87512	BROCKTON HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87513	EMERSON HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87514	GODDARD MEMORIAL HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87515	FRANKLIN MEDICAL CENTER	$ 7,500.00	$ 7,500.00	0.34%
87516	HILLCREST HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87517	HENRY HEYWOOD MEMORIAL HOSPITAL	$ 5,000.00	$ 5,000.00	0.22%
87518	HUBBARD REGIONAL HOSPITAL	$ 500.00	$ 500.00	0.02%
87519	LOWELL GENERAL HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87520	MELROSE-WAKEFIELD HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87521	NASHOBA COMMUNITY HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87522	NOBLE HOSPITAL	$ 7,500.00	$ 7,902.00	0.35%
87523	HOLYOKE HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87524	JORDAN HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87525	LEOMINSTER HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87526	MARY LANE HOSPITAL	$ 2,500.00	$ 2,975.00	0.13%
87527	NORTH ADAMS HOSPITAL	$ 7,500.00	$ 8,183.00	0.37%
87528	ST. ANNE'S HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87529	ST. LUKE'S HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $2,234,845.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87530	SOUTH SHORE HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87531	WINCHESTER HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87532	BON SECOURS HOSPITAL	$ 9,194.00	$ 9,193.00	0.41%
87533	WORCESTER HAHNEMANN HOSPITAL	$ 4,000.00	$ 4,000.00	0.18%
87534	ST. JOHN'S HOSPITAL	$ 4,194.00	$ 4,025.00	0.18%
87535	STURDY MEMORIAL HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87536	WING MEMORIAL HOSPITAL	$ 500.00	$ 500.00	0.02%
87537	WINTHROP HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87538	MERCY HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87539	WORCESTER MEMORIAL HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87540	FALMOUTH HOSPITAL	$ 7,500.00	$ 7,500.00	0.34%
87541	PROVIDENCE HOSPITAL	$ 0.00	$ 0.00	0.00%
87543	TOBEY HOSPITAL, INC.	$ 500.00	$ 500.00	0.02%
87544	MORTON HOSPITAL	$ 2,500.00	$ 2,500.00	0.11%
87545	LEDERLE LABORATORIES	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMANE SOCIETIES

CATEGORY TOTAL: $229,920.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44035	FRIENDS OF ANIMALS, INC.	$ 0.00	$ 100.00	0.04%
87075	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	$ 69,331.00	$ 89,800.00	39.06%
87105	ANIMAL RESCUE LEAGUE OF BOSTON	$ 10,287.00	$ 10,287.00	4.47%
87111	BOSTON CHILDREN'S SERVICE ASSOCIATION	$ 29,118.00	$ 29,118.00	12.66%
87201	MASS. WILDLIFE FEDERATION	$ 0.00	$ 293.00	0.13%
87292	UNITED WAYS OF MASS.	$ 10,810.00	$ 10,810.00	4.70%
87498	HARVARD COMMUNITY HEALTH PLAN	$ 3,400.00	$ 89,512.00	38.93%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATONS

CATEGORY TOTAL: $565,136.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44076	SMALL BUSINESS SERVICE BUREAU, INC.	$ 0.00	$ 21,797.00	3.86%
87010	ASSOC. INDUSTRIES OF MASSACHUSETTS	$ 118,500.00	$ 149,418.00	26.44%
87012	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 22,354.00	$ 27,694.00	4.90%
87014	MASS. GLASS DEALERS ASSOCIATION, INC.	$ 11,250.00	$ 11,283.00	2.00%
87063	MCI TELECOMMUNICATION CORP., NORTHEAST DIVISION	$ 1,356.00	$ 1,539.00	0.27%
87073	MASS. HOTEL/MOTEL ASSOC.	$ 12,000.00	$ 12,000.00	2.12%
87096	ATLANTIC COAST INDEPENDENT DISTRIBU TORS ASSOCIATION DISTRICT ONE	$ 5,850.00	$ 5,850.00	1.04%
87124	COIN MACHINE INDUSTRIES ASSOC. OF N EW ENGLAND, INC.	$ 13,750.00	$ 13,750.00	2.43%
87125	DIGITAL EQUIPMENT CORPORTATION	$ 40,000.00	$ 40,000.00	7.08%
87153	MENTAL HEALTH CORP. OF MASS	$ 2,000.00	$ 4,000.00	0.71%
87170	NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PARKS	$ 10,000.00	$ 10,000.00	1.77%
87174	NEW ENGLAND COIN LAUNDRY AND DRY CLEANING ASSOC.	$ 15,000.00	$ 15,000.00	2.65%
87209	SECURITY INDUSTRY ASSOCIATION	$ 20,000.00	$ 20,000.00	3.54%
87210	BMC STRATEGIES	$ 17,949.00	$ 38,055.00	6.73%
87219	DEHART AND DARR ASSOCIATES, INC.	$ 4,000.00	$ 4,000.00	0.71%
87220	J.C. PENNEY COMPANY, INC.	$ 10,000.00	$ 10,000.00	1.77%
87226	ANHEUSER-BUSCH COMPANIES, INC. (AND AFFILIATED ENTITIES)	$ 15,000.00	$ 15,000.00	2.65%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATONS

CATEGORY TOTAL: $565,136.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87234	MASS. SOFT DRINK ASSOC.	$ 20,000.00	$ 20,000.00	3.54%
87270	SOCIETY OF PLASTICS INDUSTRY, INC.	$ 30,000.00	$ 30,000.00	5.31%
87276	REDEMCO. INC.	$ 11,500.00	$ 11,500.00	2.03%
87280	STONE & WEBSTER ENGINEERING CORP.	$ 2,500.00	$ 2,500.00	0.44%
87316	RAYTHEON COMPANY	$ 11,000.00	$ 11,000.00	1.95%
87346	CHEMICAL SPECIALTIES MANUFACTURERS ASSOCIATION	$ 10,000.00	$ 10,000.00	1.77%
87352	PENNWALT CORPORATION	$ 2,000.00	$ 2,000.00	0.35%
87363	CONSTRUCTION INDUSTRIES OF MASS.	$ 22,150.00	$ 22,150.00	3.92%
87414	CUMBERLAND FARMS	$ 7,500.00	$ 7,500.00	1.33%
87430	PROCTER & GAMBLE DISTRIBUTING CO.	$ 5,000.00	$ 5,000.00	0.88%
87438	MONSANTO	$ 29,000.00	$ 29,000.00	5.13%
87439	GILLETTE COMPANY	$ 10,000.00	$ 10,000.00	1.77%
87444	ADAMS-RUSSELL CO., INC.	$ 5,100.00	$ 5,100.00	0.90%
87492	NATIONAL ASSOCIATION OF THE REMODELING IDUSTRY	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,771,243.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44033	LIABILITY INSURANCE COALITION OF MA	$ 0.00	$ 0.00	0.00%
87005	AMERICAN COUNCIL OF LIFE INSURANCE HEALTH INSURANCE ASSOC. OF AMERICA	$ 32,822.00	$ 32,822.00	1.85%
87008	MASS. STATE AUTO DEALERS ASSOC.	$ 67,000.00	$ 67,000.00	3.78%
87020	ALLIANCE OF AMERICAN INSURERS	$ 60,000.00	$ 60,244.00	3.40%
87023	STATE MUTUAL LIFE ASSURANCE COMPANY OF AMERICA	$ 4,915.00	$ 5,699.00	0.32%
87027	HOUSEHOLD INTERNATIONAL, INC.	$ 15,708.00	$ 18,295.00	1.03%
87028	LIBERTY MUTUAL INSURANCE CO.	$ 25,000.00	$ 52,614.00	2.97%
87037	HARTFORD INSURANCE GROUP	$ 150.00	$ 185.00	0.01%
87048	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 6,000.00	$ 7,273.00	0.41%
87060	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 49,500.00	$ 49,500.00	2.79%
87091	MASS. AUTOMOBILE RATING AND ACCIDEN T PREVENTION BUREAU	$ 120,000.00	$ 120,000.00	6.77%
87094	WORKERS COMPENSATION RATING AND INSPECTION BUREAU OF MASS.	$ 65,000.00	$ 65,000.00	3.67%
87095	MASS. COMMITTEE FOR FAIR INSURANCE RATES	$ 64,000.00	$ 64,000.00	3.61%
87102	AMERICAN INSURANCE ASSOCIATION	$ 60,000.00	$ 60,000.00	3.39%
87103	AMERICAN MUTUAL LIABILITY INSURANCE CO. AND AFFILIATED COMPANIES	$ 120.00	$ 199.00	0.01%
87133	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
87134	JOHN HANCOCK PROPERTY & CASUALTY IN SURANCE COMPANIES	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,771,243.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87135	LIFE INSURANCE ASSOCIATION OF MASS. (LIAM)	$ 151,113.00	$ 353,940.00	19.98%
87161	MASS. MUTUAL LIFE INS. COMPANY	$ 75,000.00	$ 75,890.00	4.28%
87168	MEDICAL MALPRACTICE JOINT UNDERWRITING ASSOC. OF MASS.	$ 107,500.00	$ 107,500.00	6.07%
87176	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 65,652.00	$ 67,604.00	3.82%
87198	NATIONAL ASSOC. OF INDEPENDENT INSU RERS	$ 30,500.00	$ 30,500.00	1.72%
87212	SAFETY INSURANCE COMPANY	$ 3,750.00	$ 3,750.00	0.21%
87215	CUNA MUTUAL INSURANCE SOCIETY	$ 10,020.00	$ 10,020.00	0.57%
87216	HARTFORD NATIONAL CORP.	$ 4,500.00	$ 4,500.00	0.25%
87223	BOSTON MUTUAL LIFE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
87237	AMERICAN UNIVERSAL INSURANCE GROUP	$ 9,000.00	$ 9,000.00	0.51%
87248	PHOENIX MUTUAL LIFE INSURANCE CO.	$ 0.00	$ 0.00	0.00%
87259	COMMERCE INSURANCE COMPANY	$ 32,000.00	$ 32,000.00	1.81%
87263	PAUL REVERE VARIALBLE ANNUITY INSURANCE COMPANY	$ 3,000.00	$ 3,000.00	0.17%
87264	PAUL REVERE LIFE INSURANCE COMPANY	$ 11,400.00	$ 11,738.00	0.66%
87279	ALLSTATE INSURANCE COMPANY	$ 8,350.00	$ 8,350.00	0.47%
87287	FIREMAN'S FUND CORPORATION	$ 35,000.00	$ 35,000.00	1.98%
87297	JOHN HANCOCK MUTUAL LIFE INS. CO.	$ 62,626.00	$ 63,495.00	3.58%
87300	MASS. PROPERTY INSURANCE UNDER-WRITING ASSOC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,771,243.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87305	SAVINGS BANK LIFE INSURANCE	$ 18,000.00	$ 18,000.00	1.02%
87310	AETNA LIFE INSURANCE COMPANY	$ 27,500.00	$ 27,904.00	1.58%
87332	TRAVELERS EXPRESS COMPANY	$ 25,000.00	$ 25,000.00	1.41%
87338	AETNA CASUALTY AND SURETY CO.	$ 20,000.00	$ 21,205.00	1.20%
87364	INDEPENDENT INSURANCE AGENTS OF MASS.	$ 70,000.00	$ 73,290.00	4.14%
87366	KEMPER GROUP, THE	$ 50,772.00	$ 56,472.00	3.19%
87393	BERKSHIRE LIFE INSURANCE CO.	$ 5,000.00	$ 5,000.00	0.28%
87456	THE EQUITABLE	$ 15,500.00	$ 15,500.00	0.88%
87461	MINNESOTA MUTUAL LIFE INSRUANCE, CO	$ 102,000.00	$ 102,619.00	5.79%
87464	TRAVELERS COMPANIES	$ 1,500.00	$ 3,385.00	0.19%
87466	TRAVELERS INSURANCE COMPANIES	$ 3,750.00	$ 3,750.00	0.21%
87499	HARTFORD ACCIDENT AND INDEMNITY COMPANY	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $377,681.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87025	MASS. CONVEYANCERS ASSOC.	$ 15,000.00	$ 15,000.00	3.97%
87026	MASS. ACADEMY OF TRIAL ATTORNEYS, INC.	$ 45,127.00	$ 45,073.00	11.93%
87029	DISABILITY LAW CENTER, INC.	$ 81,240.00	$ 81,240.00	21.51%
87030	MASS. LAW REFORM INSTITUTE, INC.	$ 76,583.00	$ 79,835.00	21.14%
87059	MASS. BAR ASSOC.	$ 26,666.00	$ 27,719.00	7.34%
87082	CONSERVATION LAW FOUNDATION OF NEW ENGLAND, INC.	$ 0.00	$ 0.00	0.00%
87114	C.A. GILBERTI, III BAIL BONDS	$ 3,000.00	$ 3,000.00	0.79%
87130	GREATER BOSTON LEGAL SERVICES	$ 53,700.00	$ 53,700.00	14.22%
87144	MASS. CAP DIRECTORS ASSOC.	$ 6,500.00	$ 6,500.00	1.72%
87157	MASS. LEGAL ASSISTANCE CORP.	$ 3,000.00	$ 3,000.00	0.79%
87184	SOCIAL LAW LIBRARY	$ 12,500.00	$ 12,500.00	3.31%
87251	MASS. CORRECTIONAL LEGAL SERVICES	$ 0.00	$ 0.00	0.00%
87291	MASS. DISTRICT ATTORNEY'S ASSOC.	$ 20,600.00	$ 20,600.00	5.45%
87365	LAW OFFICES OF PAUL A. GARGANO	$ 15,000.00	$ 15,000.00	3.97%
87382	DISTRICT MUNICIPAL COURTS MAGISTRATES ASSOCIATION	$ 10,000.00	$ 10,000.00	2.65%
87429	BOSTON BAR ASSOCIATION	$ 3,739.00	$ 4,514.00	1.20%
87488	NEW ENGLAND LEGAL FOUNDATION	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MEDIA

CATEGORY TOTAL: $137,141.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87021	MASS. NEWSPAPER PUBLISHERS	$ 8,525.00	$ 8,641.00	6.30%
87050	NEW ENGLAND CABLE TELEVISION ASSOC.	$ 30,000.00	$ 30,000.00	21.88%
87080	U.S. SPRINT COMMUNICATIONS COMPANY	$ 22,000.00	$ 22,000.00	16.04%
87273	OMNI COMMUNICATIONS, INC.	$ 12,000.00	$ 12,000.00	8.75%
87285	MASS. OUTDOOR ADVERTISING ASSOC.	$ 10,000.00	$ 10,000.00	7.29%
87350	MOTION PICTURE ASSOCIATION OF AMERICA, INC.	$ 7,500.00	$ 7,500.00	5.47%
87373	RADIO ASSOCIATION DEFENDING AIRWAVE RIGHTS	$ 12,000.00	$ 12,000.00	8.75%
87420	CONE COMMUNICATIONS	$ 12,000.00	$ 12,000.00	8.75%
87494	NEW ENGLAND PRODUCERS ASSOCIATION	$ 23,000.00	$ 23,000.00	16.77%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

OIL INDUSTRY

CATEGORY TOTAL: $75,282.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87013	SHELL OIL COMPANY	$ 6,666.00	$ 6,666.00	8.85%
87104	AMERICAN PETROLEUM INSTITUTE	$ 10,000.00	$ 10,825.00	14.38%
87126	EXXON COMPANY, U.S.A.	$ 0.00	$ 0.00	0.00%
87186	SUN REFINING AND MARKETING	$ 18,440.00	$ 18,440.00	24.49%
87233	MOBIL OIL CORPORTATION	$ 17,500.00	$ 17,500.00	23.25%
87290	TEXACO U.S.A.	$ 500.00	$ 861.00	1.14%
87296	ALGONQUIN GAS TRANSMISSION CO.	$ 0.00	$ 0.00	0.00%
87402	INDEPENDENT OIL MEN'S ASSOCIATION OF NEW ENGLAND	$ 10,000.00	$ 10,000.00	13.28%
87446	SUN REFINING & MARKETING	$ 6,440.00	$ 6,440.00	8.55%
87473	TENNESSEE GAS PIPELINE, A DIVISION OF TENNECO, INC.	$ 4,550.00	$ 4,550.00	6.04%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $114,166.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87003	SYNTEX LABORATORIES, INC.	$ 5,230.00	$ 5,298.00	4.64%
87099	ABBOTT LABORATORIES	$ 29,597.00	$ 33,628.00	29.46%
87189	UPJOHN COMPANY	$ 1,280.00	$ 1,942.00	1.70%
87265	MASS. CHAIN DRUG STORE COUNCIL	$ 31,000.00	$ 31,000.00	27.15%
87298	MERRELL DOW PHARMACEUTICALS, INC.	$ 2,262.00	$ 2,262.00	1.98%
87299	E. I. DU PONT DE NEMOURS AND CO.	$ 15,384.00	$ 15,384.00	13.48%
87330	BRISTOL-MYERS, USPNG	$ 15,000.00	$ 15,000.00	13.14%
87377	HLR SERVICE CORPORATION	$ 8,518.00	$ 9,652.00	8.45%
87465	SANDOZ PHARMACEUTICALS CORPORATION	$ 0.00	$ 0.00	0.00%
87497	MASSACHUSETTS STATE PHARMACEUTICAL	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $161,797.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87034	FIRE CHIEF'S ASSOC. OF MASS., INC.	$ 7,250.00	$ 9,603.00	5.94%
87110	BOSTON POLICE PATROLMENS ASSOCIATION, INC.	$ 11,700.00	$ 28,739.00	17.76%
87167	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOC.	$ 10,000.00	$ 10,000.00	6.18%
87182	PROFESSIONAL FIRE FIGHTERS OF MASS.	$ 16,806.00	$ 19,867.00	12.28%
87252	BOSTON POLICE ALLIANCE	$ 5,000.00	$ 5,000.00	3.09%
87253	STATE POLICE ASSOC. OF MASS.	$ 30,000.00	$ 30,000.00	18.54%
87307	MASS. POLICE ASSOC.	$ 19,650.00	$ 20,388.00	12.60%
87416	M.B.T.A. POLICE ASSOCIATION	$ 0.00	$ 0.00	0.00%
87442	FIRE SAFETY COUNCIL	$ 17,500.00	$ 17,750.00	10.97%
87443	MASSACHUSETTS GOVERNMENT LAND BANK	$ 19,250.00	$ 19,250.00	11.90%
87462	POLICE ALLIANCE OF BOSTON, INC.	$ 0.00	$ 0.00	0.00%
87469	BOSTON FIRE FIGHTERS LOCAL 718 (IAFF)	$ 1,200.00	$ 1,200.00	0.74%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RACE TRACKS

CATEGORY TOTAL: $20,757.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87017	MASS. GREYHOUND ASSOCIATION	$ 2,520.00	$ 4,507.00	21.71%
87401	GREYHOUND PEOPLES BENEVOLENT AND PROTECTIVE ASSOCIATION (GPBA)	$ 500.00	$ 500.00	2.41%
87475	MASSACHUSETTS THOROUGHBRED BREEDERS ASSOCIATION	$ 750.00	$ 750.00	3.61%
87478	HINSDALE RACEWAY, INC.	$ 12,500.00	$ 12,500.00	60.22%
87479	JEFFREY BRUDNICK	$ 2,500.00	$ 2,500.00	12.04%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

REAL ESTATE

CATEGORY TOTAL: $177,864.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87065	GREATER BOSTON REAL ESTATE BOARD	$ 50,701.00	$ 50,701.00	28.51%
87071	MASS. ASSOC. OF REALTORS	$ 29,528.00	$ 121,163.00	68.12%
87447	MERRIMACK RIVER ESTATES, INC.	$ 3,000.00	$ 3,000.00	1.69%
87483	G.S.G. CORPORATION	$ 3,000.00	$ 3,000.00	1.69%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $401,528.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87009	MASS. CATHOLIC CONFERENCE	$ 7,750.00	$ 7,785.00	1.94%
87018	COMMON CAUSE/MASS.	$ 20,662.00	$ 28,592.00	7.12%
87022	GUN OWNER'S ACTION LEAGUE	$ 45,500.00	$ 52,197.00	13.00%
87045	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 2,558.00	$ 2,821.00	0.70%
87064	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	$ 41,080.00	$ 85,330.00	21.25%
87090	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 3,165.00	$ 6,116.00	1.52%
87092	MASS. TAXPAYERS FOUNDATION	$ 13,650.00	$ 13,786.00	3.43%
87117	CITIZENS FOR LIMITED TAXATION	$ 25,846.00	$ 27,141.00	6.76%
87139	MASS. ASSOC. OF TEMPORARY SERVICES	$ 7,500.00	$ 7,500.00	1.87%
87143	MASS. BUSINESS ROUNDTABLE	$ 6,250.00	$ 6,250.00	1.56%
87146	MASS. CITIZENS FOR LIFE, INC.	$ 21,868.00	$ 21,893.00	5.45%
87163	MASS. PUBLIC INTEREST RESEARCH GROUP	$ 25,968.00	$ 43,268.00	10.78%
87165	MASS. SOCIETY OF CERTIFIED PUBLIC ACCOUNTANTS, INC.	$ 7,100.00	$ 7,100.00	1.77%
87172	NELRAD	$ 15,900.00	$ 15,900.00	3.96%
87317	HEAD START DIRECTORS ASSOC.	$ 4,000.00	$ 4,000.00	1.00%
87329	CITIZENS COALITION FOR RATIONAL TRAFFIC LAWS	$ 12,000.00	$ 12,000.00	2.99%
87379	URBAN TAX SERVICES	$ 5,200.00	$ 5,200.00	1.30%
87391	MASS. GAY AND LESBIAN POLITICAL CAUCUS	$ 16,050.00	$ 16,050.00	4.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $401,528.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
87394	ALLIED TUBE & CONDUIT	$ 17,500.00	$ 17,500.00	4.36%
87395	BOSTON MASS. MURDER MYSTERY CLUB	$ 0.00	$ 35.00	0.01%
87409	MASS. FAIR SHARE, INC.	$ 5,080.00	$ 5,080.00	1.27%
87449	MASS. NATIONAL ORGANIZATION FOR WOMEN	$ 5,500.00	$ 5,754.00	1.43%
87467	TAX EQUITY ALLIANCE FOR MASS., INC.	$ 3,950.00	$ 3,950.00	0.98%
87476	CITIZENS AGAINST RECALL	$ 2,500.00	$ 2,780.00	0.69%
87480	NEW SEABURY CORPORATION	$ 2,500.00	$ 2,500.00	0.62%
87484	ALLIANCE FOR YOUNG FAMILIES	$ 1,000.00	$ 1,000.00	0.25%

FINANCIAL STATISTICS FOR LOBBYISTS

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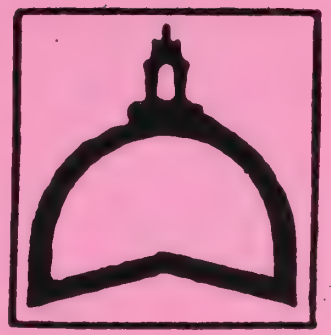

Michael J. Connolly
Secretary of State

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COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $12,945,671.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
AUTOMOBILES	$ 458,119.00	3.53%
BANKING, LENDING & INVESTMENT	$ 675,882.00	5.22%
CHAMBERS OF COMMERCE	$ 155,112.00	1.19%
CONSERVATION AND RECREATION	$ 307,198.00	2.37%
CONTRACTOR AND SUBCONTRACTOR	$ 99,101.00	0.76%
EDUCATION AFFAIRS	$ 726,956.00	5.61%
HUMAN SERVICES	$ 120,218.00	0.92%
FOOD AND BEVERAGE	$ 219,312.00	1.69%
GOVERNMENT	$ 99,105.00	0.76%
HEALTH ASS'N AND HOSPITALS	$ 1,978,714.00	15.28%
HUMANE SOCIETIES	$ 11,086.00	0.08%
INDUSTRIES AND CORPORATIONS	$ 180,162.00	1.39%
INSURANCE	$ 1,974,392.00	15.25%
LEGAL SERVICES	$ 668,885.00	5.16%
MEDIA	$ 45,000.00	0.34%
OIL AND GAS	$ 104,511.00	0.80%
PHARMACEUTICAL COMPANIES	$ 97,178.00	0.75%
POLICE AND FIREFIGHTERS ASS'N	$ 171,040.00	1.32%
RACE TRACKS	$ 125,935.00	0.97%
REAL ESTATE	$ 194,619.00	1.50%
SPECIAL INTEREST GROUPS	$ 1,254,488.00	9.69%
TOBACCO AND ALCOHOL	$ 390,249.00	3.01%

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $12,945,671.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 234,968.00	1.81%
UNIONS	$ 186,698.00	1.44%
UTILITIES	$ 587,160.00	4.53%
MISCELLANEOUS	$ 1,860,040.00	14.36%
SECTION 44 ORGANIZATION	$ 19,543.00	0.15%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $458,119.00

ID	EMPLOYER	NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $458,119.00

ID	EMPLOYER	NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT

COMMONWEALTH OF MASSACHUSETTS
SECRETARY OF STATE
PUBLIC RECORDS DIVISION

SUMMARY REPORT

CATEGORIES TTL. $12,945,671.00

	CATEGORY TOTAL	PERCENTAGE OF TOTAL
TRANSPORTATION	$ 234,968.00	1.81%
UNIONS	$ 186,698.00	1.44%
UTILITIES	$ 587,160.00	4.53%
MISCELLANEOUS	$ 1,860,040.00	14.36%
SECTION 44 ORGANIZATION	$ 19,543.00	0.15%

TISTICS REPORT OF EMPLOYERS BY CATEGORY

AUTOMOBILES

CATEGORY TOTAL: $458,119.00

E	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
	$ 17,000.00	$ 17,432.00	3.81%
	$ 10,750.00	$ 10,750.00	2.35%
ATION	$ 10,750.00	$ 10,750.00	2.35%
OF AUTO	$ 45,000.00	$ 45,000.00	9.82%
	$ 3,000.00	$ 3,000.00	0.65%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $675,882.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88001	TRUST FOR U.S. TREASURY OBLIGATIONS	$ 0.00	$ 0.00	0.00%
88074	MASS. LEAGUE OF COMMUNITY BANKS	$ 46,750.00	$ 47,333.00	7.00%
88097	MASS. INVESTMENT ADVISORS GROUP	$ 15,000.00	$ 15,000.00	2.22%
88165	MASS. BANKERS ASSOC.	$ 86,000.00	$ 86,600.00	12.81%
88205	BAYBANKS, INC.	$ 31,000.00	$ 31,000.00	4.59%
88256	MASS. CONSUMERS FINANCE ASSOC.	$ 9,000.00	$ 9,000.00	1.33%
88290	CITICORP	$ 59,264.00	$ 60,150.00	8.90%
88291	INDEPENDENT MORTGAGE BANKERS	$ 8,500.00	$ 8,500.00	1.26%
88301	BOSTON FEDERAL SAVINGS BANK	$ 0.00	$ 0.00	0.00%
88309	MERRILL LYNCH CAPITAL MARKETS	$ 13,000.00	$ 13,000.00	1.92%
88343	SAVINGS BANK LIFE INSURANCE COUNCIL	$ 37,500.00	$ 37,500.00	5.55%
88353	FIRST NATIONAL BANK OF BOSTON	$ 26,000.00	$ 31,562.00	4.67%
88354	STATE STREET BANK	$ 22,500.00	$ 22,500.00	3.33%
88359	MUTUAL SAVINGS CENTRAL FUND, INC.	$ 32,000.00	$ 32,000.00	4.73%
88371	URBAN TAX SERVICES, INC.	$ 10,000.00	$ 10,000.00	1.48%
88413	AUTOMATED CREDIT BUREAUS OF MASS.	$ 12,250.00	$ 12,250.00	1.81%
88417	MASS. MORTGAGE BANKERS ASSOC.	$ 25,000.00	$ 25,000.00	3.70%
88457	BANK OF NEW ENGLAND CORPORATION	$ 65,000.00	$ 65,000.00	9.62%
88496	ANDOVER SAVINGS BANK	$ 3,150.00	$ 3,150.00	0.47%
88500	BOSTON FIVE CENTS SAVINGS BANK	$ 970.00	$ 970.00	0.14%
88501	FIRST COLONIAL BANK FOR SAVINGS	$ 1,285.00	$ 1,285.00	0.19%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

BANKING , LENDING & INVESTMENT

CATEGORY TOTAL: $675,882.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88502	LAFAYETTE FEDERAL SAVINGS BANK	$ 1,750.00	$ 1,750.00	0.26%
88503	SENTRY FEDERAL SAVINGS BANK	$ 5,900.00	$ 5,900.00	0.87%
88504	WINCHESTER SAVINGS BANK	$ 550.00	$ 550.00	0.08%
88506	BANK INVESTMENT FUND	$ 13,750.00	$ 13,750.00	2.03%
88507	CO-OPERATIVE CENTRAL BANK	$ 13,750.00	$ 13,750.00	2.03%
88513	ROYAL BANK OF SCOTLAND P.1.C.	$ 10,875.00	$ 10,875.00	1.61%
88519	MASS. ASSOC. OF COIN DEALERS	$ 10,500.00	$ 10,500.00	1.55%
88523	MASS. GOVERNMENT LAND BANK	$ 30,000.00	$ 30,000.00	4.44%
88539	FMR CORPORATION	$ 32,500.00	$ 32,500.00	4.81%
88546	COMMUNITY DEVELOPMENT FINANCE CORPORATION	$ 27,000.00	$ 27,000.00	3.99%
88548	STATE STREET BANK AND TRUST	$ 12,000.00	$ 12,000.00	1.78%
88556	IDS FINANCIAL SERVICES, INC.	$ 0.00	$ 2,007.00	0.30%
88594	BOSE CORP.	$ 3,500.00	$ 3,500.00	0.52%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CHAMBERS OF COMMERCE

CATEGORY TOTAL: $155,112.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88002	METROWEST CHAMBER OF COMMERCE	$ 1,872.00	$ 1,872.00	1.21%
88036	METRO SOUTH CHAMBER OF COMMERCE	$ 76,560.00	$ 77,035.00	49.66%
88250	SOUTH SHORE CHAMBER OF COMMERCE	$ 37,000.00	$ 37,245.00	24.01%
88262	CENTRAL BERKSHIRE CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
88297	ESSEX NORTH CHAMBER OF COMMERCE AND INDUSTRY	$ 0.00	$ 0.00	0.00%
88304	NEWBURYPORT CHAMBER OF COMMERCE	$ 0.00	$ 0.00	0.00%
88421	GREATER BOSTON CHAMBER OF COMMERCE	$ 20,428.00	$ 20,428.00	13.17%
88433	GREATER SPRINGFIELD CHAMBER OF COMMERCE	$ 270.00	$ 357.00	0.23%
88532	GREATER LAWRENCE CHAMBER OF COMMERCE	$ 17,974.00	$ 18,175.00	11.72%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONSERVATION & RECREATION

CATEGORY TOTAL: $307,198.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88006	SAFARI CLUB INTERNATIONAL NEW ENGLAND CHAPTER	$ 0.00	$ 612.00	0.20%
88038	MASS. AUDUBON SOCIETY	$ 37,842.00	$ 42,842.00	13.95%
88048	MASS. WILDLIFE FEDERATION	$ 0.00	$ 406.00	0.13%
88086	ENVIRONMENTAL LOBBY OF MASS.	$ 78,082.00	$ 129,202.00	42.06%
88095	MASS. SPORTSMEN'S COUNCIL, INC.	$ 0.00	$ 3,210.00	1.04%
88133	MASS. ASSOC. OF CONSERVATION COMMISSIONS	$ 0.00	$ 0.00	0.00%
88265	OCEAN SPRAY CRANBERRIES, INC.	$ 66,000.00	$ 66,000.00	21.48%
88289	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	$ 56,481.00	$ 59,926.00	19.51%
88318	MASS. CAMPING ASSOC.	$ 5,000.00	$ 5,000.00	1.63%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

CONTRACTOR AND SUBCONTRACTOR

CATEGORY TOTAL: $99,101.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88063	ASSOC. GENERAL CONTRACTORS OF MASS. INC.	$ 13,133.00	$ 13,633.00	13.76%
88122	ASSOC. BUILDERS & CONTRACTORS, INC.	$ 30,000.00	$ 30,623.00	30.90%
88127	G.S.G. CORP.	$ 0.00	$ 0.00	0.00%
88249	ASSOC. SUBCONTRACTORS OF MASS.	$ 3,900.00	$ 6,417.00	6.48%
88275	MASS. ELECTRICAL CONTRACTORS ASSOC.	$ 11,250.00	$ 11,250.00	11.35%
88345	CONSTRUCTION INDUSTRIES OF MASS., INC.	$ 23,178.00	$ 23,178.00	23.39%
88525	GIANT LIFT EQUIPMENT MANUFACTURING CO.	$ 4,000.00	$ 4,000.00	4.04%
88587	UNITED AMERICAN CONTRACTORS ASSOC.	$ 10,000.00	$ 10,000.00	10.09%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $726,956.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44036	MASS. ELEMENTARY SCHOOL PRINCIPALS ASSOC., INC.	$ 0.00	$ 551.00	0.08%
88051	MASS. ASSOC. OF SCHOOL COMMITTEES, INC.	$ 40,950.00	$ 40,950.00	5.63%
88056	COALITION FOR ACADEMIC FREEDOM	$ 14,000.00	$ 14,000.00	1.93%
88067	CLARK UNIVERSITY	$ 46,750.00	$ 47,309.00	6.51%
88071	MASS. TEACHERS ASSOC.	$ 151,821.00	$ 153,129.00	21.06%
88084	HEAD START DIRECTORS ASSOC.	$ 4,000.00	$ 4,000.00	0.55%
88111	MASS. ASSOC. OF 766 APPROVED PRIVATE SCHOOLS	$ 0.00	$ 0.00	0.00%
88117	MASS. FEDERATION OF TEACHERS	$ 58,893.00	$ 64,856.00	8.92%
88125	ASSOC. OF INDEPENDENT COLLEGES & UNIVERSITIES IN MASS.	$ 13,000.00	$ 16,152.00	2.22%
88126	MASS. RETIRED TEACHERS ASSOC., INC.	$ 679.00	$ 1,357.00	0.19%
88138	MASS. ASSOC. OF SCHOOL SUPERINTENDENTS, INC.	$ 36,800.00	$ 36,800.00	5.06%
88156	MASS. COMMUNITY COLLEGE ASSOC.	$ 11,000.00	$ 11,000.00	1.51%
88158	PRESIDENT AND FELLOWS OF HARVARD COLLEGE	$ 11,645.00	$ 11,801.00	1.62%
88181	NORTHEASTERN UNIVERSITY	$ 30,000.00	$ 30,330.00	4.17%
88196	MASS. ASSOC. OF NON-PROFIT SCHOOLS AND COLLEGES	$ 16,000.00	$ 16,000.00	2.20%
88246	BOSTON UNIVERSITY	$ 54,775.00	$ 54,879.00	7.55%
88247	TUFTS UNIVERSITY	$ 120,000.00	$ 121,158.00	16.67%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

EDUCATION AFFAIRS AND SERVICES

CATEGORY TOTAL: $726,956.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88248	MASS. ASSOC. OF PRIVATE CAREER SCHOOLS	$ 11,400.00	$ 11,400.00	1.57%
88286	BABSON COLLEGE	$ 3,090.00	$ 3,090.00	0.43%
88379	MASS. CORPORATION FOR EDUCATIONAL TELECOMMUNICATIONS	$ 7,634.00	$ 7,818.00	1.08%
88381	BEHAVIOR RESEARCH INSTITUTE, INC.	$ 8,107.00	$ 8,545.00	1.18%
88405	MASS. HIGHER EDUCATION ASSISTANCE CORP.	$ 15,000.00	$ 15,000.00	2.06%
88409	MASS. INTERSCHOLASTIC ATHLETIC ASSOC., INC.	$ 1,000.00	$ 1,000.00	0.14%
88424	MASS. HEALTH AND EDUCATIONAL FACILITIES AUTHORITY	$ 34,831.00	$ 34,831.00	4.79%
88436	MASS. INSTITUTE OF TECHNOLOGY	$ 2,000.00	$ 2,000.00	0.28%
88441	TEACHERS INSURANCE & ANNUITY ASSOC. AND COLLEGE RETIRMENT EQUITIES FUND	$ 14,000.00	$ 14,000.00	1.93%
88445	EDUCATIONAL TESTING SERVICE	$ 5,000.00	$ 5,000.00	0.69%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMAN SERVICES

CATEGORY TOTAL: $120,218.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44049	QUINCY CITY HOSPITAL	$ 0.00	$ 0.00	0.00%
88032	MASS. COUNCIL OF HUMAN SERVICE PROVIDERS	$ 20,060.00	$ 20,060.00	16.69%
88037	MASS. FEDERATION OF NURSING HOMES	$ 78,400.00	$ 80,560.00	67.01%
88140	COALITION OF MENTAL HEALTH AND HUMAN SERVICE PROFESSIONALS	$ 5,500.00	$ 5,500.00	4.58%
88230	MASS. INDEPENDENT LIVING CENTERS	$ 11,500.00	$ 11,500.00	9.57%
88302	MASS. ASSOC. OF CONTRIBUTORY RETIREMENT SYSTEMS, INC.	$ 0.00	$ 34.00	0.03%
88505	NATIONAL ASSOCIATION OF SOCIAL WORKERS (MASS. CHAPTER)	$ 2,424.00	$ 2,564.00	2.13%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

FOOD AND BEVERAGE

CATEGORY TOTAL: $219,312.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88040	CAPE COD CRANBERRY GROWERS ASSOC.	$ 25,000.00	$ 25,000.00	11.40%
88098	MASS. SOFT DRINK ASSOC.	$ 20,000.00	$ 20,000.00	9.12%
88161	MASS. RESTAURANT ASSOC.	$ 35,000.00	$ 35,000.00	15.96%
88163	MASS. PACKAGE STORE ASSOC.	$ 31,200.00	$ 34,108.00	15.55%
88216	MASS. FOOD ASSOC.	$ 20,000.00	$ 20,000.00	9.12%
88225	MULTISTATE ASSOC., INC.	$ 24,000.00	$ 24,000.00	10.94%
88238	MASS. FARM BUREAU FEDERATION, INC.	$ 8,000.00	$ 8,945.00	4.08%
88239	MASS. ASSOC. OF CONSERVATION DISTRICTS	$ 2,646.00	$ 2,646.00	1.21%
88330	MASS. WHOLESALERS OF MALT BEVERAGES	$ 12,000.00	$ 12,000.00	5.47%
88377	HERSHEY FOODS CORPORATION	$ 0.00	$ 0.00	0.00%
88402	FRIENDS OF MASSACHUSETTS AGRICULTURE	$ 11,520.00	$ 11,791.00	5.38%
88419	GROCERY MANUFACTURERS OF AMERICA	$ 10,650.00	$ 12,393.00	5.65%
88510	MASS. CANDY & TOBACCO DISTRIBUTORS, INC.	$ 0.00	$ 0.00	0.00%
88511	WATER QUALITY ASSOC.	$ 4,875.00	$ 4,875.00	2.22%
88557	MERRIMACK RIVER WATERSHED COUNCIL	$ 7,754.00	$ 7,754.00	3.54%
88590	CHEMLAWN SERVICES CORPORATION	$ 800.00	$ 800.00	0.36%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

GOVERNMENT

CATEGORY TOTAL: $99,105.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88033	NATIONAL ASSOC. OF GOV'T EMPLOYEES (NAGE)/(IBPO) INT. BRO. OF POLICE	$ 94,205.00	$ 94,205.00	95.06%
88400	MASS. TOWN CLERKS' ASSOC.	$ 4,900.00	$ 4,900.00	4.94%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44001	MASS. ORGANIZATION FOR THE ADVANCEMENT OF ASSOC. DEGREE NURSING	$ 0.00	$ 0.00	0.00%
44005	ATLANTICARE MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
44006	BAY STATE MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
44007	BERKSHIRE MEDICAL CENTER	$ 0.00	$ 577.00	0.03%
44008	ANNA JACQUES HOSPITAL	$ 0.00	$ 0.00	0.00%
44009	BETH ISRAEL HOSPITAL	$ 2,169.00	$ 5,548.00	0.28%
44010	BURBANK HOSPITAL	$ 577.00	$ 577.00	0.03%
44011	CHARLTON MEMORIAL HOSPITAL	$ 0.00	$ 1,000.00	0.05%
44012	CHILDREN'S HOSPITAL	$ 0.00	$ 2,237.00	0.11%
44018	DANA-FARBER CANCER INSTITUTE	$ 0.00	$ 0.00	0.00%
44020	HAVERHILL MUNICIPAL (HALE) HOSPITAL	$ 0.00	$ 0.00	0.00%
44021	HEALTH CARE FOR ALL	$ 306.00	$ 3,890.00	0.20%
44022	HOLDEN HOSPITAL	$ 0.00	$ 0.00	0.00%
44025	J.B. THOMAS HOSPITAL	$ 0.00	$ 0.00	0.00%
44026	KENNEDY MEMORIAL HOSPITAL FOR CHILDREN	$ 0.00	$ 0.00	0.00%
44029	MARLBOROUGH HOSPITAL	$ 0.00	$ 0.00	0.00%
44030	MASS. PUBLIC HEALTH ASSOC.	$ 0.00	$ 0.00	0.00%
44041	MASS. GENERAL HOSPITAL	$ 0.00	$ 0.00	0.00%
44043	NANTUCKET COTTAGE HOSPITAL	$ 0.00	$ 577.00	0.03%
44046	NEW ENGLAND DEACONESS HOSPITAL	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44047	NORWOOD HOSPITAL	$ 0.00	$ 0.00	0.00%
44050	SALEM HOSPITAL	$ 0.00	$ 0.00	0.00%
44052	SOUTHWOOD COMMUNITY HOSPITAL	$ 0.00	$ 0.00	0.00%
44053	ST. ELIZABETH'S HOSPITAL	$ 0.00	$ 0.00	0.00%
44054	ST. JOSEPH'S HOSPITAL	$ 0.00	$ 0.00	0.00%
44056	THE CLINTON HOSPITAL	$ 0.00	$ 577.00	0.03%
44057	UNIVERSITY HOSPITAL	$ 0.00	$ 0.00	0.00%
44060	WORCESTER CITY HOSPITAL	$ 0.00	$ 0.00	0.00%
88003	BLUE CROSS OF MASS., INC.	$ 89,098.00	$ 89,143.00	4.51%
88004	BLUE SHIELD OF MASS., INC.	$ 75,395.00	$ 75,430.00	3.81%
88008	MASS. MEDICAL SOCIETY	$ 117,078.00	$ 188,884.00	9.55%
88009	DANA-FARBER CANCER INSTITUTE	$ 35,000.00	$ 35,000.00	1.77%
88022	ABBOTT LABORATORIES	$ 27,646.00	$ 30,656.00	1.55%
88050	BOSTON UNIVERSITY SCHOOL OF MEDICINE	$ 27,025.00	$ 27,475.00	1.39%
88052	LAWRENCE GENERAL HOSPITAL	$ 73,504.00	$ 88,999.00	4.50%
88078	MASS. CHIROPRACTIC SOCIETY	$ 40,020.00	$ 53,318.00	2.69%
88087	PFIZER, INC.	$ 18,000.00	$ 18,941.00	0.96%
88103	MASS. HOSPITAL ASSOC.	$ 40,675.00	$ 49,341.00	2.49%
88131	AMERICAN CANCER SOCIETY	$ 2,335.00	$ 2,889.00	0.15%
88136	MASS. NURSES ASSOC.	$ 50,924.00	$ 52,743.00	2.67%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88143	MENTAL HEALTH CORP OF MASS.	$ 6,500.00	$ 6,500.00	0.33%
88151	MASS. DENTAL SOCIETY	$ 45,000.00	$ 45,000.00	2.27%
88164	MASS. ASSOC. OF LIFE UNDERWRITERS	$ 50,999.00	$ 50,999.00	2.58%
88171	MASS. ASSOC. OF HMO'S	$ 92,100.00	$ 92,100.00	4.65%
88176	AIDS ACTION COMMITTEE	$ 46,663.00	$ 47,163.00	2.38%
88179	MASS. ASSOC. OF NURSE ANESTHETISTS	$ 10,625.00	$ 10,658.00	0.54%
88186	AMERICAN PHYSICAL THERAPY ASSOC., MASS. CHAPTER	$ 11,700.00	$ 11,700.00	0.59%
88188	BAY STATE HEALTH CARE, INC.	$ 25,000.00	$ 25,000.00	1.26%
88189	MASS. SOCIETY OF OPTOMETRISTS	$ 27,000.00	$ 27,000.00	1.36%
88194	DIPLOMA NURSES ASSOCIATION	$ 8,135.00	$ 8,135.00	0.41%
88209	REGINA VILLA ASSOCIATES	$ 85,443.00	$ 85,442.00	4.32%
88212	HEALTH AND RESEARCH FOUNDATION OF MASS.	$ 612.00	$ 7,063.00	0.36%
88213	MASS. SOCIETY FOR MEDICAL RESEARCH	$ 3,500.00	$ 12,948.00	0.65%
88226	COLE VISION CORP.	$ 5,000.00	$ 5,000.00	0.25%
88231	MASS. ASSOC. OF HEALTH PLANNING AGENCIES	$ 2,696.00	$ 2,696.00	0.14%
88233	MASS. DIETETIC ASSOC.	$ 6,000.00	$ 6,000.00	0.30%
88240	MASS. SOCIETY OF ANESTHESIOLOGISTS	$ 20,000.00	$ 20,000.00	1.01%
88241	MASS. RADIOLOGICAL SOCIETY	$ 8,000.00	$ 8,000.00	0.40%
88242	MASS. CHAPTER OF AMERICAN ACADEMY OF PEDIATRICS	$ 9,000.00	$ 9,000.00	0.45%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88244	NEW ENGLAND COLLEGE OF OPTOMETRY	$ 7,000.00	$ 7,000.00	0.35%
88245	MASS. ASSOC. OF HOME HEALTH CARE PROVIDERS	$ 12,000.00	$ 12,000.00	0.61%
88255	MASS. EYE AND EAR INFIRMARY	$ 15,000.00	$ 15,000.00	0.76%
88259	TRUSTEES OF HEALTH AND HOSPITALS	$ 24,166.00	$ 24,166.00	1.22%
88264	PLAYTEX FP, INC.	$ 10,000.00	$ 10,000.00	0.51%
88293	INFANT FORMULA COUNCIL	$ 24,000.00	$ 24,028.00	1.21%
88294	NURSES UNITED FOR RESPONSIBLE SERVICES	$ 3,447.00	$ 11,396.00	0.58%
88322	NEPONSET VALLEY HEALTH SYSTEM	$ 30,000.00	$ 30,000.00	1.52%
88324	MASS. PSYCHIATRIC SOCIETY	$ 15,000.00	$ 15,000.00	0.76%
88331	MASS. SOCIETY OF EYE PHYSICIANS AND SURGEONS	$ 10,000.00	$ 10,000.00	0.51%
88333	MASS/RHODE ISLAND LEAGUE FOR NURSING	$ 0.00	$ 0.00	0.00%
88337	JEWISH MEMORIAL HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88338	ST. JOHN OF GOD HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88339	NEW ENGLAND SINAI HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88340	YOUVILLE HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88341	MIDDLESEX COUNTY HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88342	SHAUGHNE-SY-KAPLAN HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88370	VISITING NURSE ASSOC. OF BOSTON	$ 25,000.00	$ 25,000.00	1.26%
88374	MASS. PSYCHOLOGISTS ASSOC., INC.	$ 5,000.00	$ 5,000.00	0.25%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88380	ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOC. OF EASTERN MASS.	$ 0.00	$ 0.00	0.00%
88384	MASS. SOCIETY OF HOSPITAL PHARMACISTS	$ 4,500.00	$ 4,500.00	0.23%
88389	KAISER FOUNDATION HEALTH PLAN OF MASS., INC.	$ 20,000.00	$ 26,302.00	1.33%
88390	MASS. ORTHOPEDIC ASSOC.	$ 9,000.00	$ 9,000.00	0.45%
88401	MASS. SOCIETY FOR RESPIRATORY CARE, INC.	$ 8,000.00	$ 8,000.00	0.40%
88404	AMERICAN LUNG ASSOC. OF MASS.	$ 750.00	$ 825.00	0.04%
88406	NEW MEDICO ASSOC.	$ 36,000.00	$ 36,000.00	1.82%
88415	THIRTY PERCENT COALITION	$ 15,000.00	$ 15,000.00	0.76%
88420	BEVERLY ENTERPRISES	$ 22,915.00	$ 22,915.00	1.16%
88429	MASS. ASSOC.OF PHYSICIAN ASSISTANTS	$ 5,000.00	$ 5,539.00	0.28%
88431	MASS. RESPIRATORY HOSPITAL	$ 16,545.00	$ 16,545.00	0.84%
88435	MASS. ASSOC. FOR MENTAL HEALTH, INC	$ 2,000.00	$ 2,037.00	0.10%
88437	MASS. HUMAN SERVICES COALITION	$ 4,000.00	$ 8,387.00	0.42%
88438	MASS. ASSOC. OF DENTIST-ANESTHESIOLOGISTS	$ 2,500.00	$ 2,500.00	0.13%
88444	PEARLE HEALTH SERVICES	$ 10,000.00	$ 10,000.00	0.51%
88451	ADDISON GILBERT HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88452	AMESBURY HOSPITAL	$ 1,500.00	$ 1,500.00	0.08%
88453	ANNA JAQUES HOSPITAL	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88454	ATHOL MEMORIAL HOSPITAL	$ 1,000.00	$ 1,000.00	0.05%
88455	BEVERLY HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88456	BON SECOURS HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88458	BROCKTON HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88459	COOLEY DICKINSON HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88460	EMERSON HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88462	FALMOUTH HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88463	FRANKLIN MEDICAL CENTER	$ 3,000.00	$ 3,000.00	0.15%
88464	GODDARD MEMORIAL HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88465	HARRINGTON MEMORIAL HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88466	HENRY HEYWOOD MEMORIAL HOSPITAL	$ 5,500.00	$ 5,500.00	0.28%
88467	HILLCREST HOSPITAL, INC.	$ 3,000.00	$ 3,000.00	0.15%
88468	HOLYOKE HOSPITAL, INC.	$ 2,500.00	$ 2,500.00	0.13%
88469	HUBBARD REGIONAL HOSPITAL	$ 1,000.00	$ 1,000.00	0.05%
88470	JORDAN HOSPITAL, INC.	$ 3,000.00	$ 3,000.00	0.15%
88471	LEOMINSTER HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88472	LOWELL GENERAL HOSPITAL	$ 7,970.00	$ 7,970.00	0.40%
88473	LUDLOW HOSPITAL	$ 1,500.00	$ 1,500.00	0.08%
88474	MARY LANE HOSPITAL	$ 2,000.00	$ 2,000.00	0.10%
88476	MELROSE-WAKEFIELD HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88478	MERCY HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88479	MORTON HOSPITAL AND MEDICAL CENTER, INC.	$ 3,000.00	$ 3,000.00	0.15%
88480	NASHOBA COMMUNITY HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88481	NORTH ADAMS REGIONAL HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88482	PROVIDENCE HOSPITAL	$ 0.00	$ 0.00	0.00%
88483	ST. ANNE'S HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88484	ST. JOHN'S HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88485	ST. LUKE'S HOSPITAL OF NEW BEDFORD, INC.	$ 3,000.00	$ 3,000.00	0.15%
88486	ST. MARGARET'S HOSPITAL FOR WOMEN	$ 10,500.00	$ 10,500.00	0.53%
88487	SOUTH SHORE HOSPITAL, INC.	$ 3,000.00	$ 3,000.00	0.15%
88488	STURDY MEMORIAL HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88489	TOBEY HOSPITAL, INC.	$ 1,000.00	$ 1,000.00	0.05%
88490	TRUSTEES OF NOBLE HOSPITAL, INC.	$ 3,000.00	$ 3,000.00	0.15%
88491	WINCHESTER HOSPITAL	$ 7,500.00	$ 7,500.00	0.38%
88492	WING MEMORIAL HOSPITAL & MEDICAL CENTERS	$ 1,000.00	$ 1,000.00	0.05%
88493	WINTHROP HOSPITAL, INC.	$ 6,000.00	$ 6,000.00	0.30%
88494	WORCESTER HAHNEMANN HOSPITAL	$ 3,500.00	$ 3,500.00	0.18%
88495	WORCESTER MEMORIAL HOSPITAL	$ 7,500.00	$ 7,500.00	0.38%
88515	AL-SITE CORPORATION	$ 15,000.00	$ 15,000.00	0.76%
88521	MASS. AFL-CIO	$ 49,000.00	$ 49,000.00	2.48%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88526	HEALTHNET	$ 17,000.00	$ 17,000.00	0.86%
88529	PROFESSIONALS FOR QUALITY HEALTH CARE COMMITTEE	$ 9,000.00	$ 9,000.00	0.45%
88531	HARVARD COMMUNITY HEALTH PLAN, INC.	$ 6,200.00	$ 6,200.00	0.31%
88534	ASSOC. OF PHYSICAL FITNESS CENTERS	$ 10,000.00	$ 10,000.00	0.51%
88537	MASS. ASSOC. OF COMMUNITY HEALTH AGENCIES	$ 6,000.00	$ 6,000.00	0.30%
88550	COMMITTEE FOR NURSING ISSUES	$ 35,000.00	$ 35,000.00	1.77%
88553	DENTAL LABORATORY ASSOC. OF MASS.	$ 0.00	$ 0.00	0.00%
88559	MASS. CHAPTER OF NATIONAL ASSOC. OF PRIVATE PSYCHIATRIC HOSPITALS	$ 24,679.00	$ 24,679.00	1.25%
88562	ATLANTICARE MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
88563	BAYSTATE MEDICAL CENTER	$ 0.00	$ 0.00	0.00%
88564	BURBANK HOSPITAL	$ 0.00	$ 0.00	0.00%
88565	CAPE COD COMMUNITY HOSPITAL	$ 0.00	$ 0.00	0.00%
88566	CARDINAL CUSHING HOSPITAL	$ 0.00	$ 0.00	0.00%
88567	CARNEY HOSPITAL	$ 0.00	$ 0.00	0.00%
88568	CHARLTON-MEMORIAL HOSPITAL	$ 0.00	$ 0.00	0.00%
88569	CHOATE-SYMMES HOSPITAL	$ 0.00	$ 0.00	0.00%
88570	CLINTON HOSPITAL	$ 0.00	$ 0.00	0.00%
88571	FAULKNER HOSPITAL	$ 0.00	$ 0.00	0.00%
88572	LAWRENCE MEMORIAL HOSPITAL	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HEALTH ASS'N AND HOSPITALS

CATEGORY TOTAL: $1,978,714.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88573	MALDEN HOSPITAL	$ 0.00	$ 0.00	0.00%
88574	MARLBOROUGH HOSPITAL	$ 0.00	$ 0.00	0.00%
88575	MILTON HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88576	NANTUCKET COTTAGE HOSPITAL	$ 0.00	$ 0.00	0.00%
88577	NEW ENGLAND BAPTIST HOSPITAL	$ 0.00	$ 0.00	0.00%
88578	NEWTON-WELLESLEY HOSPITAL	$ 0.00	$ 0.00	0.00%
88579	NORWOOD HOSPITAL	$ 0.00	$ 0.00	0.00%
88580	ST. JOSEPH'S HOSPITAL	$ 3,000.00	$ 3,000.00	0.15%
88581	SAINT VINCENT HEALTHCARE SYSTEM, INC.	$ 0.00	$ 0.00	0.00%
88582	SANCTA MARIA HOSPITAL	$ 0.00	$ 0.00	0.00%
88583	WALTHAM-WESTON HOSPITAL	$ 0.00	$ 0.00	0.00%
88588	MILFORD-WHITINSVILLE REGIONAL HOSPITAL	$ 5,000.00	$ 5,000.00	0.25%
88589	NEW ENGLAND REHABILITATION HOSPITAL	$ 249.00	$ 249.00	0.01%
88592	COMMUNITY CARE SYSTEMS, INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

HUMANE SOCIETIES

CATEGORY TOTAL: $11,086.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44019	FRIENDS OF ANIMALS, INC.	$ 0.00	$ 0.00	0.00%
88018	NEW ENGLAND ANTI-VIVISECTION SOCIETY	$ 0.00	$ 0.00	0.00%
88363	MASS. THOROUGHBRED HORSE FOUNDATION	$ 1,591.00	$ 1,591.00	14.35%
88364	MASS. THOROUGHBRED BREEDERS ASSOC.	$ 0.00	$ 0.00	0.00%
88366	ANIMAL RESCUE LEAGUE OF BOSTON	$ 5,495.00	$ 5,495.00	49.57%
88410	PET FOOD INSTITUTE	$ 4,000.00	$ 4,000.00	36.08%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INDUSTRIES AND CORPORATONS

CATEGORY TOTAL: $180,162.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88089	DIGITAL EQUIPMENT CORPORATION	$ 40,000.00	$ 40,000.00	22.20%
88145	UNITED WAYS IN MASS.	$ 3,460.00	$ 3,460.00	1.92%
88217	AMERICAN EXPRESS COMPANY	$ 22,000.00	$ 22,000.00	12.21%
88222	PENNWALT	$ 2,000.00	$ 2,000.00	1.11%
88332	RAYTHEON COMPANY	$ 8,000.00	$ 8,000.00	4.44%
88350	CUMBERLAND FARMS, INC.	$ 7,250.00	$ 7,250.00	4.02%
88393	J.C. PENNEY COMPANY, INC.	$ 8,800.00	$ 8,800.00	4.88%
88475	WYMAN-GORDON COMPANY	$ 4,000.00	$ 4,000.00	2.22%
88542	GREENERY REHABILITATION CORPORATION	$ 61,212.00	$ 61,212.00	33.98%
88551	ASSOCIATION OF MASS. RECYCLERS, INC	$ 16,000.00	$ 16,000.00	8.88%
88555	FILENE'S (AND ITS RELATED DIVISIONS OF MAY COMPANY)	$ 7,440.00	$ 7,440.00	4.13%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,974,392.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44063	INSURANCE INFORMATION INSTITUTE	$ 0.00	$ 332,693.00	16.85%
44065	AMICA MUTUAL INSURANCE COMPANY	$ 0.00	$ 13,550.00	0.69%
88011	C.N.A. INSURANCE COMPANIES	$ 51,250.00	$ 51,250.00	2.60%
88029	STATE MUTUAL LIFE INSURANCE COMPANY OF AMERICA	$ 2,250.00	$ 2,930.00	0.15%
88047	MASS. COMMITTEE FOR FAIR INSURANCE RATES	$ 45,000.00	$ 45,000.00	2.28%
88049	ALLIANCE OF AMERICAN INSURERS	$ 66,500.00	$ 66,713.00	3.38%
88075	LIBERTY MUTUAL INSURANCE COMPANY	$ 107,900.00	$ 108,900.00	5.52%
88099	NEW ENGLAND MUTUAL LIFE INSURANCE COMPANY	$ 57,482.00	$ 59,574.00	3.02%
88100	LIFE INSURANCE ASSOC. OF MASS.	$ 141,268.00	$ 219,364.00	11.11%
88104	INSURANCE SERVICES OFFICE, INC.	$ 0.00	$ 0.00	0.00%
88105	MEDICAL MALPRACTICE JOINT UNDER-WRITING ASSOC. OF MASS.	$ 104,601.00	$ 104,636.00	5.30%
88149	PROFESSIONAL INSURANCE AGENTS OF NEW ENGLAND	$ 7,000.00	$ 8,898.00	0.45%
88152	NATIONAL ASSOC. OF INDEPENDENT INSURERS	$ 2,063.00	$ 2,063.00	0.10%
88195	COMMERCE INSURANCE COMPANY	$ 37,000.00	$ 37,000.00	1.87%
88235	MASS. MUTUAL LIFE INSURANCE CO.	$ 98,167.00	$ 99,542.00	5.04%
88237	MASSPIRG (MASS. PUBLIC INTEREST RESEARCH GROUP)	$ 63,772.00	$ 65,815.00	3.33%
88243	PLYMOUTH ROCK ASSURANCE CORP.	$ 20,000.00	$ 20,414.00	1.03%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,974,392.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88253	AMERICAN INSURANCE ASSOC.	$ 70,000.00	$ 70,000.00	3.55%
88261	HARTFORD ACCIDENT AND INDEMITY CO.	$ 0.00	$ 0.00	0.00%
88267	DELTA DENTAL SERVICE OF MASS.	$ 10,000.00	$ 10,000.00	0.51%
88270	MASS. PROPERTY INSURANCE UNDERWRITING ASSOC.	$ 0.00	$ 0.00	0.00%
88282	COIN-MACHINE INDUSTRIES ASSOC. OF NEW ENGLAND	$ 15,000.00	$ 15,000.00	0.76%
88308	FIREMAN'S FUND INSURANCE CO.	$ 40,000.00	$ 40,000.00	2.03%
88310	GENERAL ACCIDENT INSURANCE GROUP	$ 100,000.00	$ 100,000.00	5.06%
88311	AMERICAN UNIVERSAL INSURANCE GROUP	$ 9,000.00	$ 9,000.00	0.46%
88317	JOHN HANCOCK PROPERTY AND CASUALTY INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
88319	BERKSHIRE LIFE INSURANCE COMPANY	$ 5,000.00	$ 5,000.00	0.25%
88321	JOHN HANCOCK MUTUAL LIFE INSURANCE COMPANY	$ 67,456.00	$ 68,264.00	3.46%
88386	ALLSTATE INSURANCE COMPANY	$ 30,904.00	$ 30,904.00	1.57%
88388	MASS. SPEECH-LANGUAGE-HEARING ASSOC	$ 6,000.00	$ 6,000.00	0.30%
88394	AETNA CASUALTY & SURETY CO.	$ 13,125.00	$ 14,096.00	0.71%
88395	AETNA LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
88398	HANOVER INSURANCE COMPANY	$ 0.00	$ 300.00	0.02%
88403	FORETHOUGHT LIFE INSURANCE COMPANY	$ 0.00	$ 0.00	0.00%
88407	WESTERN SURETY COMPANY	$ 6,000.00	$ 6,000.00	0.30%
88411	PAUL REVERE LIFE INSURANCE COMPANY	$ 12,400.00	$ 12,880.00	0.65%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

INSURANCE

CATEGORY TOTAL: $1,974,392.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88412	PAUL REVERE VARIABLE ANNUITY INSURANCE COMPANY	$ 3,000.00	$ 3,000.00	0.15%
88425	DOMESTIC AUTOMOBILE INSURERS OF MASS., INC.	$ 72,500.00	$ 72,500.00	3.67%
88427	UTICA MUTUAL INSURANCE COMPANY	$ 9,000.00	$ 9,000.00	0.46%
88430	AMERICAN MUTUAL LIABILITY INSURANCE COMPANY	$ 20,000.00	$ 20,000.00	1.01%
88447	MASS. ASSOC. OF REGISTERED DISPENSING OPTICIANS (MARDO)	$ 6,400.00	$ 6,400.00	0.32%
88461	INDEPENDENT INSURANCE AGENTS OF MASS.	$ 65,000.00	$ 66,325.00	3.36%
88512	HOME INSURANCE COMPANY	$ 93,500.00	$ 93,500.00	4.74%
88522	CIBA-GEIGY CORPORATION	$ 0.00	$ 0.00	0.00%
88547	AMERICAN COUNCIL OF LIFE INSURANCE	$ 69,882.00	$ 70,381.00	3.56%
88593	VARIABLE ANNUITY LIFE INSURANCE COMPANY	$ 7,500.00	$ 7,500.00	0.38%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

LEGAL SERVICES

CATEGORY TOTAL: $668,885.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44039	MASS. TRIAL LAWYERS ASSOC.	$ 0.00	$ 0.00	0.00%
44059	WOMEN'S BAR ASSOC.	$ 0.00	$ 1,284.00	0.19%
88014	COMMON CAUSE/MASSACHUSETTS	$ 10,913.00	$ 17,786.00	2.66%
88019	DISABILITY LAW CENTER, INC.	$ 87,444.00	$ 87,445.00	13.07%
88021	MASS. LAW REFORM INSTITUTE, INC.	$ 30,903.00	$ 31,077.00	4.65%
88041	MASS. CONVEYANCERS ASSOCIATION	$ 15,000.00	$ 15,000.00	2.24%
88042	MASS. ACADEMY OF TRIAL ATTORNEYS	$ 60,989.00	$ 60,989.00	9.12%
88113	NEW ENGLAND LEGAL FOUNDATION	$ 0.00	$ 0.00	0.00%
88128	BOSTON BAR ASSOC.	$ 12,391.00	$ 27,384.00	4.09%
88141	GREATER BOSTON LEGAL SERVICES	$ 49,625.00	$ 49,625.00	7.42%
88150	MASS. BAR ASSOC.	$ 29,125.00	$ 30,149.00	4.51%
88207	MASS. LEGAL ASSISTANCE CORP.	$ 13,026.00	$ 13,026.00	1.95%
88251	COYNE AND MALONEY, COUNSELLORS-AT-LAW	$ 267,500.00	$ 282,500.00	42.23%
88432	CONSERVATION LAW FOUNDATION OF NEW ENGLAND, INC.	$ 0.00	$ 0.00	0.00%
88446	MASS. DISTRICT ATTORNEYS ASSOC.	$ 20,900.00	$ 20,900.00	3.12%
88518	MASS. LAW REFORM INSTITUTE	$ 6,120.00	$ 6,120.00	0.91%
88520	GARGANO, GABRIELE, CIANO, PARATORE, P.C.	$ 15,600.00	$ 15,600.00	2.33%
88538	ASSOC. OF MAGISTRATES & ASSISTANT CLERKS OF THE TRIAL COURT	$ 10,000.00	$ 10,000.00	1.50%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MEDIA

CATEGORY TOTAL: $45,000.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88039	NEW ENGLAND CABLE TELEVISION ASSOC. INC.	$ 30,000.00	$ 30,000.00	66.67%
88061	RADIO ASSOC. DEFENDING ARIWAVE RIGHTS (RADAR)	$ 15,000.00	$ 15,000.00	33.33%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

OIL INDUSTRY

CATEGORY TOTAL: $104,511.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88010	SHELL OIL COMPANY	$ 6,666.00	$ 6,666.00	6.38%
88082	AMERICAN PETROLEUM INSTITUTE	$ 39,000.00	$ 39,954.00	38.23%
88135	BETTER HOME HEAT COUNCIL, INC.	$ 4,396.00	$ 4,557.00	4.36%
88285	BAY STATE GASOLINE RETAILERS AND ALLIED TRADES, INC.	$ 25,000.00	$ 25,000.00	23.92%
88365	MOBIL OIL CORPORATION	$ 15,000.00	$ 15,000.00	14.35%
88367	INDEPENDENT OIL MEN'S ASSOC. OF NEW ENGLAND	$ 0.00	$ 0.00	0.00%
88378	TEXACO U.S.A.	$ 0.00	$ 0.00	0.00%
88383	BP AMERICA, INC.	$ 5,000.00	$ 5,000.00	4.78%
88416	MERIT OIL OF MASS.	$ 8,334.00	$ 8,334.00	7.97%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

PHARMACEUTICAL COMPANIES

CATEGORY TOTAL: $97,178.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88088	UPJOHN COMPANY	$ 860.00	$ 1,464.00	1.51%
88124	MASS. STATE PHARMACEUTICAL ASSOC.	$ 0.00	$ 1,932.00	1.99%
88137	SYNTEX LABORATORIES, INC.	$ 7,355.00	$ 7,390.00	7.60%
88147	MASS. CHAIN DRUGSTORE COUNCIL	$ 36,458.00	$ 36,458.00	37.52%
88175	MERRELL DOW PHARMACEUTICALS, INC.	$ 6,816.00	$ 6,816.00	7.01%
88178	SANDOZ PHARMACEUTICALS CORP.	$ 0.00	$ 0.00	0.00%
88274	BRISTOL-MYERS, USPNG	$ 7,500.00	$ 7,500.00	7.72%
88358	GLAXO, INC.	$ 7,180.00	$ 7,180.00	7.39%
88408	E.I. DU PONT DE NEMOURS AND COMPANY	$ 19,676.00	$ 25,938.00	26.69%
88423	A.H. ROBINS COMPANY	$ 0.00	$ 0.00	0.00%
88434	BOSTON ASSOC. OF RETAIL DRUGGISTS	$ 2,500.00	$ 2,500.00	2.57%
88545	ICI AMERICAS INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

POLICE AND FIREFIGHTERS ASS'N

CATEGORY TOTAL: $171,040.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44033	MASS. COALITION OF POLICE	$ 0.00	$ 0.00	0.00%
88045	MASS. FIRE CHIEF'S ASSOCIATION OF MASS.	$ 7,250.00	$ 9,005.00	5.26%
88046	BOSTON FIRE FIGHTERS LOCAL 718	$ 1,200.00	$ 1,200.00	0.70%
88101	BOSTON POLICE PATROLMEN'S ASSOC., INC.	$ 16,600.00	$ 36,402.00	21.28%
88254	PROFESSIONAL FIRE FIGHTERS OF MASS. AFL-CIO-CLC	$ 12,993.00	$ 15,327.00	8.96%
88316	POLICE ALLIANCE OF BOSTON, INC.	$ 14,400.00	$ 14,400.00	8.42%
88329	STATE POLICE ASSOC. OF MASS.	$ 30,000.00	$ 30,000.00	17.54%
88352	MASS. SHERIFFS ASSOC.	$ 7,000.00	$ 7,000.00	4.09%
88448	MASS. POLICE ASSOC.	$ 24,000.00	$ 25,206.00	14.74%
88477	MASS. STATE POLICE COMMISSIONED OFFICERS ASSOC.	$ 7,500.00	$ 7,500.00	4.38%
88541	INTERNATIONAL BROTHERHOOD OF POLICE OFFICERS	$ 25,000.00	$ 25,000.00	14.62%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

RACE TRACKS

CATEGORY TOTAL: $125,935.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88183	NEW SUFFOLK DOWNS CORP.	$ 51,000.00	$ 51,435.00	40.84%
88187	GREYHOUND PEOPLES BENEVOLENT AND PROTECTIVE ASSOC. (GBPA)	$ 2,000.00	$ 2,000.00	1.59%
88271	WESTWOOD GROUPE, INC.	$ 35,000.00	$ 35,000.00	27.79%
88442	HINSDALE HOLDING CO., INC.	$ 37,500.00	$ 37,500.00	29.78%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

REAL ESTATE

CATEGORY TOTAL: $194,619.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88108	MASS. ASSOC. OF REALTORS	$ 49,221.00	$ 140,526.00	72.21%
88185	WILLIAM O'DONNELL	$ 4,500.00	$ 4,500.00	2.31%
88193	GREATER BOSTON REAL ESTATE BOARD	$ 49,593.00	$ 49,593.00	25.48%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $1,254,488.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44067	STEAMSHIP EMPLOYEES ASSISTANCE PLAN	$ 0.00	$ 1,377.00	0.11%
88012	MASS. ASSOC. OF HOME CARE PROGRAMS/ AREA AGENCIES ON AGING, INC.	$ 1,042.00	$ 1,128.00	0.09%
88013	MASS. SOCIETY OF C.P.A.'S	$ 7,400.00	$ 7,400.00	0.59%
88016	GUN OWNERS' ACTION LEAGUE	$ 34,996.00	$ 41,096.00	3.28%
88020	TAX EQUITY ALLIANCE FOR MASS., INC.	$ 13,550.00	$ 13,550.00	1.08%
88023	MASS. CATHOLIC CONFERENCE	$ 8,635.00	$ 8,670.00	0.69%
88026	MASS. GLASS DEALERS ASSOC.	$ 10,750.00	$ 10,750.00	0.86%
88031	MASS. MUNICIPAL AUDITORS AND ACCOUNTANTS ASSOCIATION	$ 1,905.00	$ 3,013.00	0.24%
88044	FAMILY SERVICE OF GREATER BOSTON	$ 46,000.00	$ 46,000.00	3.67%
88058	MASS. BIOTECHNOLOGY COUNCIL, INC.	$ 24,000.00	$ 24,000.00	1.91%
88059	AMERICAN SOCIETY OF TRAVEL AGENTS	$ 0.00	$ 0.00	0.00%
88064	GROUP AGAINST SMOKING POLLUTION (GASP) OF MASS.	$ 14,500.00	$ 14,500.00	1.16%
88065	BOSTON CHILDREN'S SERVICE ASSOC.	$ 41,723.00	$ 41,723.00	3.33%
88066	MASS. SOCIETY FOR THE PREVENTION OF CRUELTY TO CHILDREN	$ 41,724.00	$ 41,724.00	3.33%
88068	RETIRED STATE, COUNTY AND MUNICIPAL EMPLOYEES ASSOC.	$ 74,000.00	$ 74,000.00	5.90%
88073	MASS. MUNICIPAL ASSOC.	$ 73,271.00	$ 73,271.00	5.84%
88076	MASS. TAXPAYERS FOUNDATION, INC.	$ 15,556.00	$ 15,692.00	1.25%
88080	WHEELABRATOR ENVIRONMENTAL SYSTEMS, INC.	$ 76,500.00	$ 76,500.00	6.10%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $1,254,488.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88083	COALITION TO LICENSE ACUPUNCTURE	$ 2,500.00	$ 2,500.00	0.20%
88085	CITIZENS FOR LIMITED TAXATION	$ 14,475.00	$ 15,614.00	1.24%
88091	PAPA GINO'S OF AMERICA, INC.	$ 15,000.00	$ 43,319.00	3.45%
88094	MASS. AMBULANCE ASSOC.	$ 7,500.00	$ 7,500.00	0.60%
88106	MASS. BUSINESS ROUNDTABLE, INC.	$ 1,625.00	$ 1,625.00	0.13%
88107	AFSCME COUNCIL 93	$ 82,709.00	$ 92,709.00	7.39%
88119	PAUL A. DEVER ASSOC. FOR RETARDED CITIZENS, INC. (DEVER ASSOC.)	$ 1,695.00	$ 1,943.00	0.15%
88132	NEW ENGLAND PEST CONTROL ASSOC.,INC	$ 23,650.00	$ 51,482.00	4.10%
88144	HORSEMAN BENEVOLENT PROTECTIVE ASSOC.	$ 18,000.00	$ 19,006.00	1.52%
88159	UNITED CEREBRAL PALSY ASSOC/ACCESS COALITION	$ 3,750.00	$ 3,750.00	0.30%
88166	PLANNED PARENTHOOD LEAGUE OF MASS.	$ 312.00	$ 325.00	0.03%
88177	MASS. ASSOC. FOR RETARDED CITIZENS	$ 14,500.00	$ 14,500.00	1.16%
88180	NATIONAL ORGANIZATION FOR WOMEN, MASS. CHAPTER	$ 7,000.00	$ 7,062.00	0.56%
88191	HBC ASSOCIATES	$ 17,500.00	$ 17,500.00	1.39%
88197	WOODS HOLE, MARTHA'S VINEYARD & NANTUCKET STEAMSHIP AUTHORITY	$ 35,000.00	$ 39,060.00	3.11%
88201	BROTHERHOOD OF MAINTENANCE OF WAY EMPLOYEES	$ 2,308.00	$ 2,425.00	0.19%
88202	ROCKPORT FINE ARTS COUNCIL	$ 1,000.00	$ 1,110.00	0.09%
88206	MASS. FAMILY PLANNING ASSOC.	$ 3,500.00	$ 3,500.00	0.28%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $1,254,488.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88218	HYANNIS HARBOR TOURS, INC.(HY-LINE)	$ 4,500.00	$ 4,500.00	0.36%
88220	STOP &SHOP COMPANIES, INC.	$ 21,500.00	$ 21,500.00	1.71%
88223	MASS. ASSOC. FOR OCCUPATIONAL THERAPY	$ 9,000.00	$ 9,000.00	0.72%
88224	MOTION PICTURE ASSOC. OF AMERICA, INC.	$ 7,500.00	$ 7,500.00	0.60%
88232	THEATRE OWNERS OF NEW ENGLAND	$ 2,500.00	$ 2,547.00	0.20%
88263	COMMITTEE FOR PUBLIC HOUSING	$ 8,746.00	$ 9,526.00	0.76%
88269	COLLEGE PRO PAINTERS (U.S.) LTD.	$ 15,000.00	$ 15,000.00	1.20%
88279	C.A. GILBERTI, III BAIL BONDS	$ 3,000.00	$ 3,000.00	0.24%
88283	CITY OF BOSTON	$ 16,000.00	$ 16,000.00	1.28%
88287	ACKERLEY COMMUNICATIONS OF MASS., INC.	$ 7,540.00	$ 7,540.00	0.60%
88312	SHARED OWNERSHIP RESORT ASSOC.	$ 10,000.00	$ 10,000.00	0.80%
88313	WORKER'S COMPENSATION RATING AND INSPECTION BUREAU OF MASS.	$ 3,400.00	$ 3,400.00	0.27%
88323	OTIS ELEVATOR COMPANY	$ 19,795.00	$ 20,889.00	1.67%
88325	NEW HAMPSHIRE YANKEE	$ 0.00	$ 0.00	0.00%
88334	LANDLORD REPORTS COMPUTER SERVICE, INC.	$ 8,700.00	$ 8,700.00	0.69%
88356	CLEAN HARBORS MANAGEMENT, INC.	$ 66,506.00	$ 66,936.00	5.34%
88375	NEW ENGLAND AGRICULTURAL CHEMICAL ASSOC.	$ 413.00	$ 1,623.00	0.13%
88397	TICKETMASTER	$ 12,000.00	$ 12,000.00	0.96%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SPECIAL INTEREST GROUPS

CATEGORY TOTAL: $1,254,488.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88414	BROWNING-FERRIS INDUSTRIES, INC.	$ 33,000.00	$ 33,000.00	2.63%
88422	CENTER FOR PUBLIC REPRESENTATION	$ 4,000.00	$ 4,270.00	0.34%
88439	HILTON HOTEL CORPORATION	$ 25,000.00	$ 25,000.00	1.99%
88450	CONTROL DATA CORPORATION	$ 108,000.00	$ 114,000.00	9.09%
88499	INTERNATIONAL FRANCHISE ASSOC.	$ 445.00	$ 471.00	0.04%
88514	MASS. VETERANS SERVICE AGENTS ASSOC INC.	$ 750.00	$ 802.00	0.06%
88516	NATIONAL ASSOC. OF THE REMODELING INDUSTRY-EASTERN MASS. CHAPTER	$ 20,000.00	$ 20,000.00	1.59%
88524	AMERICAN SOCIETY OF TRAVEL AGENTS, NEW ENGLAND	$ 1,250.00	$ 1,250.00	0.10%
88527	HILL & BARLOW	$ 3,156.00	$ 4,074.00	0.32%
88530	MASS. ASSOC. OF DAY CARE AGENCIES	$ 5,519.00	$ 5,519.00	0.44%
88536	NATIONAL RIFLE ASSOC. OF AMERICA	$ 264.00	$ 867.00	0.07%
88552	ADOPTIONS WITH LOVE, INC.	$ 2,500.00	$ 2,500.00	0.20%
88585	ROBERT J. OWENS ASSOC., P.C.	$ 2,500.00	$ 2,500.00	0.20%
88591	MASS. FEDERATION OF BUSINESS & PROFESSIONAL WOMEN, BPW/MA	$ 950.00	$ 1,250.00	0.10%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

TRANSPORTATION

CATEGORY TOTAL: $234,968.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88096	NATIONAL BUSINESS AIRCRAFT ASSOC., INC.	$ 28,000.00	$ 28,000.00	11.92%
88115	MASSASOIT GREYHOUND ASSOC., INC.	$ 2,660.00	$ 4,860.00	2.07%
88169	MASS. BAY TRANSPORTATION AUTHORITY	$ 80,200.00	$ 80,200.00	34.13%
88190	MASS. LIMOUSINE OWNERS ASSOC., INC.	$ 19,500.00	$ 19,500.00	8.30%
88268	AIR TRANSPORT ASSOC. OF AMERICA	$ 1,409.00	$ 1,409.00	0.60%
88277	NEW ENGLAND TRANSPORTATION ASSOC. (LEGISLATIVE COMMITTEE)	$ 15,000.00	$ 15,000.00	6.38%
88281	MASS. MOTOR TRANSPORTATION ASSOC.	$ 15,000.00	$ 15,000.00	6.38%
88305	SPECIALTY VEHICLE INSTITUTE	$ 27,499.00	$ 27,499.00	11.70%
88362	EDWARD I. MASTERMAN, ESQ.	$ 12,500.00	$ 12,500.00	5.32%
88418	BOSTON COACH CORP; PURITAN TRANSPORT CORP.	$ 6,000.00	$ 6,000.00	2.55%
88440	MASS. TURNPIKE AUTHORITY	$ 25,000.00	$ 25,000.00	10.64%
88497	CAB ASSOC. OF BOSTON	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UNIONS

CATEGORY TOTAL: $186,698.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88072	CIVIL LIBERTIES UNION OF MASS.	$ 25,000.00	$ 27,390.00	14.67%
88077	CREDIT UNION LEAGUE OF MASS., INC.	$ 72,547.00	$ 73,547.00	39.39%
88109	TEAMSTERS JOINT COUNCIL CO. 10	$ 11,100.00	$ 18,600.00	9.96%
88118	IUE NEW ENGLAND DISTRICT COUNCIL TWO, AFL-CIO	$ 3,515.00	$ 3,624.00	1.94%
88155	SEIU LOCAL 254	$ 12,500.00	$ 12,500.00	6.70%
88252	MASS. BUILDING TRADES COUNCIL, AFL-CIO	$ 3,483.00	$ 3,666.00	1.96%
88344	LOCAL 509 SEIU	$ 32,371.00	$ 32,371.00	17.34%
88540	CARMEN'S UNION LOCAL 589	$ 15,000.00	$ 15,000.00	8.03%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $587,160.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88030	AT & T	$ 4,414.00	$ 6,374.00	1.09%
88043	NEW ENGLAND TELEPHONE	$ 68,727.00	$ 69,479.00	11.83%
88053	BOSTON GAS COMPANY	$ 48,000.00	$ 48,000.00	8.17%
88069	MASS. MUNICIPAL WHOLESALE ELECTRIC CO.	$ 51,084.00	$ 53,013.00	9.03%
88070	MUNICIPAL ELECTRIC ASSOC. OF MASS., INC.	$ 33,159.00	$ 34,697.00	5.91%
88110	EASTERN UTILITIES ASSOCIATES	$ 4,320.00	$ 5,200.00	0.89%
88112	NYNEX MOBILE COMMUNICATIONS CO.	$ 12,000.00	$ 12,000.00	2.04%
88116	COM/ENERGY SERVICES COMPANY	$ 17,829.00	$ 17,829.00	3.04%
88121	U.S. SPRINT COMMUNICATIONS CO.	$ 22,336.00	$ 23,362.00	3.98%
88129	BAY STATE GAS COMPANY	$ 85,000.00	$ 85,000.00	14.48%
88148	FL INDUSTRIES, INC. AMERICAN ELECTRIC DIVISION	$ 14,137.00	$ 14,170.00	2.41%
88168	BOSTON EDISON COMPANY	$ 11,560.00	$ 11,560.00	1.97%
88172	FITCHBURG GAS & ELECTRIC LIGHT COMPANY	$ 1,752.00	$ 1,752.00	0.30%
88173	MASS. ELECTRIC COMPANY	$ 170.00	$ 749.00	0.13%
88174	NEW ENGLAND POWER COMPANY	$ 176.00	$ 390.00	0.07%
88211	MASS. ELECTRIC AND GAS ASSOC.	$ 88,275.00	$ 88,275.00	15.03%
88214	MCI TELECOMMUNICATIONS - NORTHEAST DIVISION	$ 0.00	$ 0.00	0.00%
88215	YANKEE ATOMIC ELECTRIC COMPANY	$ 7,500.00	$ 7,500.00	1.28%

SECRETARY OF STATE
PUBLIC RECORDS DIVISION

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

UTILITIES

CATEGORY TOTAL: $587,160.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88257	EASTERN EDISON COMPANY	$ 6,000.00	$ 7,059.00	1.20%
88260	GREATER BOSTON ASSOC. OF PLUMBING, HEATING, COOLING CONT., INC.	$ 4,500.00	$ 4,755.00	0.81%
88288	NORTHEAST UTILITIES AND ITS SUBSIDIARIES	$ 0.00	$ 35.00	0.01%
88326	COALITION FOR RELIABLE ENERGY, INC.	$ 0.00	$ 0.00	0.00%
88336	NORTHEAST PUBLIC POWER ASSOC.	$ 791.00	$ 791.00	0.13%
88355	GENERAL ELECTRIC COMPANY	$ 5,250.00	$ 5,250.00	0.89%
88360	GTE PRODUCTS CORPORATION	$ 30,000.00	$ 30,000.00	5.11%
88373	ALLIED TUBE & CONDUIT CORP.	$ 3,439.00	$ 3,548.00	0.60%
88508	NANTUCKET ELECTRIC COMPANY	$ 20,000.00	$ 20,000.00	3.41%
88543	UTILITY CONTRACTORS' ASSOC. OF NEW ENGLAND, INC.	$ 17,372.00	$ 17,372.00	2.96%
88549	WESTINGHOUSE ELECTRIC CORPORATION	$ 10,000.00	$ 10,000.00	1.70%
88561	MASS. PAYPHONE ASSOC.	$ 9,000.00	$ 9,000.00	1.53%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $1,860,040.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88015	ASSOCIATED INDUSTRIES OF MASS.	$ 134,150.00	$ 160,259.00	8.62%
88017	MACDONOUGH, REES & ASSOCIATES	$ 0.00	$ 1,648.00	0.09%
88024	HOME BUILDERS ASSOCIATION OF MASS.	$ 81,000.00	$ 81,150.00	4.36%
88025	NEW ENGLAND ASSOCIATION OF INDEPENDENT TIRE DEALERS, INC.	$ 1,500.00	$ 1,519.00	0.08%
88028	MASS. NEWSPAPER PUBLISHER'S ASSOC.	$ 7,500.00	$ 7,636.00	0.41%
88034	H.P. HOOD, INC.	$ 8,250.00	$ 8,623.00	0.46%
88035	SUN REFINING AND MARKETING COMPANY	$ 15,000.00	$ 15,000.00	0.81%
88055	M.B.A. COMPANIES	$ 20,100.00	$ 20,100.00	1.08%
88062	MASS. DENTAL HYGIENISTS ASSOC., INC	$ 6,225.00	$ 6,225.00	0.33%
88081	MASS. HIGH TECHNOLOGY COUNCIL, INC.	$ 13,820.00	$ 16,918.00	0.91%
88090	MASS. PSYCHOLOGICAL ASSOC.	$ 24,605.00	$ 24,694.00	1.33%
88093	MASS. COLLECTORS' AND TREASURER' ASSOC.	$ 12,000.00	$ 12,000.00	0.65%
88120	NEW ENGLAND AQUARIUM	$ 30,200.00	$ 30,432.00	1.64%
88130	NATIONAL FEDERATION OF INDEPENDENT BUSINESSES	$ 38,957.00	$ 83,502.00	4.49%
88134	JOBS FOR MASS., INC.	$ 0.00	$ 0.00	0.00%
88139	MASS. CAP DIRECTORS ASSOC.	$ 16,750.00	$ 16,750.00	0.90%
88142	SHAMIE MANAGEMENT CORPORATION	$ 16,667.00	$ 16,667.00	0.90%
88146	DELANEY, W. ASSOC., INC.	$ 385,864.00	$ 464,003.00	24.95%
88157	MASS. TRUSTEES OF THE INTERNATIONAL COMM. OF YOUNG MEN'S CHRISTIAN ASS.	$ 12,500.00	$ 12,500.00	0.67%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $1,860,040.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88272	NEW ENGLAND COIN LAUNDRY AND DRY CLEANING ASSOC.	$ 15,000.00	$ 15,000.00	0.81%
88280	BAY STATE MORTGAGE ASSOC., INC.	$ 10,000.00	$ 10,000.00	0.54%
88284	CERTIFIED BALLAST MANUFACTURERS	$ 6,255.00	$ 6,255.00	0.34%
88292	MASS. OUTDOOR ADVERTISING ASSOC.	$ 12,000.00	$ 12,000.00	0.65%
88295	CASSIDY AND ASSOCIATES	$ 108,234.00	$ 76,034.00	4.09%
88299	NATIONAL SOLID WASTES MANAGEMENT ASSOC.	$ 141,665.00	$ 141,665.00	7.62%
88300	SOCIETY OF THE PLASTICS INDUSTRY	$ 30,000.00	$ 30,000.00	1.61%
88303	BMC STRATEGIES, INC.	$ 25,339.00	$ 47,232.00	2.54%
88306	URBAN RESOURCES	$ 14,385.00	$ 14,385.00	0.77%
88307	MASS. CITIZENS FOR LIFE	$ 30,000.00	$ 30,000.00	1.61%
88315	MASS. ASSOC. OF TEMPORARY SERVICES	$ 12,000.00	$ 12,000.00	0.65%
88328	CITIZENS FOR PARTICIPATION IN POLITICAL ACTION (CPPAX)	$ 3,734.00	$ 5,446.00	0.29%
88335	ALGONQUIN GAS TRANSMISSION COMPANY	$ 0.00	$ 0.00	0.00%
88347	TENNESSEE GAS PIPELINE COMPANY	$ 8,140.00	$ 8,140.00	0.44%
88348	MASS. HOUSING FINANCE AGENCY	$ 24,000.00	$ 24,000.00	1.29%
88351	CHARLES RIVER PARK	$ 15,000.00	$ 15,000.00	0.81%
88357	NATIONAL ASSOC. OF INDUSTRIAL AND OFFICE PARKS	$ 10,000.00	$ 10,000.00	0.54%
88361	NEW ENGLAND MANUFACTURED HOUSING ASSOC., INC.	$ 11,250.00	$ 11,250.00	0.60%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

MISCELLANEOUS

CATEGORY TOTAL: $1,860,040.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
88369	PROCTER & GAMBLE	$ 10,000.00	$ 10,000.00	0.54%
88372	MEREDITH AND ASSOC., INC.	$ 12,000.00	$ 12,000.00	0.65%
88382	NEW ENGLAND PRODUCERS ASSOC.	$ 11,500.00	$ 11,500.00	0.62%
88387	RETAILERS ASSOC. OF MASS.	$ 3,000.00	$ 3,000.00	0.16%
88392	DEHART & DARR ASSOC., INC.	$ 4,400.00	$ 4,452.00	0.24%
88396	MONSANTO COMPANY	$ 20,000.00	$ 20,030.00	1.08%
88498	MASS. COALITION ON NEW OFFICE TECHNOLOGY	$ 0.00	$ 643.00	0.03%
88509	NEW ENGLAND CONVENIENCE STORE ASSOC	$ 15,000.00	$ 15,000.00	0.81%
88517	IBM CORPORATION	$ 14,160.00	$ 14,160.00	0.76%
88528	MASS. GAY & LESBIAN POLITICAL CAUCUS	$ 12,751.00	$ 12,751.00	0.69%
88533	AMERICAN FREEDOM COALITION OF MASS, INC.	$ 0.00	$ 0.00	0.00%
88535	COALITION OF PUBLIC SAFETY	$ 6,200.00	$ 6,200.00	0.33%
88544	CITIZEN ACTION	$ 5,650.00	$ 5,650.00	0.30%
88554	CHARTER VENTURES, INC.	$ 10,000.00	$ 10,000.00	0.54%
88560	EMHART BOSTIK	$ 15,000.00	$ 15,000.00	0.81%
88584	BAY STATE PROVINCETOWN CRUISE LINES INC.	$ 0.00	$ 0.00	0.00%
88586	CHOATE GROUP	$ 0.00	$ 245.00	0.01%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $19,543.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44002	AMERICAN ASSOCIATION OF RETIRED PERSONS	$ 0.00	$ 2,958.00	15.14%
44003	AMERICAN HEART ASSOCIATION OF MASS.	$ 0.00	$ 0.00	0.00%
44013	CITIZENS CONCERNED FOR SEACOAST MANAGEMENT	$ 0.00	$ 0.00	0.00%
44014	CITIZENS FOR THE JOHN F. KENNEDY HOLIDAY	$ 0.00	$ 0.00	0.00%
44015	COMMITTEE FOR A MORE EFFECTIVE LEGISLATURE	$ 0.00	$ 0.00	0.00%
44016	COMMITTEE FOR A NATIONAL HEALTH PROGRAM	$ 0.00	$ 0.00	0.00%
44017	CONCERNED CITIZENS FOR DRUG PREVENTION	$ 0.00	$ 0.00	0.00%
44024	INSURANCE MEN'S PAC	$ 0.00	$ 6,714.00	34.36%
44027	LEAGUE OF WOMEN VOTERS	$ 486.00	$ 1,469.00	7.52%
44031	MASS. ASSOC. FOR THE ADVANCEMENT OF INDIVIDUAL POTENTIAL	$ 0.00	$ 0.00	0.00%
44032	MASS. CITY CLERK'S ASSOC.	$ 0.00	$ 0.00	0.00%
44034	MASS. COMMITTEE FOR THE LIVING WILL	$ 0.00	$ 0.00	0.00%
44035	MASS. COUNCIL OF MILITARY ORGANIZATIONS	$ 0.00	$ 0.00	0.00%
44037	MASS. SPORTSMEN'S ALLIANCE, INC.	$ 0.00	$ 0.00	0.00%
44038	MASS. STATE GRANGE PATRONS OF HUSBANDRY	$ 0.00	$ 581.00	2.97%
44042	MERRIMACK RIVER WATERSHED COUNCIL, INC.	$ 0.00	$ 0.00	0.00%

FINANCIAL STATISTICS REPORT OF EMPLOYERS BY CATEGORY

SECTION 44 ORGANIZATION

CATEGORY TOTAL: $19,543.00

ID	EMPLOYER NAME	TOTAL SPENT ON SALARY	TOTAL SPENT ON LOBBYING	PERCENT OF CATEGORY SPENT
44044	NATIONAL ASSOC. OF TELECOMMUNICATIONS OFFICERS	$ 0.00	$ 0.00	0.00%
44048	PARENTS WITHOUT PARTNERS, N.E. REGIONAL COUNCIL, #50, INC.	$ 0.00	$ 0.00	0.00%
44051	SMALL BUSINESS SERVICE BUREAU, INC.	$ 0.00	$ 0.00	0.00%
44055	SUBURBAN COALITION	$ 0.00	$ 4,366.00	22.34%
44058	TRUSTEES OF BOSTON COLLEGE	$ 0.00	$ 0.00	0.00%
44061	SMALLER BUSINESS ASSOCIATION OF NEW ENGLAND, INC (SBANE)	$ 0.00	$ 1,142.00	5.84%
44064	ORGANIZATION ADVOCATING A SPECTACLE SITE (OASIS)	$ 0.00	$ 1,606.00	8.22%
44066	YOUR INDIVIDUAL RIGHTS ORGANIZATION	$ 0.00	$ 707.00	3.62%

2002 -08

ACME
BOOKBINDING CO., INC.

DEC 0 2 1999

100 CAMBRIDGE STREET
CHARLESTOWN, MASS.